

Why the Oils Class?

Can you hear us welcoming you onto this call?



Ensure your speaker is turned on as above
If your speaker 'icon' is turned off
'tap it' to turn it on!

If prompted – click 'Call Via Device Audio' or a similar message to connect your sound.

'Intro to Essential Oils'
Online Educational Class..

Starts at 11am UK time
1pm SA time

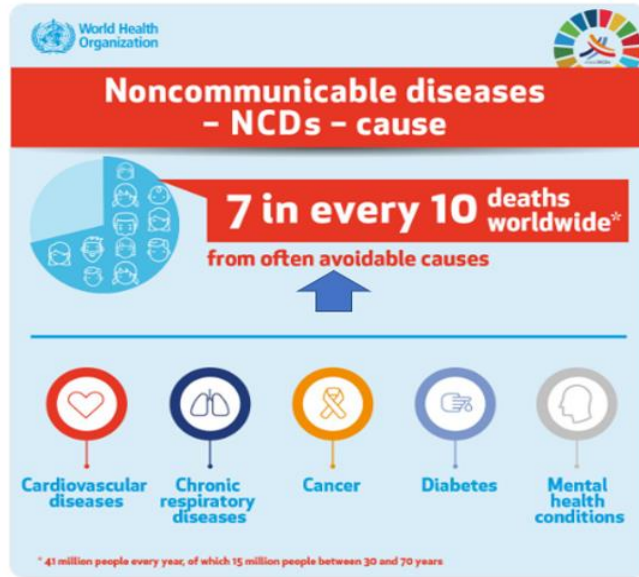


The KEY to SUCCESSFUL SHARING is to invite people onto an ONLINE 'Intro to Essentials Oils Class' **the education is a game changer [The CLASS EXPANDS YOUR BUSINESS]**

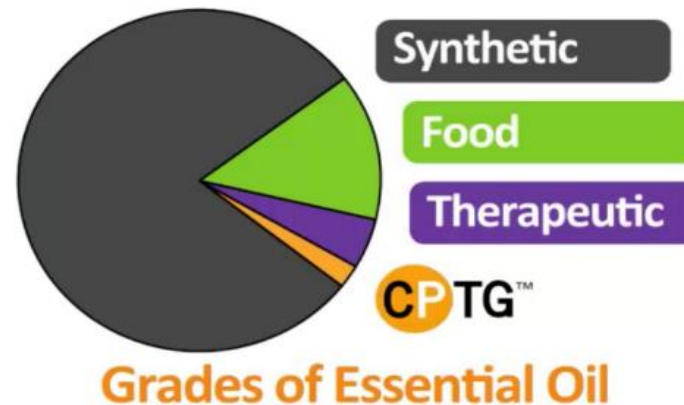
The class educates and empowers which allows **people to experience what doTERRA has to offer them...**

...this enables people to make an informed decision!

EUREKA Moments from attending a class!



dōTERRA WELLNESS LIFESTYLE



natural healthcare

A safe alternative for all the family...

Helping people take control of their health, Naturally!



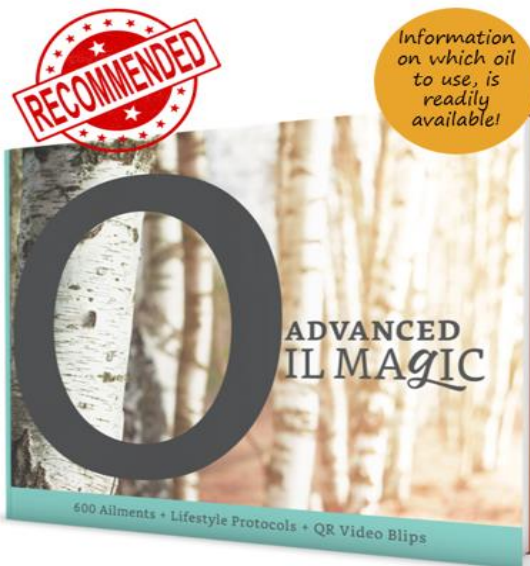
Toothache Depression Asthma Nausea Eczema Headaches
Insomnia Hot Flashes Arthritis Indigestion Heartburn and more...

Our oils provide a natural and healthy option to over the counter medication

You don't have to be an expert to use our oils!



Approx.. £3.50 / €3.90 / R59



Information on which oil to use, is readily available!

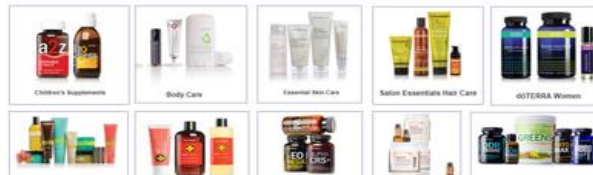
Loyalty Rewards

Do you like free products?

- doTERRA rewards you for ordering regularly
- Loyalty Rewards is similar to a frequent flier program
- Choose different products each month
- Cancel anytime without penalty

This is in addition to your 25% OFF

Months 1 to 3	Months 4 to 6	Months 7 to 9	Months 10 to 12	Months 13+
10%	15%	20%	25%	30%



Swap where you shop!

*Equivalent 55% maximum discount

Building a doTERRA Business

By helping others succeed You can develop a significant Passive Income

- 1 Retail Sales
- 2 Fast Start Bonus
- 3 Uni-Level Bonuses
- 4 Power of 3
- 5 Performance Pools

Compensation Plan

68% Global Retention



Exceptional Team Support...

- ✓ Facebook Support Groups
- ✓ Access to our team resource site
- ✓ Step by Step guide to building the business
- ✓ One on one support – sharing our oils..
- ✓ Three way calling
- ✓ Weekly Team Webinars
- ✓ One on One Personal Coaching
- ✓ Help with strategic planning
- ✓ Lots of Inspiration to help you achieve your goals..



TEAMWORK

We won't let you fail, we work together as a team...



Most Popular Starter Kit

£243.60
SAVE
£83



Approx.
Euro: 282
ZAR: 4570
R4,570
Leu: 1280
USD: 315
Canadian: 425
Australian: 453
Sterling: 243
Philippines: 15042

Home Essentials Kit

3 x times as much oil
1.5ml bottles + Diffuser

i ♥ oils

A GREAT WAY TO GET STARTED, the TOP 10 Oils for your home + Diffuser - Great Savings



Recommended
Accessories
£39



Invest in your health as if your life depended on it!

The Eureka Moments are why people join doTERRA and buy kits!

You have done your customer an disservice!



ADD TO CART

Lavender
#60204657
Price: £25.67

1

ADD TO CART

YOU MUST get VERY GOOD at INVITING PEOPLE ONTO CLASSES!

It's not about trying to sell individual bottles of oils! We educate, empower, and allow people to decide for themselves...

★ VERY IMPORTANT ★



The collage consists of three circular images. The left circle shows a calendar for October 2019 with a red stamp that says '★ VERY IMPORTANT ★'. The middle circle features a banner that reads 'READY TO DISCOVER THE POWER OF ESSENTIAL OILS?' with images of essential oil bottles and a hand. The right circle shows a Zoom meeting grid with several participants.

The KEY to SUCCESSFUL SHARING is to invite people onto an Intro to Oils Class, the education is a game changer!

These classes run 7 days per week



Get Good at this!

Your SUCCESS depends on this!

Additional Considerations!

People who want to make money with doTERRA, don't know how it works! i.e. they imagine they will need to 'SELL' doTERRA products...In the traditional way!

They imagine; BUY Stock at Wholesale Price – collect payment – arrange delivery!





Our Price: **£1.52**

Quantity:

1

Add to cart

Without knowledge/education people base their buying decision on Price Point!

A business owner would want their valued customer to have a POSITIVE experience and re-order! Unless they FOCUS on the VALUE this is UNLIKELY to happen!

The Class clarifies this!

dōTERRA[®]

As a Business



doTERRA makes a PROFIT and so should you!