

Appointment preparation



Customer:

Demo appointment

When?

Where?

☐ Entry in Sysco (<http://crm.vito.ag>)

☐ Confirmation sent to the customer



Call: _____

Tel.: _____

Contact Person: _____

Position: _____

Purchase decider: _____

(Decider has to attend the demo. If needed, call again!)



Fryer

Quantity

Liters

Kind of fryer ☐ Electric ☐ Gas Brand: _____

Heating elements ☐ Yes ☐ No Need of accessories: _____

Main fried product ☐ Potatoes ☐ Fish ☐ Meat ☐ Other: _____
☐ sorted ☐ mixed



Oil ☐ solid ☐ liquid ☐ semi-liquid Brand: _____

Temperature °C 175°C is recommended

Price/liter € / liter Average 2,00€ / liter

Changes ☐ daily ☐ 1x ☐ 2x ☐ 3x x per week

Costs/ year € x 52 weeks = € / year
Oil cost per week

Oiltester? ☐ Yes Brand: _____ ☐ No ☐ Other: _____



Estimated savings % € / year ! **+ better/highest quality!**
+ always a clean fryer!



Suitable VITO ☐ VITO VS ☐ VITO VM ☐ VITO VM battery ☐ VITO VL ☐ VITO XS
☐ VITO XM ☐ VITO XM+ ☐ VITO XL

VITO takes months to amortize!



Comments / Notes:
