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JURA – If you love coffee

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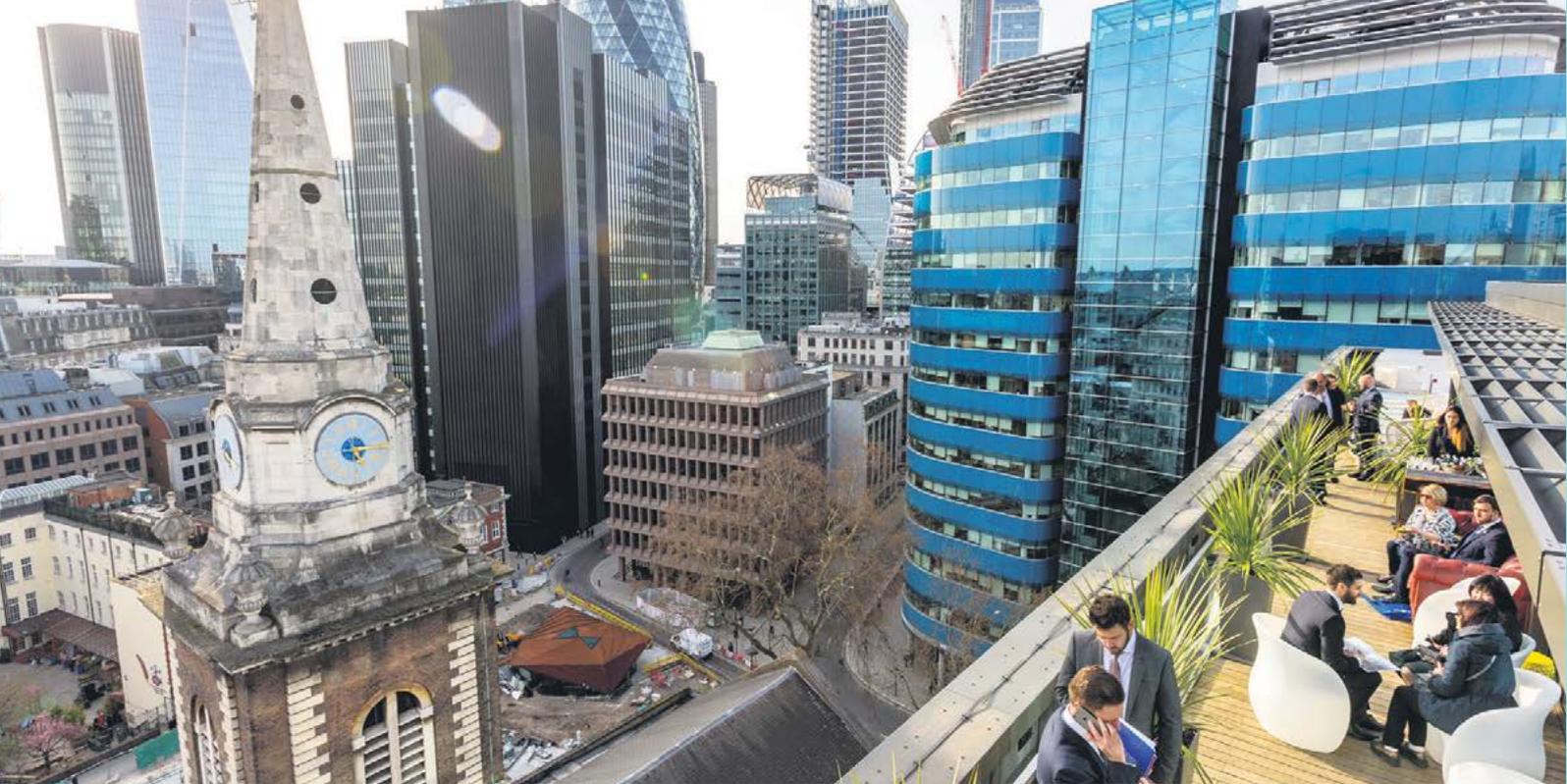
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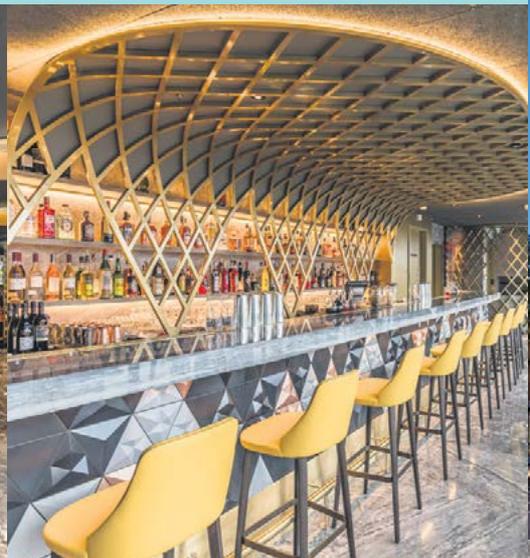
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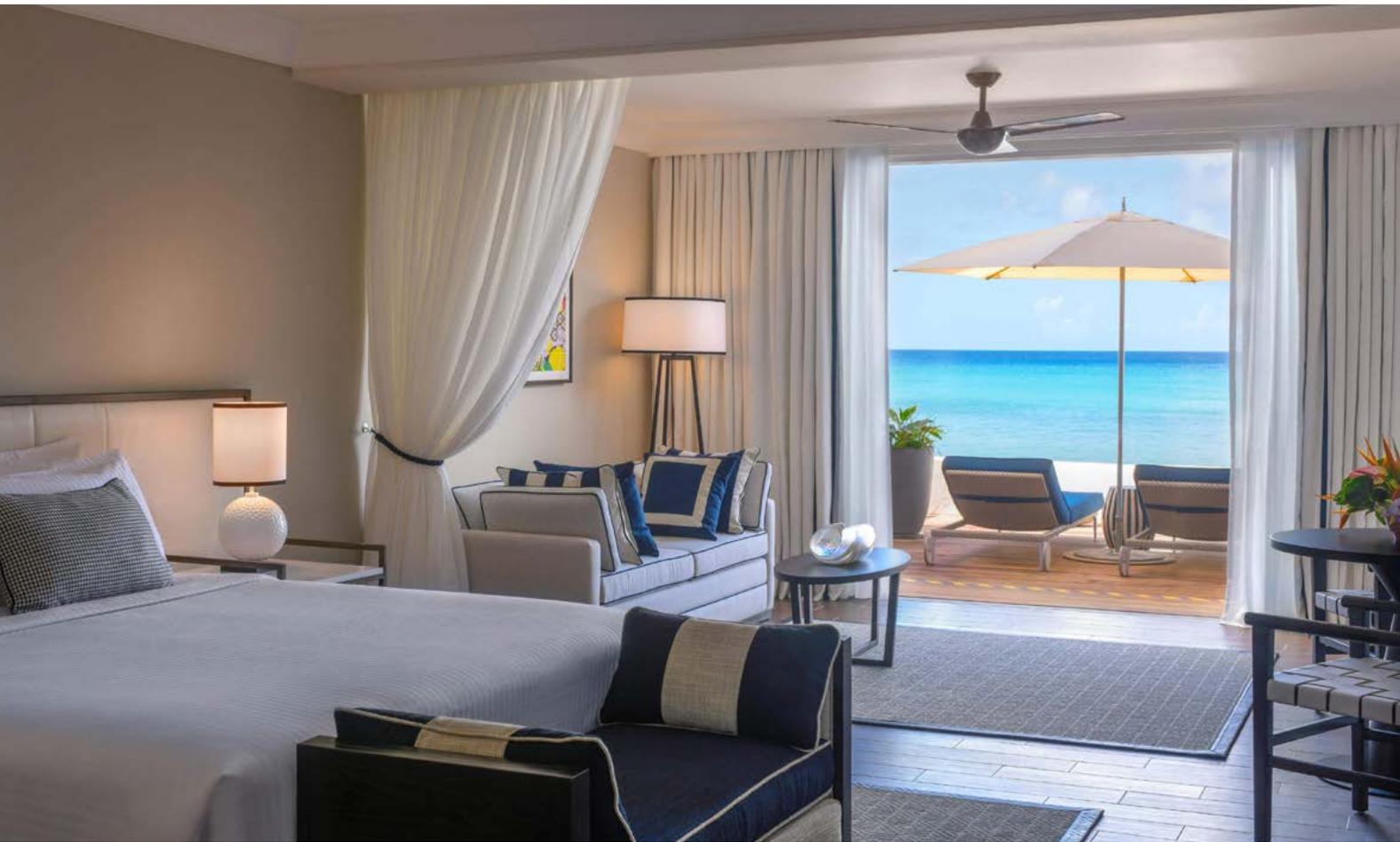
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## At Fairmont Royal Pavilion in Barbados, Change is Good!

### Hotel

Newly refurbished hotel set to welcome children all year round and launch new room categories and enhanced guest services.

As we brace ourselves for the colder months, this year why not avoid the inevitable onset of Seasonal Affective Disorder by spending the Christmas holidays in Barbados with Fairmont Royal Pavilion. This winter, as the newly refurbished luxury hotel prepares to introduce some key changes, such as welcoming children all year-round and launching new room category upgrades with enhanced guest services, why not change the way you holiday too? Swap your waterproof for your wet suit, switch your mulled wine for a Mojito, and warm yourself up on a sun lounge instead of by the fire...because sometimes, everybody needs a change!

Having recently completed a multi-million-pound refurbishment in November 2017 to the hotel's lobby and 72 guest rooms and

suites, come this December, Fairmont Royal Pavilion will be inviting families to spend time together in paradise, as the property becomes a child-friendly destination all year round.

Guests 12 years and under will qualify for a complimentary stay when sharing with parents.

The hotel is also excited to offer new room categories and enhanced guest experiences such as a private butler service, fast track airport queues, and a weekly complimentary afternoon tea offering, as part of the recent room upgrades and renovations.

From 18th December, the hotel's Oceanfront Deluxe Rooms will be divided into two categories, creating the Luxury Oceanfront Rooms on the second floor and the Signature Oceanfront Rooms on the third floor. The 24 Beachfront Junior Suites will be changed to Beachfront Suites; meanwhile the one-bedroom Signature Sea View Room will become Villa Junior Suite; the Villa 2 Bedroom

Suite will change to the Villa-Two Bedroom Suite; and finally, the Three Bedroom Sea View Villa will become the Three Bedroom Villa.

Each room, suite and villa has been decorated with soothing neutral and taupe colours, inspired by the hotel's beachfront seascape, and complemented with handcrafted woodwork and subtle local artwork.

Many of the rooms now offer adjoining doors if needed, creating more space and privacy for those travelling with little ones. Each room benefits from unobstructed sea views, a real USP which makes this hotel an oasis of pure tranquillity. High-speed Wi-Fi is available throughout the resort so you are never a moment away from that next Instagram post! For the intrepid traveller, there is space for parking should you choose to rent a car during your holiday to explore the island independently.



To further enhance guest experiences, alongside the re-positioning of the hotel and re-categorisation of the rooms, the amenities and service offerings will expand, to ensure that each and every visitor makes the most out of their stay in paradise.

With the new room categories, all guests can benefit from new amenities and service offerings to make their stay in paradise even better than before. These include: a daily breakfast for two at the Beachfront Alfresco restaurant; a complimentary afternoon tea per stay; an abundance of sporting activities; a weekly cocktail reception hosted by the General Manager; and platinum fast track service in the airport with guests' own personal travel concierge, who will take them through customs and directly to the hotel, avoiding transit through customs and immigration.

Those staying in a Signature Oceanfront room category will be treated to complimentary

airport transfers, private butler service, a luxury Fairmont Royal Pavilion branded beach bag, and complimentary evening canapés. Beauty enthusiasts will enjoy making the most of the hotel's new partnership with Green People, a completely organic, natural skin care brand which will provide luxurious sun care in all Signature Oceanfront rooms, Beachfront Suites and Villas. Those with a sweet tooth can indulge with in-room handcrafted creations from local Green Monkey Chocolatier, which use only the freshest of ingredients and the highest quality rich, dark chocolate.

The luxuries don't stop there! When guests are ready to leave their bedroom of dreams, they can enjoy a selection of activities inclusive to each room payment. Holiday makers can try their hand at non-motorised water sports free of charge; swimming with turtles with a private guide; or catching up with a good book over a quintessentially British afternoon tea, just as the sun sets on the island. Alternatively get

your heart rate pumping with a session in the hotel's state of the art fitness centre, (personal trainers available on demand) or channel your inner Nadal on the hotel's outdoor tennis court which can be lit for night play. All racquets and equipment are included free of charge so there are no excuses not to indulge in a little healthy competition.

This year, Fairmont Royal Pavilion believes that change is good. So why not book your Caribbean get-away to paradise, and soak up the little luxuries that together promise to build unforgettable memories for your next holiday.

Nightly rates at Fairmont Royal Pavilion start from \$595/£465 per room in a Luxury Oceanfront Room category on a bed and breakfast board basis. To book please visit [www.fairmont.com/barbados](http://www.fairmont.com/barbados) or call+ 1 246 422 5555.





### About AccorHotels

AccorHotels is a world-leading travel & lifestyle group and digital innovator offering unique experiences in more than 4,300 hotels, resorts and residences, as well as in over 10,000 of the finest private homes around the globe. Benefiting from dual expertise as an investor and operator, AccorHotels operates in 100 countries. Its portfolio includes internationally renowned luxury brands such as Raffles, Sofitel Legend, SO/, Sofitel, Fairmont, Onefinestay, MGallery by Sofitel, Pullman and Swissôtel, the mid-range boutique hotel brands 25hours, Novotel, Mercure, Mama Shelter and Adagio, and very popular budget brands such as JO&JOE, ibis, ibis Styles and ibis budget, as well as the regional brands Grand Mercure, The Sebel and hotel F1. AccorHotels provides innovative end-to-end services across the entire traveller experience, notably through

the acquisition of John Paul, a world leader in concierge services. With an unmatched collection of brands and rich history spanning close to five decades, AccorHotels, along with its global team of more than 250,000 dedicated women and men, has a purposeful and heartfelt mission: to make every guest Feel Welcome. Guests enjoy access to one of the world's most rewarding hotel loyalty programs – Le Club AccorHotels. AccorHotels is active in its local communities and committed to sustainable development and solidarity through PLANET 21, a comprehensive program that brings together employees, guests and partners to drive sustainable growth.

### About Fairmont Royal Pavilion

Part of the extensive L&R property portfolio, owners of Chewton Glen and Clifton House in the UK, Fairmont Royal Pavilion is fast becoming one of the Caribbean's hottest properties to date. A multimillion-dollar renovation at Fairmont Royal Pavilion has dramatically changed the hotel's guest rooms and raised the bar for luxury hospitality in Barbados. In November 2017 the restoration, designed to significantly enhance the facilities of the Fairmont Royal Pavilion, Barbados was completed with the unveiling of newly restored guest rooms - all which are directly beach front. Boasting the ultimate location on the Platinum coast of the island, Fairmont Royal Pavilion, is setting new standards of ultra-luxury in the Caribbean and beyond, retaining a sense of serene seclusion with a unique beachfront position unlike any other resorts on the island.



## Quality in Tourism – Modernising Assessment Schemes Across The UK

Quality in Tourism has responded to the growing demand for an independent and modern assessment process with its Safe, Clean & Legal and star grading schemes.

We look at why the tourism sector needs a new assessment framework and highlight how the common standards in the UK just aren't appropriate for the industry in the 21st century.

For many years accommodation providers such as hotels and B&Bs have been 'shoe-horned' into an archaic star-rating scheme; providing items of furniture for each bedroom to comply with the standards, having a bible in the room, and providing services such as an evening meal or valet parking (when it isn't appropriate, necessary or financially viable) in order to reach the ultimate goal of achieving more stars.

Some of the country's best accommodation with first-class service, lavish bedrooms in stunning settings cannot be awarded that illustrious five-star rating purely because they do not have a lift. Similarly, some of the county's most unique properties such as luxury treehouses or design led boutique

B&B's cannot be graded because they don't fit in with the old-fashioned prescribed standards.

"I don't believe in the star rating anymore, or at least not how it has been marginalised by lack of development, over grading (as a commercial motivator) and under grading where prescriptive physical and service standards apply. Consumer demands and expectations, as well as the sheer range of types of properties on offer have evolved drastically since the traditional grading system became a benchmark of excellence, and it's about time that assessments moved with the times," said Deborah Heather, director at Quality in Tourism.

"In the new Quality in Tourism schemes, we don't believe in forcing providers into a category, we believe how they market themselves is entirely up to them. As long as they are transparent in what they are offering then the quality and service will be graded

accordingly. Disruptors in the industry have changed the rules, it's time we changed them too." Deborah concluded.

Quality in Tourism is on a mission to provide customers with the information that they need with annual assessments that can assure consumers that the basic Safe, Clean and Legal principles are fulfilled, and a grading scheme is in place that is of real worth.

Quality in Tourism's Safe, Clean and Legal scheme has already been adopted by the Short Term Accommodation Association that works with agencies and booking platforms including Airbnb and HomeAway as well as many Destination Management Organisations such as Visit Cornwall, Visit Isle of Wight and Welcome to Yorkshire to name a few.



Quality in Tourism



# Quality in Tourism

Quality In Tourism has thrown away the rule book and reinvented assessments to focus on the needs of owners and customers...

**We provide modern, robust quality assessment schemes that deliver both guest confidence and business owner support.**

From hotels to homestays, our schemes are not about prescriptive standards, bedside tables, writing paper, sofa beds and full size freezers. We will look at how you describe your business, how transparent you are and what you do to provide the **services, hospitality and facilities** that are right for your guests.

You can then **maximise your marketing potential** to your guests by utilising our special awards and accolades.

**Our industry experts carry out independent assessments to give you a quality marque that:**

- ★ Is affordable and appropriate for your marketplace.
- ★ Signifies that your business is fully compliant.
- ★ Helps to promote your business.
- ★ Is an industry benchmark.

Our quality assessment checks are annual, robust and objective, rather than consumer opinion, and it is this impartiality that makes our scheme so strong.



Quality in Tourism 2018-19



Quality in Tourism 2018-19



Quality in Tourism 2018-19



Call us today on **0845 300 6996** to sign up or find out more...  
e: [qualityintourism@m-assessment.com](mailto:qualityintourism@m-assessment.com) | w: [www.qualityintourism.com](http://www.qualityintourism.com)



## Best Western Great Britain Celebrates Record Number of Tripadvisor Hall of Fame Properties

### Hotel

Over 100 Best Western Great Britain hotels have been awarded the prestigious TripAdvisor Certificate of Excellence in the last year, with a record 67 properties achieving 'Hall of Fame' status in 2017 having won the accolade for five years in a row.

Internationally, nearly 2,000 Best Western hotels were awarded the Certificate of Excellence, with 114 of those found in Great Britain.

The award is given to properties that deliver consistently high-quality service and hold a TripAdvisor rating of four or five stars over a 12-month period. Hotels need a certain number of reviews in order to qualify for consideration, with the travel website revealing that just 10% of total businesses receive the honour[1].

Properties that perform to these high standards for five consecutive years are

eligible for the site's exclusive Hall of Fame. Best Western Great Britain can boast 67 such hotels within its collection, representing a 14% increase from the previous year.

Recipients of the Certificate of Excellence are able to advertise their TripAdvisor endorsement and such commendation can directly impact upon company success. TripAdvisor reports that 85% of users are more likely to book a hotel if their profile features such an award.

A spokesperson for Best Western Great Britain said: "It's fantastic to see so many of our hotels receive the Certificate of Excellence and be rightfully recognised for their consistent commitment to quality and high standards.

"Our members have invested more than £200m in recent years into our collection of brilliantly different, independently owned hotels, and these accolades prove that investment is translating into excellent customer experiences."



Looking ahead, Best Western has forecasted that 2018 is set to be another strong year for investment across its portfolio, with £70m predicted to be invested throughout its properties this year alone. This buoyancy is also expected to continue into 2019, with a current estimate of £28m for further or currently planned investments.



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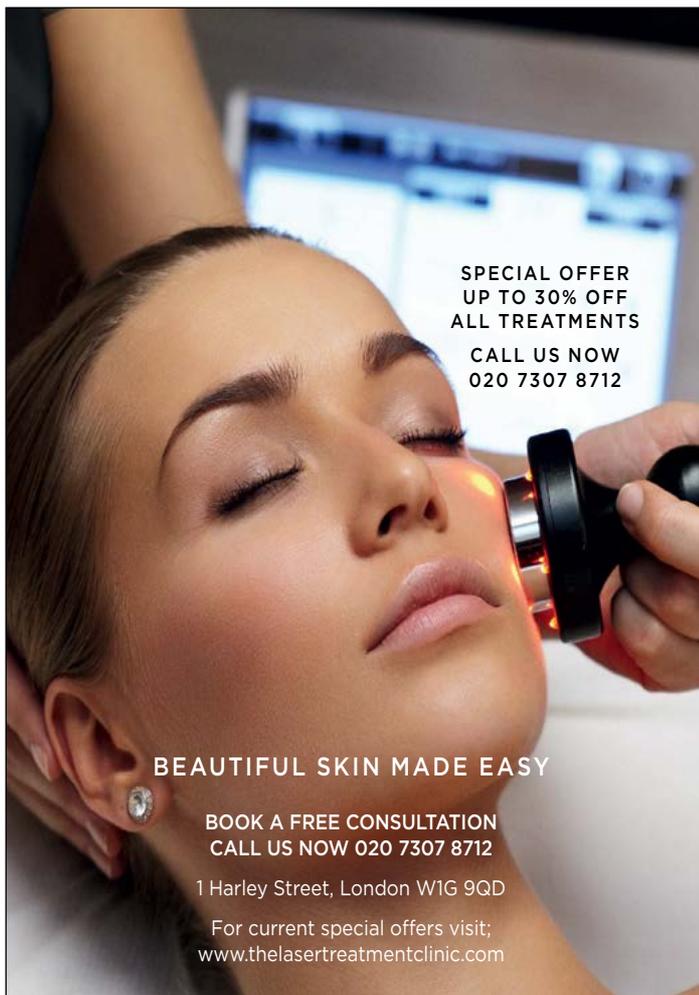
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## Exclusive Preview from the Restaurant and Bar Design Show!

### Show Preview

The Restaurant & Bar Design Show is UK's most comprehensive event dedicated to the very latest and most stylish designs for restaurants and bars, and as it is just around the corner, we have managed to get hold of an exclusive preview of what's coming up for 2018!

Taking place at the ExCeL London, on the 25th – 26th September, this is THE event for restaurant and bar design – and the best news? Tickets to attend are completely free! Register here: [www.restaurantdesignshow.co.uk](http://www.restaurantdesignshow.co.uk)

So without further-a-do, here are our top tips for what to see in 2018!

#### Design Zone

Design is more than just the way an establishment looks; it is the physical embodiment of their brand and what it represents. As the first interaction that a customer has with a business, design has a seriously important role to play when it comes to first impressions!

The Restaurant and Bar Design Show's design zone will provide you with a flurry of inspirational ideas that will enable you to express your brand identity to the world, just the way you want it.

Whatever your style, you are guaranteed to find displays of genius amidst the most revolutionary designs the world has to offer. Visit the design zone to set yourself apart from your competitors, and let your brand speak for itself.

#### Lighting Zone

Lighting is vital to every restaurant and bar; through it you can emphasise colour, expand space, highlight features and adorn a room with character. The Lighting Zone at the Restaurant & Bar Design Show displays the most advanced lighting solutions that will give any establishment the spark it deserves.

Gaze at the huge array of different lighting options and find the next innovation that will animate every corner of an establishment, making it a sight to behold.





### Emerging Brands

Great design requires ambition, and the Restaurant & Bar Design Show loves ambition! For that reason, they've got a zone strictly dedicated to the inspired minds behind today's emerging brands.

The Emerging Brands Zone will bring together businesses that are eager to showcase their ambitious ideas and implement them on a global scale. So come along to see the businesses with big dreams - they're #Hungry4growth and are ready to shine on the biggest stage.

### Trends, Ideas & Advice

Lack of inspiration? In need of some change? Don't worry, the Restaurant & Bar Design Show has all the knowledge and innovations to make your creative juices flow!

### Networking

Join a network of over 18,000 proactive industry professionals; heed their advice and learn from their mistakes, as you carve out the future of your business, one connection at a time.

### Business Growth

The Restaurant & Bar Design Show's number 1 priority is business growth - so if you want to know what is next for the industry, be sure to register for your FREE ticket today, before spaces run out!

To book your FREE ticket, and find out about all of this year's goings on, check out their website here: [www.restaurantdesignshow.co.uk](http://www.restaurantdesignshow.co.uk). We can't wait to see you there!



RestDesignShow #Hungry4growth

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## L' Ariete Gas Valve – The Next Steps in Gas Saving Story

Some years ago, Marcello Nocera, a restaurant owner noticed his chefs would leave gas rings running at full rate during food preparation and cooking. When pans were off the heat, no attempt would be made to turn down the gas as the chef's main concern was to ensure the food was always top priority. This was wasteful and costing him money!

Marcello realised that any gas savings during cooking time would need to be designed into the appliance rather than rely on chef input.

After much thought, Marcello had the novel idea to add an additional valve between the safety valve and the burner which would be operated by the pan positioned over the gas burner.

With the pan in position over the burner, gas would be delivered at full rate. If the pan was removed for cooling, stirring, adding

ingredients etc, a lever mechanism would automatically reduce the gas flow to the burner to minimum flow rate or pilot only, depending on the appliance design. When the pan was re-positioned onto the gas burner, full gas rate would be automatically restored.

Marcello modified the appliances in his own restaurant with a trial valve fitted to each burner. Running the appliances in real life commercial kitchen conditions over several months operation, **25% savings in gas usage** was achieved.

With the reduced gas consumption came other benefits. In addition to substantial cost savings, less gas meant less CO<sub>2</sub> generated, a major consideration for manufacturers and users. Less heat in the kitchen reduced the load on extraction systems giving electrical savings and a better working environment.

With the pan removed and running at low or pilot rate, the risks of injury and burns from the high open flame were also greatly reduced.

With the original concept proven, Marcello's next hurdle was to produce a valve design both practical and robust for the harsh environment in a commercial kitchen.

The final valve design was produced and Enertek International (Consultants in Engineering Research, Design, Development and Certification), were contracted to prepare and submit documentation to BSI where the valve was tested for safety and operation.

Marcello founded the company L'Ariete Ltd to develop the valve which is now Patented and ready to take the next step into production.

For further information, please contact Marcello Nocera: [marcy@marcellopizzeria.co.uk](mailto:marcy@marcellopizzeria.co.uk)

# *L'Ariete*

Gas Valve



Pan Off 



Pan On 

## Save Gas = Save Money

For more details on the L'Ariete Gas Valve please contact Marcello Nocera at L'Ariete Limited  
marcy@marcellopizzeria.co.uk or +44(0)7955 350474



## Sole Seafood & Grill Launches New Pre-Theatre Menu

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### Food & Drink

To mark the seasonal turn, SOLE Seafood & Grill on Dublin's South William Street has launched a new pre-theatre menu to incorporate a range of delicious dishes, including West Cork mussels and Howth Smoked Irish Organic Salmon just in time for the summer months.

Dining in SOLE is about the full customer experience, from the moment you are greeted, eating the best seafood in Dublin, or enjoying a drink from the extensive bar and wine menu. From shore to soil, provenance is paramount in producing a menu wealthy in the best of Irish seafood and meat.

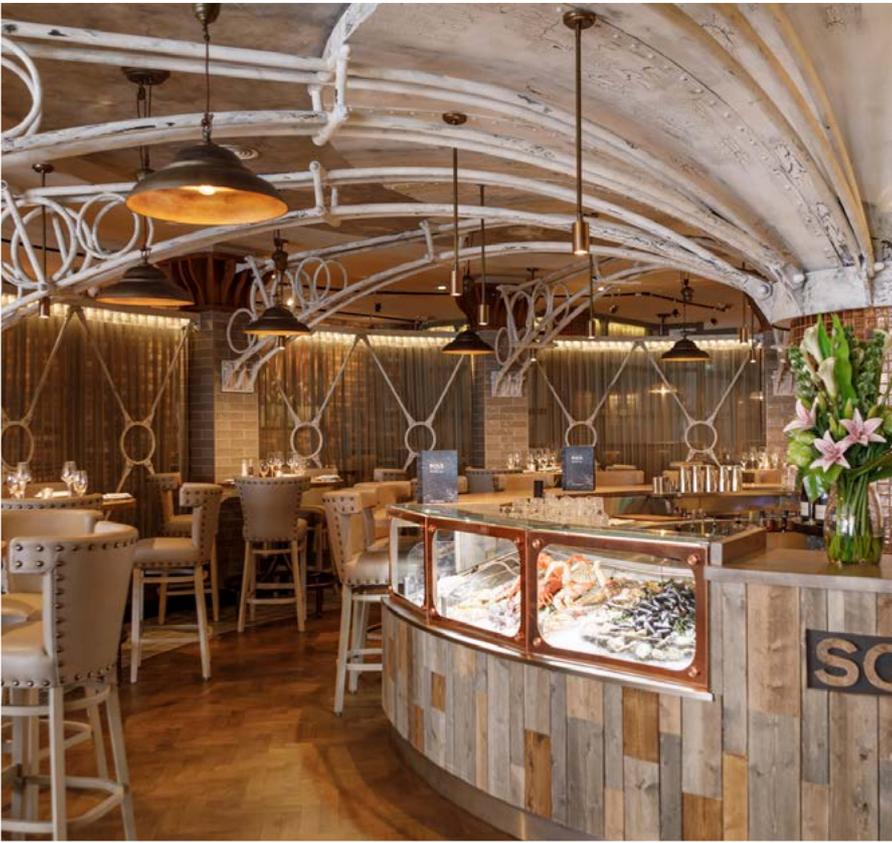
Speaking about SOLE's supplier connections, Executive Chef Richie Wilson said; "Our supplier connections are key to our philosophy here in SOLE and our new pre-theatre menu mirrors this. We take great care and time to select the best quality produce, locally-sourced where possible, and to grow a trusting relationship with our suppliers in order to guarantee the best and to follow through the sea-to-SOLE experience.



SOLE's new pre-theatre menu is an output of this and caters for a wide variety of palates."

SOLE's pre-theatre menu is available daily, Monday – Thursday from 5pm – 6.15pm and Friday and Saturdays from 12pm – 6.15pm, at a cost of €30 for two courses and €36 for three courses. The dishes range from a traditional seafood chowder with Irish fish and shellfish in a creamed broth, rock oysters sourced from Irish coastal waters, tempura-coated octopus, to chilli and wild garlic pasta with crisp shallots.

"Provenance is so important to us in SOLE"; continues Richie Wilson. "We work really closely with our supply chain led by Kish Fish, to ensure when possible we are supporting the Irish fishing industry."



Our new pre-theatre menu is perfect for the foodie community to enjoy some of the highest quality seafood around."

Still in its infancy, SOLE opened its doors in March of this year and prides itself on offering the ultimate high-end casual dining experience. Transformed by Belfast-based designer Graham Barrow, the restaurant has an air of urban sophistication with its warm chic interior, sweeping colonnades and distressed steel apertures bolted onto bespoke rusted pillar capitals.

Most notable is SOLE's Captain's Table, a private dining experience that will wow your party guests with the inclusion of its own private bar, bartender and a tasteful food and drink menu all designed to deliver a memorable evening of luxury and laughter.

For more information on SOLE Seafood & Grill visit [www.sole.ie](http://www.sole.ie) or follow @SoleDublin on Twitter and @soleseafoodandgrill on Instagram.





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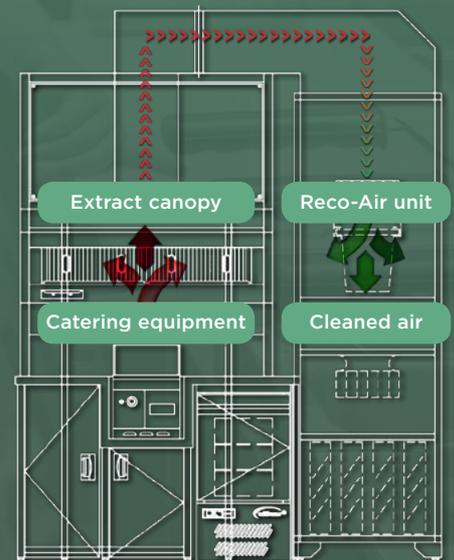


Smoke



Odour

How Reco-Air works





## The future of soft drinks is bespoke!

Modern guests want it all. Sometimes to abstain and sometimes indulge.

Multi-sensory food and drinks experiences but with the ability to control ingredients to match individual needs, occasion or diet. Yes, guests want to have their cake and eat it too!

UK soft drinks manufacturer Kolibri has launched the world's first bottled drinks which allow consumers to control the amount of sugar in their drink. Shortlisted for four industry awards, including the prestigious 2018 Luxury Packaging Award, all are alcohol-free, adventurous creations with distinctive botanical notes and sweetness adjusted to taste, Kolibri Drinks are an exquisite choice for discerning customers who like things their way while abstaining in style.

This new category is a game-changer for consumers who want healthy, great tasting and indulgent options but also new

experiences, engaging ritual and theatre. Co-creation of drinks and customisation is prevalent in many categories such as coffee or cocktails but not in packaged soft drinks until now. Kolibri was created to ensure that guests can enjoy crafting their bespoke drink.

Kolibri Drinks come in three different flavours: Elderflower & Lime, Cardamom & Chilli and Strawberry & Basil. These botanical drinks don't contain sugar, but the cap on top is filled with an amber Agave blend which is naturally sweet. The nectar can be released into the drink to create a dash of sweetness with a hint of caramel and zesty tang of lemons.

Co-founder Kamila Sitwell says that Kolibri is set to shake up the soft drinks category within hospitality, "Sea of sameness out there with different flavours at best! Sugar, like any

natural ingredient, is only a problem when it's over-engineered in recipes. Kolibri Drinks are designed to give discerning guests complete control over their drinks' taste and the sugar content. And the best part, the 'twist in the cap', is that Kolibri has no more than 40 Kcal per bottle even when all the Kolibri Drops are used. Indulgence with a clear conscience!"

The taste of these drinks has been praised by Douglas Blyde, the renowned gastronomy advisor and drinks critic. 'I like the liberation of being able to accurately adjust the level of sweetness in my Kolibri according to mood or even the richness of an accompanying dish. Taste an array of finely tuned botanical notes, with each measure of Kolibri drops. A theatre of flavours blended by you ensures a multi-sensory drinking experience.'



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### Food & Drink

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Founder Kevin Jabou commented – "We love seeing how designers use Kaelo to bring a completely new element of interactivity and experience into different living areas".

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## The Game Bird Welcomes Tom Kitchin for Guest Chef Series

### Restaurant

Earlier this year, The Game Bird launched a series of guest chef dinners, welcoming many of the greatest chefs from around the UK to cook in the critically-acclaimed restaurant within The Stafford London. Following the great success of events with Michael Wignall and Lisa Allen, legendary Scottish chef Tom Kitchin will be hosting the third dinner in the series on 27th September.

Tom Kitchin is an Edinburgh-based chef and restaurateur with Michelin-starred The Kitchin to his name, as well as The Scran & Scallie gastro-pub and its award-winning sister, Castle Terrace Restaurant. Tom will be opening his fourth restaurant in Edinburgh, Southside Scran, in the heart of Bruntsfield, Edinburgh in November. Tom has released several cookbooks over the years including Tom Kitchin's Meat & Game, and most recently Tom Kitchin's Fish & Shellfish, which will be available to buy at The Game Bird during the guest chef dinner.

For the dinner on 27th September, Tom has created a unique four-course menu that celebrates seasonal Scottish ingredients,



highlighting the best of both land and sea. Guests will be welcomed with a glass of Moët & Chandon and a selection of canapés before sitting for dinner. To begin, there will be Hand-dived Orkney scallops baked in their shell and served with seasonal vegetables and a white

wine, vermouth and herb sauce, followed by the king of the sea in a dish of Roast fillet of halibut with Jerusalem artichoke and black truffle. For the main course, guests will be treated to Roasted loin of Borders venison, autumn fruits and vegetables and a red wine sauce. Tom is rounding off the evening with a dessert of Set Knochrach Farm yogurt, orange meringue, Granny Smith apple sorbet and East Lothian sea buckthorn consommé.

Following Tom, the fourth dinner in The Game Bird Guest Chef Series will be held on 9 November with the renowned Mark Sargeant.

Tom Kitchin will cook alongside the team at The Game Bird and Culinary Director of The Stafford London, Ben Tish. Tickets for the dinners will be priced at £80pp, to include canapés and the much-celebrated Moët & Chandon on arrival, followed by the guest chef's menu. Wine pairing will also be available on the evening at an additional cost. Guests will be able to purchase Tom Kitchin's Fish & Shellfish along with their ticket for £95, or the book only on the night for £15.

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The Atrium Hotels 5-star collection features some of the best spa hotels in Rhodes. Standing out for their enchanting architecture, prime locations in Ixia Bay, Kalathos Beach and Lachania Beach, their luxury facilities, refined accommodation selection, impeccable services and exceptional staff, the Atrium Hotels encapsulate the only choice for your home away from home on this cosmopolitan and simply beautiful island of the Dodecanese.

### **Atrium Platinum, A City Hotel with a Resort Charm – [www.atriumplatinum.gr](http://www.atriumplatinum.gr)**

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The Atrium Palace offers a unique blend of Greek architecture. The spacious grounds are ideal so that the hotel never feels crowded even when full. Sparkling blue pools and cascading waterfalls create a truly exotic and tropical oasis. Located in Kalathos Beach close to the picturesque village of Lindos, it provides an ideal relaxation destination.

### **Atrium Prestige, The Ultimate Escape – [www.atriumprestige.gr](http://www.atriumprestige.gr)**

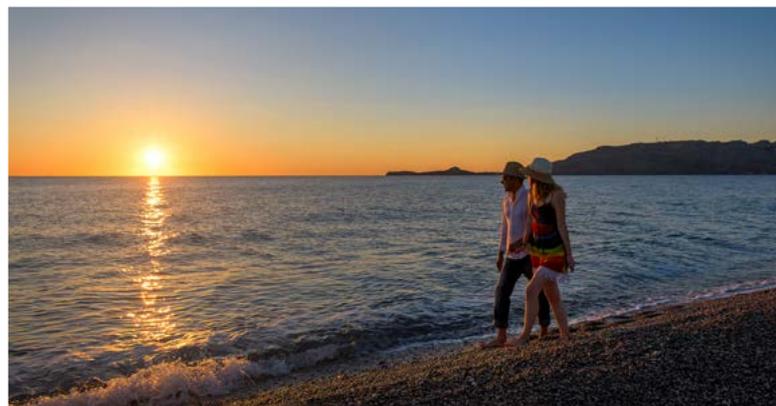
The Atrium Prestige is a state-of-the-art hotel offering to its guests the utmost luxury escape for their summer holidays. With its exceptional design, divine azure views and a captivating off the beaten track location, this fusion will deliver treasured holiday moments.

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## Introducing The Montcalm Hotel Group's New Generation of Boutique Townhouse Hotel

### Hotel

The launch of The Chilworth marks the first townhouse for the luxury hotel group – an urban boutique retreat and little London hideaway where every detail is designed to enhance your wellbeing as well as comfort during your stay.

Conveniently located a just few minutes from Paddington station with all its city, regional and international connections, The Chilworth is set in a beautifully refurbished Georgian townhouse and provides an oasis of calm on one of the Capital's characteristic tree lined streets, a short stroll from Hyde Park.

With an elegant yet informal atmosphere, the décor blends classical period features with sharp, contemporary design. Every detail of the guest experience has been designed to provide the ultimate in personal service, from the hotel's very

own wellbeing ambassador to the pillow menu, which can be pre-selected prior to arrival.

In the restaurant, the carefully considered menus also draw on elements of health and wellbeing, reflecting a philosophy of nurturing the soul as well as the body, whether for breakfast, lunch or dinner. There is also a stylish bar for relaxing with pre- or post-dinner drinks, including signature cocktails.

The Chilworth's compact urban spa features a jacuzzi, gym, steam room and an extensive range of treatments as well as a yoga suite and outdoor yoga classes (weather permitting) in nearby Hyde Park, where walking tours can also be arranged.

Montcalm management commented: "We're proud to play a part in the Paddington area's

renaissance by restoring a classic English townhouse as London's newest boutique hotel. We wanted to create somewhere our guests can feel a real sense of belonging whenever they're in town, equally at home relaxing in the cosy bar or sociable lobby lounge as in their room.

"Enlightened luxury means looking after guests' wellbeing too, so as well as an urban spa and gym, we've invested in amenities like a wellbeing ambassador, always on hand to help guests towards their lifestyle goals, even away from home."

In a peaceful setting but with easy access to the West End, The Chilworth promises to be a popular choice for those who prefer smaller hotels with the personal touch, and a great addition to London's boutique hotel scene.

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## InterContinental Shanghai Wonderland Set to Open in the Fourth Quarter of 2018

### Hotel

InterContinental Shanghai Wonderland is expected to open its doors in the fourth quarter of 2018. Developed by Shimao Group and managed by InterContinental Hotels Group (IHG®), one of the world's leading hotel companies, the luxury hotel, mostly below ground, is poised to welcome guests with an amazing landscape in a deep pit of a former quarry in southwestern Shanghai.

The 18-storey hotel has two floors above ground,

and 16 below ground, including two floors underwater. With a construction area of more than 61,000 square metres, the hotel features 336 rooms and suites that all boast balconies where guests can enjoy a spectacular view of waterfalls from the surrounding cliffs.

In contrast to the traditional architectural concept of building high-rises, InterContinental Shanghai Wonderland adopts an unconventional design of extending space beneath ground by

truly reflecting the natural landscape of the quarry.

Reaching down to 88 metres below ground, the hotel reshapes the relationship between city and nature, turning an abandoned quarry into a treasure of wonder and beauty. The opening of InterContinental Shanghai Wonderland will prove to create unique and tremendous value to the city, standing out as a must-visit destination itself to welcome its growing guests.



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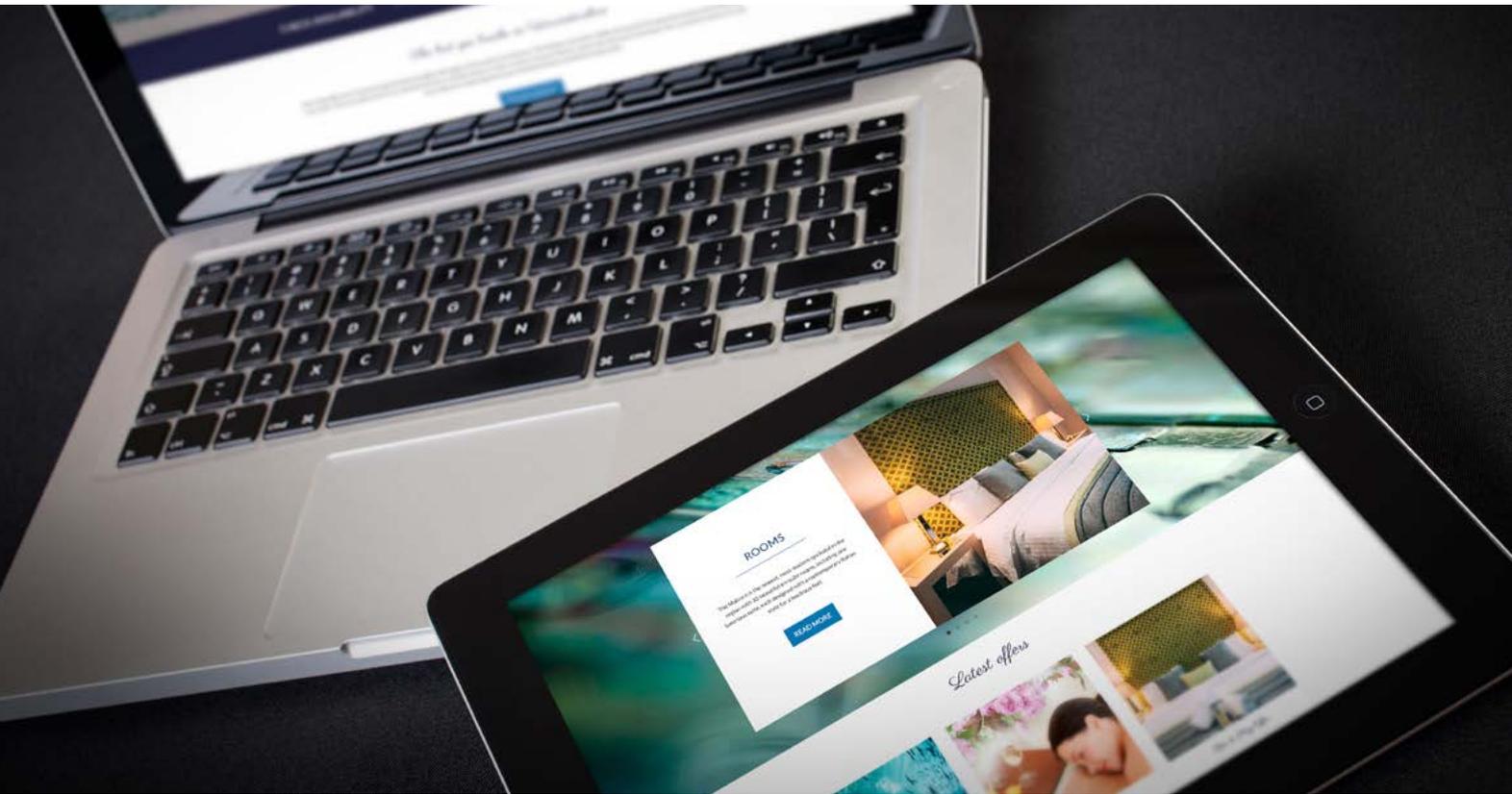
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## Thailand's Hoteliers Adopt New Technologies Following Tourism Boom

### Hotel

Government plans to grow Thailand's on-going tourism industry is prompting hoteliers across the country to invest in the future, especially in property management and distribution software, states leading global hospitality software business, Guestline.

The UK-founded technology firm has partnered with a host of hotel brands to help them drive bookings and manage operations – with hotels in many of Thailand's top resort and city locations – as the nation gears up for a significant boost in its tourist numbers.

Last month (July), the Tourism Authority of Thailand (TAT), unveiled its action plan for the future, which aims to drive visitor numbers that are already on an upward trend. Annual international arrivals currently stand at just over three million and TAT aims to raise this by 12% in 2019. Efforts will focus on boosting short-haul traffic from nearby Southeast Asian countries, especially China, and also increasing marketing of niche attractions such as luxury and gastronomy in European markets.

The current positive tourism performance in Thailand is driving Guestline's growth across the region with local budget giant B2 Hotels opting for its award-winning suite of solutions to power the day-to-day running of its chain of 38 hotels.

Since making the switch in July 2017 B2 Hotels has seen occupancy leap 17%, with Guestline's property management system Rezlynx, its Channel Manager and central reservation system helping to maximise visibility and manage inventory.

With TAT focusing on international markets, hoteliers are increasingly looking for more effective ways of boosting awareness, driving efficiencies and maximising revenue streams within their properties.

In addition to B2, recent new signings for Guestline include three properties in capital Bangkok - the Craftsman Hotel, Siam Bright Hotel and Apartelle Hotel Jatuchak. All cited the need for a fully-integrated cloud-based tech solution that could offer easy connectivity to the major online travel agencies (OTAs) and dynamically manage room rates.

Meanwhile, Guestline has partnered with a number of new hotels across Indonesia with Best Western. Best Western Senayan, Best Western Kamala Jimbaran, Best Western Kindai, Best Western Ocean Resort and Best Western Bangtao have all opted for Guestline PMS and Channel Manager to replace ageing legacy technology. The properties all cited Guestline's two-way interface to the Best Western central reservation system and integrations with third-party software as reasons for their choice.

Guestline's multi award-winning software for hospitality businesses is cloud-based. The software enables hospitality business owners and managers in sectors such as hotels, serviced apartments, pubs and more, to manage bookings and operations both efficiently and profitably. Innovative technology developments include integration with many leading 3rd party applications, tokenisation for PCI compliance and more functionality to improve customer service and capture more revenue.

For more information on Guestline please visit [Guestline.com](http://Guestline.com).



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# Have you ever said...

**“I don't need to worry about slips because I have an anti-slip floor?”**

## Why are textured or profiled surfaces a potentially hidden slip safety hazard?

Probably the single biggest misconception we see over the years in the slip safety industry is the misunderstanding about textured or profiled surfaces. If the architectural specification and building operator communities could improve just one aspect of design and implementation in order to make safer environments it must be to not presume that a surface with some sort of texture on it is an anti-slip surface.

**Christian Harris MD of Slip Safety Services said** “The fact that a surface has a texture or profile does not necessarily mean that it provides good slip-resistance”.

It is always important to remember that slip-resistance is caused by the interaction between the heel and the floor. Different surface profiles, therefore, will give you different results (interestingly there is crossover with the safety shoe industry where different tread patterns are more useful than other at providing friction). A rounded edge, for example, will give you a different level of friction to a spiky edge, and a different level of friction to a square edge.

Consider these textured surfaces. Each may look “anti-slip” to the uninitiated eye, but each will give very different slip-resistance:



The only way to really be certain if you have a slip-resistant floor is to test it. Don't assume.



**Pendulum used to test your floors Slip Risk**

Now, we've not even touched on maintenance here, which is another topic in itself. But if you start with a slip-resistance surface then you have a chance of maintaining safety. If you start with a poor surface that you mistakenly think has good slip-resistance, it's only a matter of time until you suffer from accidents.

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## Give customers the luxury of self-service with time-sensitive smart locks

Hospitality managers need to ensure their guests enjoy their visit as much as possible.

There's so much to organise and coordinate, whether it's supplying a cleaner for a serviced apartment, ensuring catering is on time, or planning staff rotas. An extra concern is ensuring convenient access, without compromising on security. Codelocks has a solution that can help take care of this.

### Access control smart locks that venues love

Codelocks has helped a range of venues enable its customers to host guests and events successfully. Its smart locks are self-service meaning that guests can access conference, meeting and guest rooms unaided. The locks can be accessed via code, card or phone and the clever NetCode technology built into the lock infrastructure allows code generation and audit trail monitoring. This assists managers with keeping track of when and where the lock was accessed by both staff and visitors.

By installing the K3 Connect App\*, all aspects of smart locks can be managed easily from a

smartphone. This includes generating time-specific codes that are sent to guests via email or SMS and automatically erased after use, ready for the next user. This function removes the need to have staff available to provide access for visitors and service staff.

"The capability of being able to issue both codes for short-term rentals and smart cards adds an extra layer of convenience for both our customers and staff. We have a few long-term guests, so rather than provide them with a code, we give them each a smart card, which makes access more convenient. Our cleaning team also uses the cards," explains David Diack, Director of Lifestyle Service Apartments.

### Secure spaces

Codelocks' KitLock locker locks are an ideal solution to providing a secure place to store possessions. They can be easily retrofitted onto existing lockers, cabinets, drawers and filing cupboards to provide secure spaces for both guests and staff to leave belongings.

These locks can be used to lock away confidential documents, such as guest booking information, helping your hotel ensure data protection compliance.

"We were concerned that if keys went missing they may be copied and used to gain illegal entry, but we no longer worry about that. The guests no longer have to carry a key around with them while they enjoy the facilities and we don't have to pay to replace lost keys," said the Leisure Manager at The Landmark Hotel.

Codelocks' range of cutting edge locks allow easy upgrade to improve the customer experience, increase productivity and drive efficiency across your business. Visit [www.codelocks.co.uk/switchtosmart](http://www.codelocks.co.uk/switchtosmart) for an upgrade.

*\*The App is available on Apple App Store for Apple devices or Google Play™ for Android™ devices by searching for K3 Connect.*

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The standalone smart lock; innovatively designed and manufactured by CodeLocks to combine smart technology with traditional access control features.

Switch to smart. Simplify the process of who is entering where at what time, yet still be in full control. Remotely issue date and time-specific access codes at the touch of a button, then set them to automatically expire to prevent re-entry.

Operate and manage locks directly via the keypad or a smartphone by downloading the

K3 Connect App\*. The CodeLocks Smart Locks provide flexibility and convenience for a wide range of applications and industry sectors; hospitality, education and healthcare to name a few. Allow users access via keypad code input, a pre-allocated smart card or send an invitation to their smartphone.

CONNECT AND CONTROL.



## World's tallest Novotel lights up at Canary Wharf with Bright Goods LED filament lamps

Energy efficient lighting technology complements unique interior design

Designer LED filament brand, Bright Goods announces its installation of energy efficient, vintage style LED lamps into Novotel's new flagship hotel at Canary Wharf, London. The LED filament lighting was specified as part of the AccorHotel Group's PLANET21 sustainability programme to increase its energy efficiency and environmental performance.

Bright Goods LED filament lamps were selected to accentuate the colours, textiles and intricate craftsmanship that flows throughout the hotel. The LED filament lamps are installed in the hotel's top-priced executive suites and also used throughout the meeting rooms. They provide beautiful controlled illumination that can be dimmed to create exactly the right atmosphere at any time of the day or night.

The iconic, 39 storey Novotel which opened

in February 2017 features 313 bedrooms, nine individually themed meeting rooms and a contemporary restaurant, bar and roof terrace with stunning 360 degree panoramic views over the capital. With its industrial-chic décor, the hotel's unique interior pays tribute to the Dockland's proud maritime history with each space designed to create a different feel and ambience. The 26 individually designed executive suites for example are elegant in design and exude luxury, with floor to ceiling windows giving some of the best views of the city. The installation of Bright Goods LED filament lamps grouped together in pendant fittings enhance the overall ambience in each suite. The meeting rooms are awash with innovative design touches inspired by the history of the docks and each one named after the commodities that were brought in from the Canary Islands.

Louisa Daxer-Robbins, Operations Manager at Novotel London Canary Wharf, commented, "Bright Goods LED filament lamps are aesthetically beautiful and have helped to achieve the coveted ambience we were looking for, complementing the bespoke design of each individual area within the hotel. Furthermore, they offer an impressive energy saving of up to 75% which fulfils our criteria for sustainability."

Commenting, Saima Shafi, Sales and Marketing Director, Bright Goods said, "Our LED filament lamps are designed to provide a timeless vintage feel and were the perfect choice to complement the unique interior design at Novotel London. All lamps in the Bright Goods range are dimmable and provide a high-performance lifespan of 30,000, around ten times that of a conventional filament bulb."

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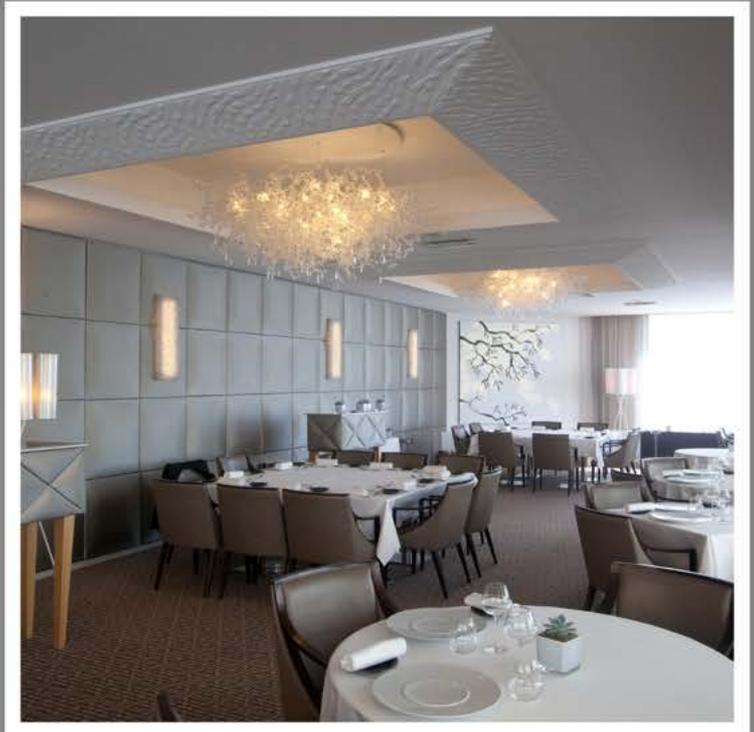
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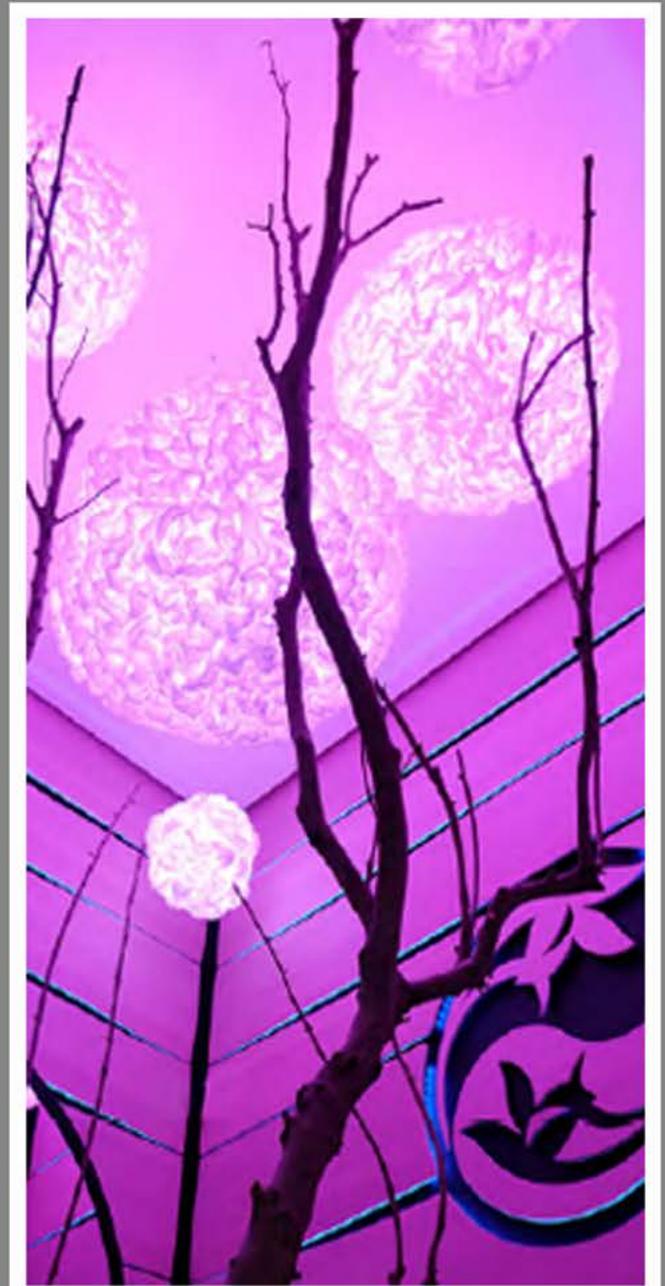
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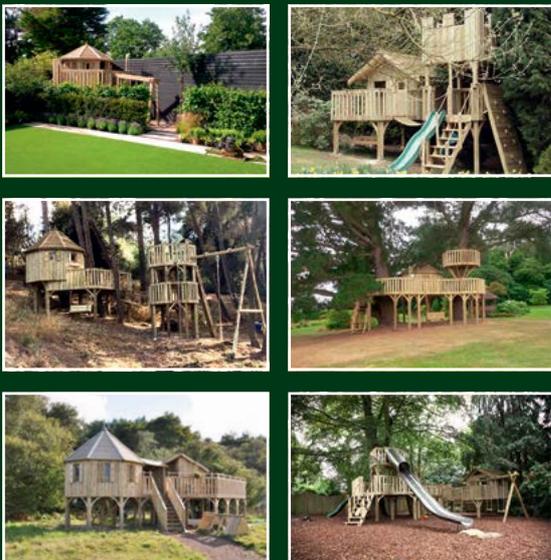
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## 100% Design Announces Shake-Up to Core Programming with New Exhibitions

### Show Preview

100% Futures and 100% Forward, a renewed focus on emerging designers, the best interiors and future innovations for living through design. All within the newly formed West Kensington Design District

100% Design, the UK's longest standing annual design event, returns for its 24th edition this year and is delighted to announce a shake-up to traditional programming, demonstrating its renewed vision to be the unmissable show for design in London's creative calendar. 100% Design will present new features, fresh design talents and emerging names alongside a roster of industry favourites, big name brands and innovators. Taking place at Olympia, London from 19 – 22 September, this year 100% Design will present two new features, 100% Futures and 100% Forward, which will focus on emerging designers across innovation and furniture design respectively.

This year will also see the launch of the new West Kensington Design District, a hub that is set to inspire design enthusiasts and become the must-visit district during the London Design Festival, with an engaging programme featuring design brands, globally recognised cultural institutions and unmissable events this September. The district will be brought to life by a stellar array of partners including the Design Museum, the world's leading museum devoted to contemporary design. V&A Blythe House will offer a rare opportunity to participate in guided tours whilst Polish brand Zieta presents Plopp 4.0 at Arthill Gallery amongst many other partner events.

100% Futures is a new exhibition celebrating forward-thinking design from a selection of British and international talents who have chosen to set up their practices in London. Spearheaded by Max Fraser, 100% Futures will shine a light on some of the most exciting designs

under the theme 'Designing for London' across travel, technology, well-being, public spaces and sustainability. Alongside this, 100% Futures will also share designs from other cities, looking at ideas around the future of city-living and the best of designing for urban centres across the world.

100% Forward, curated by journalist Barbara Chandler, will highlight eight emerging design talents across furniture, product, lighting and textile design. Each will be championed by an established designer who carved his or her career during the first decade of 100% Design. Simon Pengelly, who started his career in 1993 when he presented at 100% Design, has selected rising talent Daniel Schofield. In five short-years, Daniel has honed his reductive approach to materials, form and function to create celebrated lighting, furniture and table top products.

100% Design's core exhibition covers Interiors, Kitchens, Bathrooms and Bedrooms, emerging



brands and new for this year, 100% Build London, a dedicated show for the construction and architectural industries.

100% Design will provide a platform for a mix of new interior brands such as One Plus Eleven, a conceptual furniture company that blurs the boundary between art and design, and established names including Italian design heavyweight Arper. Other brands to watch include Casa Botelho, Rubn, B Sweden, Graypants by Pad Home, Antonio Lupi, Odddot, Taamaa, Tuuci, Lyon Beton, Frama, Pintaark, Adventures in Furniture and Madheke.

A number of brands will push the boundaries of contemporary living, debuting models for the future, including Riko with Starck and Tesla.

Philippe Starck will present a prefabricated house with Riko, a Slovenian engineering and manufacturing brand that specialises in industrial prefabrication and energy production technology. Riko first teamed up with Starck in 2014 to unveil a new home featuring rooftop energy producing technologies, wind turbines, rainwater recovery and heating pumps.

Tesla, a brand focussed on accelerating the world's transition to sustainable energy, will showcase Powerwall, a device which integrates with solar to store excess energy generated during the day making it available only when you need it, minimising reliance on other forms of energy.

Olympia London, home to 100% Design, is undergoing a major regeneration project,

managed by owners Yoo Capital and Deutsche Finance International. Heatherwick Studio, in collaboration with SPPARC Architects, will lead the architectural enhancement. The project will see the 130-year-old exhibition centre based on a 14-and-a-half-acre site in Kensington, London, transformed into a world-leading arts, entertainment, exhibition and experiential district whilst staying true to its original heritage as an exhibition business.

Alongside this Talks With 100% Design returns as the most anticipated and forward thinking talks programme of the design calendar. Expect a series of inspiring sessions reflecting the very best in global design, emerging talents and the changing landscape of London's creative communities.



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## Seatable UK

Based on the edge of the Yorkshire hills in the Dearne Valley Seatable UK have been helping to create inspiring dining environments for over 12 years, with its dedicated and passionate team, visions become reality.

From its early beginnings Seatable's portfolio was within the educational dining markets, working with Local Authorities to provide a service of design and manufacture, of simple yet exceptionally robust furniture for demanding environments .

A reputation was built on service and quality products in a highly competitive market.

In 2018 the values of the company are as strong as ever but the markets they have evolved into are of a broader nature. The education dining business is still strong but there has been a demand for the companies values from other sectors within leisure

and workplace dining environments. This evolution took place through a gradual change in the educational sectors with increasing demand for more aesthetically, appealing environments to attract students into the dining zones .

An open minded approach was embraced and the transition was underway with, interior designers and other specifiers seeking the companies services.

Trying to do things a little differently to others is key to the company's success. There are many companies offering internet based sales of leisure and dining furniture but not so many offering a concept to completion service with full consultation, interior design, a balanced range of products including simple, high quality branded products such as Pedrali and importantly bespoke furniture which forms a large part of the Seatable offering.

Seatable are proud to have achieved high quality standards which help efficiency and sustainability. They operate to ISO9001:2015 quality assurance accreditation, Altius, safe contractor and all other safety standards you would expect from a quality supplier, additionally Seatable are an investor in people organisation.

Seatable are still a relatively small, but an expanding company with a passion for the products and services they offer. Supplying into markets which include restaurants, bars, nightclubs, workplaces and education dining.

Aiming to satisfy their customers by providing furniture solutions in a professional and friendly manner through a dedicated team committed to providing an exceptional service is a quintessential goal of the company. Equally happy to work on small projects of just a few pieces of furniture through to major projects requiring full services of design and consultation.

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## Boho&Co's fabric and wallpaper designs from Angel&Boho.com

Boho&Co's Green Revolution collection is an essay in dramatically different treatments of foliage designs, breaking the mould of restrictive screen-printed repeats and using digital technology to the full, with oversized prints and graphic interpretations of leaf patterns or flowing, intertwined leaf shapes, often incorporating birds and insects.

Their new fabric and wallpaper designs complement the bespoke painted furniture and upholstery ranges sold by their sister company - An Angel at my Table, who have for twenty years grown a faithful

following for their handfinished English and French painted furniture in bespoke colours and now also for their ranges of customisable upholstered furniture. This cool combo of striking fabric designs and classic furniture marry beautifully together and can be found at their combined home - Angel&Boho.com.

Included in their ranges is a collection of highly customisable and stylish dining banquettes -

available in customer own fabric or an array of standard colours in luxurious velvet and soft inen fabrics with complementary dining chairs in a choice of styles. While new additions to their painted furniture include glazed library bookcases, larder cupboards, chairs and occasional furniture and new paint colours to add to their standard finishes.

Plans for 2019 include new fabric, wallpaper and fresco designs, an updated and extended range of stylish upholstered furniture, showcasing at Decorex 2019.

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## Belle Epoque Design In The World's first Botanical Café

### Restaurant

You may have the dream of being in Coco Chanel's apartment Paris but you can live that dream while down in Cape Town, in Coco Safar café, where Coco is from Coco Chanel, all things, elegant, sophisticated and all so posh. Safar means safari, from the Swahili word safari.

Down to Cape Town, South Africa is a café that has been developed to provide the consumer with luxury multi-sensory experience, from the packaging, to the coffee development, smells, tastes, all provoking the five senses of the consumer walking in to the environment. Welcome to Coco Safar.

The interior designs are all about escapism into other another world. This is a multisensory lifestyle. You will feel as if you are about to become a star, on a vintage train stage, feeling retro chic, cinematic as the feeling is timeless.

Inside Coco Safar, feels like you are about to take a train journey, in a belle époque moment, environment, while indulging your senses in the Chocolate patisseries beautified with an orange blossom ganache or you can pop the Chocolate Bonbons in white, milk and dark flavoured and hand painted in different colours. These are eaten while drinking on a Stellenbosch green Rooibos capsule or Napoli coffee or you can have the flavour named Lisbon, or whatever suits your palate.

Coco Safar houses the world's first Botanical Coffee and Rooibos Brewery, the top coffee roastery in Africa, and is a top quality patisserie and chocolate supplier, bought to take away or enjoyed sitting down. The consumer will be enthralled by the Capsule Emporium, an Espresso Bar, a Couture Patisserie, and a Luxury Café.

The Capsule Emporium boasts an industrial-style mezzanine library displaying the eye-catching capsule collections, retrievable by ladders and secured by floor-to-ceiling oxidised-steel columns. Saddle-stitched linen panels bring an element of timeless elegance and hand-made finesse to the space. Nearly everything was exclusively designed and made in Cape Town inclusive of hand-stitched leather seating, solid oak counters and hand-blown light fittings.

"We have botanical mixology which is where we brew with plant based materials. The Rooibos tea is brewed for 76 hours or 6 days, like beer but no alcohol. Our tonics are infused with Rooibos and we serve it on tap like beer. You can sit by the bar and watch the brewery doing the brews. It is a rare experience," said Wilhelm Liebenberg, Co-founder of Coco Safar added Liebenberg. "Luxury is an experience. "Everything here is handmade, from the furniture to the coffee, to the pastries, we do it here. Like Coco Chanel, we are elegant and provide that elegance through our café."

To add to the feel of travel is the naming of the capsules which include Manhattan, Napoli, Kaapstad, Havana, Stellenbosch, Saint Tropez and upcoming names will include Marrakesh, Jakarta, Lisbon, as their clients come from these cities among many other cities. Through the capsules the consumers take a journey of drinking from a capsule that has the name of a global city. To spread their luxury café brand presence, Coco Safar will open in New York in 36 months followed by Los Angeles, Tokyo, Shanghai or Hong Kong, Buenos, Aires and London.

Coco Safar has also created the first air-tight, compostable (Nespresso® compatible) coffee and Rooibos bio-capsules in Africa. These capsules decompose after 160 days and must be dissolved in the ground. This is a crucial aspect for luxury consumers who are conscious about sustainability and protection of the environment.

You really don't need to get onto a plane to Paris or Havana or Lisbon, you are fine at Coco Safar, it has all the Coco Chanel, Eiffel Tower, London, Havana or New York that you will ever need. Just sip on the coffee or tea and feel the luxury.

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A recent project saw Ena Shaw Contract's skilled team transform The Almoners Townhouse at St James' Court in Westminster. Ena Shaw were appointed to manufacture and install curtains, blinds, voiles, cushions and bed throws for the newly renovated 'premium' rooms as part of a multi-million pound refurbishment. The award-winning interior designers, Dexter Moren Associates, alongside interior designer consultant Sue Freeman worked on the space to create a unique balance between the historic design features and a fresh contemporary finish.

From the initial chat about your requirements, the Ena Shaw Contract team of experts will work with you to help you realise your vision, offering professional and skilled advice. With expertise in curtains, blinds and soft furnishings - from design to installation - Ena Shaw will support you throughout your project.

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which overlooks the iconic city skyline, offering visitors a whole new perspective on Asia's City of Angels.

Situated on the 24th floor of Centara Central Plaza Ladprao Bangkok hotel, an electrifying vibe and contemporary design concept sets the stage perfectly for a series of sky-high gourmet encounters. From a dazzling range of cocktails, premium spirits and champagnes to

an award-winning wine selection, the refined bar menu complements a choice of modern bistro cuisine and tapas plates.

With ingredients sourced from land and sea, whilst the city buzzes beneath, diners at the Blue Sky Rooftop Bar can expect an evening rolled out with elegant gastronomic delights. Whether marking a special celebration or simply after sensory indulgence, the Seafood

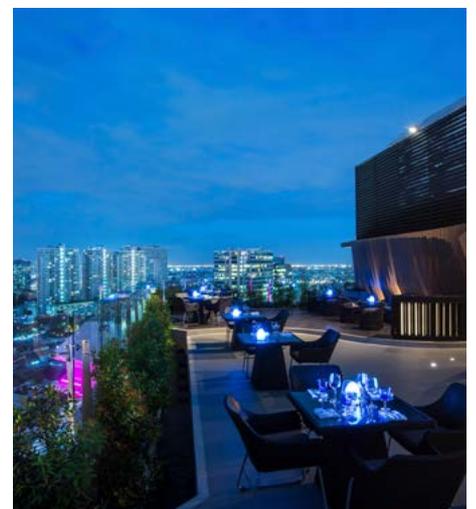


Platter utterly steals the show complete with lobster, six Fine de Claire oysters, marinated salmon with cucumber tartare and seared sashimi tuna. Other dishes that are as memorable as the setting include the finest cut of Wagyu beef with duck fat potatoes and the signature Blue Sky Paella for some of Bangkok's most majestic and romantic gourmet experiences.

Whilst displaying 360-degree views of the city skyline, Centara Central Plaza Ladprao Bangkok's sister hotel, Centara Grand & Bangkok Convention Centre at Central World also offers the ultimate in sky-high living at its opulent CRU Champagne Bar.

Dedicated to serving some of the finest champagne in Asia, the bar menu presents the famous bubbles in many forms.

From sparkling cocktail concoctions to flutes of bubbling Pimms, a variety of champagne labels can be savoured with gourmet pairings, from 2009 Bollinger 007 Spectre Limited edition to 1998 Taittinger Comtes de Champagne Brut Blancs de Blanc and Bollinger Brut Rosé. Presenting the highest quality ingredients from land and sea, guests can also browse a food menu that features indulgent highlights such as Caspian Sea Caviar, foie gras and fresh oysters.





Located on the northern side of Bangkok, within the Ladprao business district and moments away from Chatuchak Park, Centara Central Plaza Ladprao Bangkok is one of the city's timeless landmarks. Fully renovated to a very modern standard with an inviting sense of style, Thailand's very first integrated five-star hotel and shopping destination has a reputation for attentive service, sublime dining and comfortable, contemporary accommodations. The nearby Centara Grand & Bangkok Convention Centre at Central World is in the very heart of Bangkok's shopping and business district, with easy access by road and also via the BTS Skytrain. This five-star hotel is a flagship of Centara Hotels & Resorts, is therefore ideal for those shopping, sightseeing, or on business. A complete lifestyle complex on the 26th floor includes the award-winning SPA Cenvaree along with a fitness centre, tennis courts and an outdoor pool with sundeck.

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## Hotel Indigo® opens its doors in Dundee, the UK's first UNESCO City of Design

### Hotel

IHG® (InterContinental Hotels Group) one of the world's leading hotel companies, has opened Hotel Indigo® Dundee, in one of Europe's rising design destinations - Dundee, Scotland. Once famous for its textiles, the city's industrial spaces are now filled with artists and collectives, including a thriving gaming community who have helped turn Dundee into the creative heart of the world's computer games industry.

Dundee is the UK's first UNESCO City of Design and will be home to the soon to open V&A Dundee - Scotland's first design museum, making it an even more desirable city break destination for the arts and culture-inclined. It also boasts a generous offering of theatres, museums, galleries and shopping destinations, with world famous golf courses on its doorstep, including St Andrews. The city's cultural quarter features the award-winning Dundee Contemporary Arts centre, the Dundee Rep Theatre and the Sensation Science Centre as well as an array of restaurants and cafes.

Transformed from a two-hundred-year-old jute mill, the 102-room Hotel Indigo Dundee sits between the waterfront and the heart of the shopping district. Rich in history, the first spinning mill was built on the site in

1822 by the Baxter family who became one of the world's largest linen manufacturers. Respectfully renovated, the hotel's three room designs are inspired by Dundee's past and present and feature the original vaulted brickwork ceilings.

The Dundee Cake room brings in discreet marmalade motifs throughout the room with jute curtains. The Comic room is inspired by DC Thompson, the famous publishing house that had a famous comic called 'Black Bob' about a sheepdog that saved the day, with sheepdog commands hidden in the dado rails. The Gaming room is reflective of Dundee's thriving computer game industry, the birth place of Grand Theft Auto. Secret gaming codes can be spotted within the dado rail, and literature found within the room celebrates Dundee's unique links to the video game industry. Beds are finished with blankets by a local textile designer, Hilary Grant, whose work is inspired by waves breaking on the River Tay.

Hotel Indigo Dundee's restaurant and bar, Daisy Tasker, offers guests a contemporary spin on traditional Scottish dishes with an abundance of fresh seafood, prime cuts of meat and locally-grown fresh vegetables. It is named in honour of a much-loved weaver

who organised activities for the jute mill workers and, true to the original Daisy's sociable spirit, the restaurant is set to be the ideal spot for family and friends to eat and drink together.

William Inglis, General Manager, Hotel Indigo Dundee commented: "We are extremely excited to be opening our doors to guests. This is a unique and beautiful hotel and through clever design, we've really brought its heritage to the forefront. Dundee has recently been voted as one of the best cities to visit in 2018 and its rich culture is showcased throughout the city. With the opening of the V&A later this year, we look forward to welcoming guests from the globe and have no doubt that they will fall in love with Hotel Indigo and everything this incredible city has to offer."

Inspired by the neighbourhood around each property so just as no places are alike, no two Hotel Indigo® properties are the same. Each Hotel Indigo property features thoughtful design touches and vibrant restaurants and bars connected to the spirit of the local neighbourhood. There are currently 27 Hotel Indigo properties in Europe with another 17 due to open in the next 3-5 years.\*

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## The Bell Inn Langford Open Their Brand-New Bed And Breakfast In The Cotswolds Just In Time For The Shooting Season

### Hotel

The Bell opened their doors back in December 2017. Peter Creed and Tom Noest have now launched their brand-new renovated eight room bed and breakfast ready for the shooting season. The rooms offer simple and comfortable but modern style while retaining the relaxed countryside feel.

Peter and Tom received a raving review from Giles Coren in The Times earlier on in 2018 for their restaurant food. They will be offering the same style of a hearty breakfast with an abundant continental offering. The cooked breakfast showcases such things as; Full English with local country Kelmscot Pork and Cacklebean Eggs, Devilled Kidneys on Sourdough and Smoked Kippers.

Giles Coren comments: 'On the final day of 2017, I had not just the best mouthful of the year, but the best mouthful of my life' The Times.

Rooms range from £72 to £129 with breakfast included. Each room has a en-suite walk-in shower with 100 Acre natural bathroom products. The ethos for the rooms is to be stylish whilst retaining the historical character of the pub and to provide very comfortable beds with excellent bathrooms and luxury toiletries. When the shooting season hits, they will be offering shooting packages of Bed, Full English Breakfast and evening 3 course feast for £120pp.

Peter Creed, General Manager commented:

When we originally found The Bell, we wanted a place with character and this place certainly ticks those boxes. One of the main objectives for us when developing the rooms was to make sure they were as comfortable as possible, and you feel like it is a proper treat away. We tested a fair number of mattresses and we feel we have found the king of all comforts.

Tom adds: 'As the head chef at The Bell I am enjoying cooking some different breakfast dishes especially now we are heading towards the shooting season, I am excited to try out some seasonal produce.

The Bell also offers their main pub which includes - The bar which sits next to the restaurant with cosy corners and a traditional flag stoned floor, seating 15 comfortably.

Next door is the 30-cover restaurant which is situated next to the kitchen where the covered woodfired oven lives.

Dolly Alderton comments: 'Every mouthful is, to my mind, heavenly. And I didn't even have to die to eat it.' The Sunday Times, July 18.

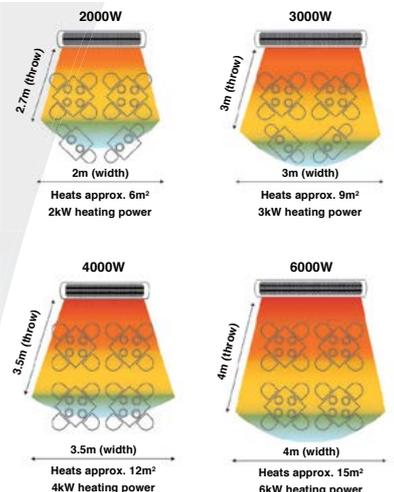
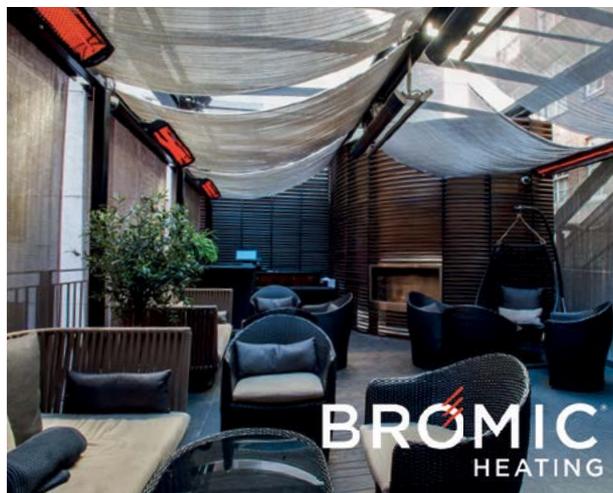
**Visit The Bells website for more information on the restaurant menu, wine lists and reservations, [www.thebelllangford.com](http://www.thebelllangford.com)**

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## English Gunmakers ‘Longthorne’ Have Taken The World Of Gun Making By Storm

From an initial concept in 2006, the company now have a state of the art factory in Northampton, England where they combine traditional skills with the latest and greatest technological advances in both machining and materials to produce their fine English shotguns.

This family company have several patents relating to their unique barrel design ensuring not only a very strong and light gun, both very desirable features, but also with significantly reduced felt recoil and ‘muzzle flip’, their guns come with fixed choke as standard and can also be proofed for magnum steel shot up to ‘full’ choke which, given the uncertainty of whether lead shot will be banned at some stage in the future (as some countries have) is a distinct advantage.

Considering that the company started their gun making business as a subsidiary of their precision engineering business in a small ‘barn’ in Lancashire, they have made investment both in terms of Equipment and human resources, to get where they are today. Which can only be a reflection on how their products are respected within the shooting community.

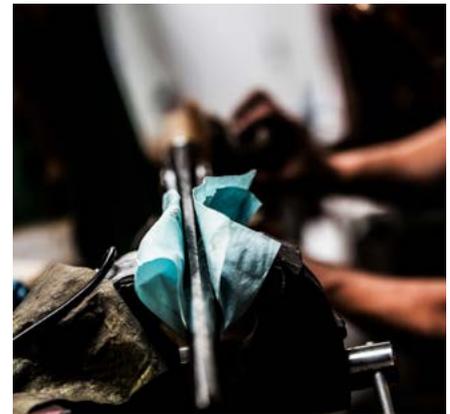
Despite their substantial growth, Longthorne still pride themselves on retaining personal approach when it comes to Clients and staff, and endeavour to go the extra mile whenever possible.



Longthorne manufacture all parts of their exquisite shotguns in house at their Northampton factory and even perform their personalised gun fits on each and every client as part of the manufacturing process. Their focus being on quality, reliability and a realistic price point.

Directors James Stewart, his wife Elaine and daughter Chloe are all involved in the business, whilst James concentrates on the design and production aspects, Elaine controls administrative issues and Chloe creates the exquisite engraving designs which embellish their guns.

‘Longthorne’ fully support the need to train for the future and currently have three apprentices and more planned for this year to work alongside their core staff.



The company already have one overseas dealer in Belgium and have exported to several other countries including France, USA, Canada, Australia, New Zealand and Egypt.

Longthorne’s shotguns generally take around 9/10 months to complete, so, with the 2018 game season now upon us now is the time to consider what gun you want to be shooting with next season, and if you have always yearned for a 100% English made shotgun why not give them a call to discuss your requirements.

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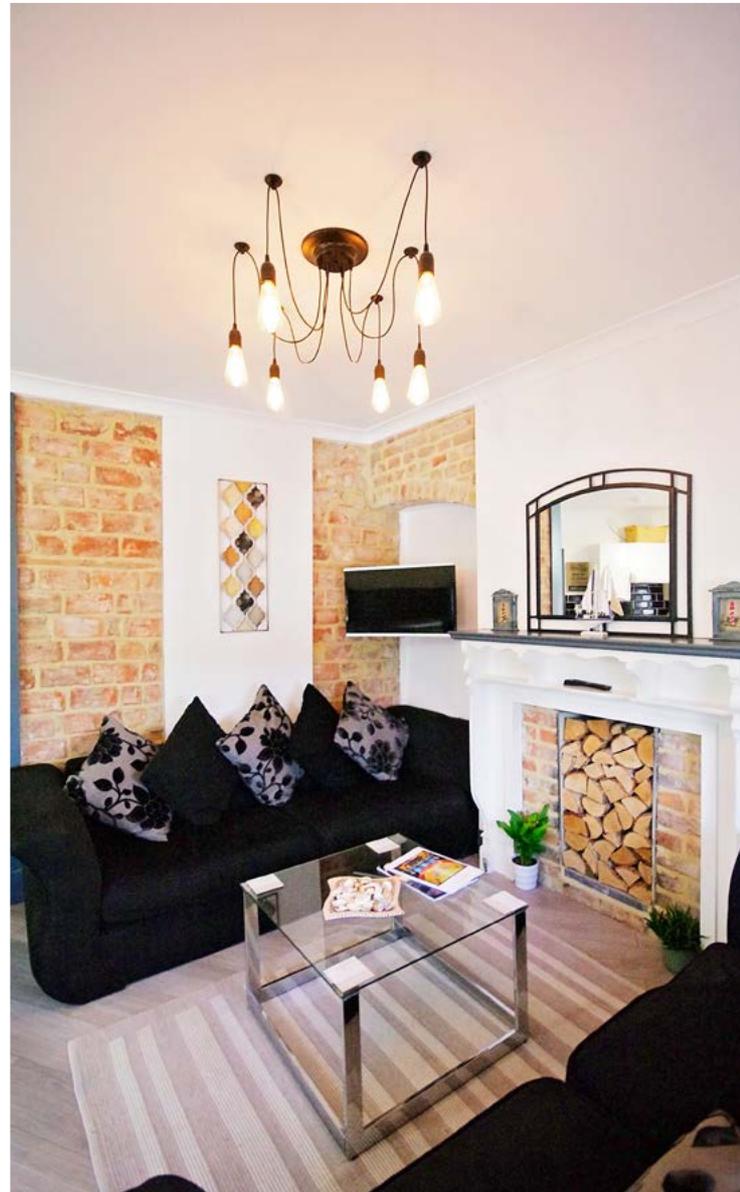


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## Driftwood Apartments Broadstairs

### Hotel

The World of Hospitality spoke with experienced hoteliers, Simon and Helen Bullock, to understand their journey of redeveloping a Victorian property into two luxury, self catered seaside apartments.

Driftwood Apartments is located in the beautiful town of Broadstairs, a picturesque coastal community nestled in the corner of South East England. The seaside destination boasts a rich history, including tails of smuggling and being home to novelist Charles Dickens. Broadstairs is not only full of old-world seaside charm as it's filled with ice-cream parlours, sandy beaches and fish and chips, it is also home to various highbrow restaurants and stylish bars.

Current owners, Simon and Helen Bullock, purchased the 19th Century property in 2009 which was formerly two retail shops on the street level, comprising an art gallery and a dolls house shop. The living accommodation on the upper three floors consisted of two self-contained apartments with long term tenants. The timing of this new venture was ideal as Simon and Helen, who had previously worked in the hospitality industry for 15 years, had recently sold a hotel and restaurant in Margate, a neighbouring seaside town.

Building work began almost immediately and it was decided that the upper levels of the property would be transformed into the self-catered apartments. A penthouse 2-bedroom

apartment was built on the top floor with sea views to the rear of the property and a 4-bedroom duplex apartment was constructed on the two floors below. Since the building is located within a conservation area, the street level of the property was required to remain as shop fronts. These spaces are currently being occupied by Bongkers of Broadstairs and Sharps Building Contractors.

The front elevation of the property was removed and rebuilt in its entirety and a new roof was also installed. The original sash windows were overhauled and the fireplaces were preserved to retain the period features of the property. The building



work was undertaken by Sharps Building contractors, a local business who specialise in the conservation of historical buildings. The project has taken over a year to complete and amounted to approximately £170,000.

There are plans in place to create an outside space in the form of a small roof terrace where guests can relax after a busy day exploring the surrounding area, or unwind after a long day at work.

Each apartment has a fully equipped kitchen with cooker, microwave, toaster, kettle, coffee machine, iron, washer/dryer, fridge/freezer etc. Both have family bathrooms with a bath and shower and separate WC's. There is free WI-FI throughout, flat screen TVs and open plan living/dining space in each apartment. The bedrooms are equipped with fans and hairdryers and linen and towels are provided.

The use of independent hotels and apartments has been growing exponentially over the past four years and the market has seen a huge shift in popularity from large scale commercial hotels to small boutiques and unbranded apartments. Driftwood Apartments benefits from a great location and owners with industry 'know-how' and is poised to take full advantage of this resurgence of independent hotels.

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## LRC Group Acquires Amaris Hospitality & Adds Seven New Hotels To Its Growing Hotel Platform

### Hotel

LRC Group ("LRC"), the fast-growing pan-European property investor and manager, today announced it has acquired Amaris Hospitality and has agreed to add seven Hilton-branded hotels from funds managed by Oaktree Capital Management, L.P. ("Oaktree") to the Amaris Hospitality portfolio for an undisclosed consideration.

The transaction for the seven hotels, which all trade under the DoubleTree by Hilton brand, is expected to close later this year.

Amaris Hospitality will become LRC's new hotel investment and management platform and will manage the new hotels on behalf of LRC, bringing the total number of hotels in the Amaris Hospitality portfolio to 30. The addition of the new hotels forms part of LRC's plan to accelerate the growth of its hotel investments and through Amaris Hospitality create a high performing, long-term investment portfolio of over 50 high-quality, internationally-branded hotel assets. The seven Hilton-branded hotels comprise over 1,000 contemporary rooms and extensive conferencing facilities and employ approximately 900 people. They will add to Amaris Hospitality's existing 23 hotels which trade under the Hilton, Hilton Garden Inn, DoubleTree by Hilton, Mercure and Ibis Styles brands, which between them have 3,800 rooms and employ 1,800 people.

Peter Stack has been appointed Managing Director of Amaris Hospitality, having previously been Managing Director of Asset

Management with the Group. Other key members of the new Amaris Hospitality leadership team include Stephanie Gosling, who has been appointed Commercial Director; David Webster, Senior Operations Director, and Kirstine Rowland, Head of Human Resources.

John Brennan, the outgoing CEO of Amaris Hospitality, has been appointed non-executive Chairman of Amaris Hospitality by LRC and will act as a strategic advisor to LRC on all hospitality investments.

Commenting on today's announcement, Peter Stack, Managing Director of Amaris Hospitality, said: "We are very excited about working with our new owners LRC Group and as the addition of these seven hotels demonstrates together we have ambitious growth plans for the business. Our strategy will continue to focus on developing and growing our employees, achieving operational excellence and creating a high performing hotel portfolio with a view to delivering long-term, sustainable returns for investors. Key to our strategy will be acquiring and investing in established hotels trading under acclaimed international brands in key strategic locations and we're delighted to have added seven more DoubleTree by Hilton hotels to our portfolio."

John Brennan, the new Chairman of Amaris Hospitality, said: "I am really looking forward to taking up this

role on behalf of LRC and to working with the investors and the Board in supporting Peter and his leadership team as they pursue their ambitious plans for the business."

Speaking on behalf of LRC, Chris Dimitriadis, said:

"We are delighted to welcome Amaris Hospitality into the LRC Group and look forward to working with Peter Stack and his very experienced team who have a proven track record of delivering exceptional results. We are especially pleased that John Brennan has agreed to become Chairman of the business. John brings a wealth of experience to the new role and he will be assisting us with our ambitious plan to significantly grow our presence in the hospitality sector, especially in the UK and Ireland. The addition of the seven DoubleTree by Hilton hotels to the Amaris Hospitality portfolio puts great momentum behind this plan."

The seven hotels to be added to the Amaris Hospitality portfolio are:

- Doubletree by Hilton Bristol North
- Doubletree by Hilton Strathclyde
- Doubletree by Hilton Southampton
- Doubletree by Hilton Dartford Bridge
- Doubletree by Hilton Newbury North
- Doubletree by Hilton Coventry
- Doubletree by Hilton Edinburgh Airport

LRC were advised by Paul Hastings (Europe) LLP and Deloitte. Oaktree was advised by CMS and JLL's Hotels and Hospitality Group.



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# The Art of Surfaces and Materials at UK Construction Week

## Show Preview

Surfaces and materials are the hidden weapon in any build project. From the bold and beautiful to the subtle and stylish, they transform spaces, turn heads and steal hearts. And they'll be shining at UK Construction Week's (UKCW) Surface and Materials Show in the NEC between 9 – 11 October.

Forming part of the UK's premier built environment event, visitors will be exposed to a sea of inspiration from more than 10,000 products and 650 exhibitors, seminars, workshops and networking opportunities.

### Dazzling products

Those daring to be different will be inspired by this year's exhibitors including: BLFA, Bruag, Formica and Pfleiderer.

The latest products and launches will be unleashed, including International Decorative Surfaces' new Malmo Rigid vinyl flooring collection. Combining design, easy fitting, high-performance and the choice of 17 tile and woodgrain designs.

Those eager to create striking and unique spaces will want to visit printable flooring expert Soyang, with its new short-term and long-lasting flooring options.

Looking above the ground, Fibro is on hand to talk about its high-performing wall panels, which are a quick, affordable and stylish alternative to tiles. Bushboard is showcasing its new bathroom panels, work surfaces and solid core range. ANS Global is inviting visitors to experience its living walls in person and find out why they are at the forefront of sustainable architecture.

Other exhibitors include: Caithness Flagstone Limited, Ecodek, Impress, Landolt, Nerostein and Ribadao.

Nathan Garnett, UKCW event director, said:

"We've packed this year's show with product launches and creative ideas that will inspire. From colour forecasts to bionic buildings,

there will be topics that anticipate the major technological, cultural and societal trends.

"There will be demonstrations of best practice installations, new applications and techniques, and the opportunity to attend workshops and seminars covering the big issues of the day, including fire safety, wellbeing and indoor air quality."

### The 'Future of Construction'

An Innovation Trail is showcasing the latest innovative ideas, products and systems, connecting visitors to companies including William Smith, whose new 3M advanced insulation window film and 200 design options will ignite anyone's imagination, and Morland.

The Future of Construction Hub, in partnership with Birmingham City University, provides an immersive opportunity to discover digital construction, 3D printing, robotics, AI and AR and modern methods of construction. Alongside this is the state of the art construction simulator from Coventry University.

### Colourful insights

The Surfaces and Materials Hub delves into every facet of the industry from high-end to high-tech, including:

- A trend and colour forecast for design in 2018/19 with Nina Bailey from Formica Group Europe;
- The state of the UK floorcoverings market with Jane Tarver from AMA Research Ltd; and
- Transforming our experience of different spaces with Emily Campbell, owner of Blue Butterfly Flooring.

The Flooring Industry Training Association (FITA) is also hosting its Floorlaying Demo Zone.

### Perfecting the finer details

Visitors wanting to complete their UKCW experience won't want to miss out on:

- Free CPD sessions, covering topics

including daylight and the human response and introduction to Passivhaus;

- Announcement of the Role Models campaign winner of which seven of the 36 people shortlisted come from the architecture discipline;
- The UKCW Stage housing high-level discussions and speakers including Barbara Res, the project manager behind Trump Tower;
- The Beer Festival featuring a gin and fizz bar, sponsored by Velux.

Free visitor tickets are available from [www.surfaceandmaterialsshow.co.uk](http://www.surfaceandmaterialsshow.co.uk) and provide access to Build Show, Energy 2018, Timber Expo, Building Tech Live, HVAC 2018, Civils Expo, Plant and Machinery Live, and Grand Designs Live.

Keep up-to-date at [www.surfaceandmaterialsshow.co.uk](http://www.surfaceandmaterialsshow.co.uk) and on Twitter at @smshowUK or using the hashtag #SMShow2018.





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## When Life is Suite: Marbella's Hottest Resort Launches New Nobu Suite

### Hotel

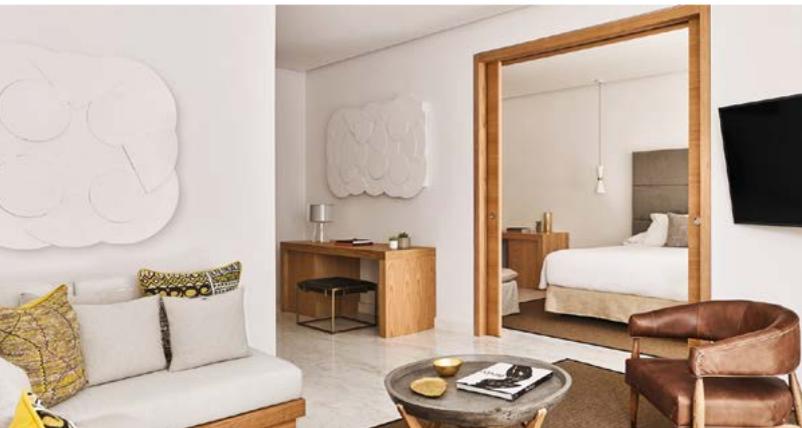
This summer Nobu Hotel Marbella is setting the bar high with the launch of their four-bedroom party suite – ensuring that the sun never sets on revelry at this chic new resort on Spain's legendary Golden Mile.

Designed with more than just sleeping in mind, the ultra-luxury four-bedroom suite is designed to be party central. It includes a full bar with its own mixologist and a hot tub on the main terrace where guests can sip lychee martinis overlooking the sophisticated streets as beach goers pass by. Indeed, it

is the ideal place to carry on the party after absorbing the magic of the Nobu Lounge and La Suite nightclub, both just steps away from the new Nobu Suite. The Nobu Suite is the ultimate after party venue and location for fashion soirees and cocktail events, where guests can take advantage of the 24-hour in-room dining service by ordering the famous, world-class Nobu sushi up to the party. Nobu Suite guests have access to all of the VIP offerings at Nobu Hotel Marbella, including personal concierge service and in-room signature Nobu treatments. To kick

things off in style, residents of the Nobu Suite have the choice to be collected in a Tesla chauffeured car from the airport which can be used again during their stay for small trips by pre-booking.

The separate kitchen and a dining area give the extraordinary feeling of being in a villa within a hotel and private dinners can be arranged so guests of the Nobu Suite can enjoy the delectable cuisine in the privacy of their own luxury space. Connecting to the living room are four kings sized double





bedrooms perfect for pre-party pampering. Each comes with its own en-suite bathroom, walk-in wardrobe and terrace so there is always the option for privacy if desired.

Where traditional Japanese-style elements flirt with Andalusian vibes, the design of the Nobu Suite is a blend of relaxed chic and understated luxury with astonishing sea views.

Located between Marbella town and Puerto Banus, the chic resort is the Spanish sister to the iconic Nobu Hotel Ibiza Bay and has something for even the most discerning traveller – an enviable location, stylish atmosphere and world class restaurants; a place to truly celebrate and revel in the finer things in life.

The Nobu Suite starts from €2,600 per night and can accommodate eight guests.

Further information is available at [nobuhotelmARBella.com](http://nobuhotelmARBella.com) or [SLH.com](http://SLH.com)



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## 2018 Independent Hotel Show Awards Shortlists Revealed

### Hotel

Judges for the Independent Hotel Show Awards in association with Sky, have revealed the shortlists for the 2018 Independent Hotelier of the Year and Outstanding New Hotel awards.

The Independent Hotelier of the Year Award recognises the passion of an independent, spirited hotelier who has made a significant contribution to the industry over the past year. The individual will have a reputation for pushing boundaries, creating exceptional guest experiences and driving the luxury boutique hotel sector forwards with creativity and wisdom, as well as being committed to developing their team.

The shortlist:

#### **PETER BANKS**

Peter Banks was a management trainee at The Savoy and subsequently worked at St Andrew's Old Course Hotel and the Hilton on Park Lane. In 1996 he moved to Yorkshire to open Ridding Park Hotel and is now managing director of the property voted VisitEngland's Hotel of the Year 2018.

#### **WILL ASHWORTH**

Will Ashworth worked within the hospitality industry in Kenya, Switzerland and North America before returning to Cornwall in 2000 to take over the running of the family hotel, Watergate Bay Hotel. Committed to extending his distinctive approach to hospitality, 'active

relaxation', Will launched the Another Place collection of hotels in 2015. Another Place, The Lake opened in August 2017.

#### **DAVID AND CHARLOTTE REILLY**

David and Charlotte Reilly bought Yorebridge House in 2006, renovating the Victorian school buildings into a beautiful boutique hotel/restaurant. A standing start business, the buildings had never been used for hospitality. They achieved AA 5 star/3 rosette status on the first inspection, and have since won numerous awards including Visit England Small Hotel of the Year England 2016.



### LAURENCE BEERE

Laurence Beere started as a management trainee at The Savoy Group. He later joined Cliveden Ltd as general manager of their London Townhouse and went on to be general manager of The Royal Crescent Hotel in Bath before becoming the group's operations director. For the last 15 years he and his wife Helen have been owners of The Queensberry Hotel and Olive Tree Restaurant in Bath.

### ADAM ROWLEDGE

Starting his career at Hotel Du Vin in 2007, Adam quickly reached management level. He has been general manager of Georgian House since 2015. Adam is a Guardian Member of Hospitality Action, Chair of the Sussex Branch of the Institute of Hospitality and a St Julian Scholar.

### CLAIRE RANDALL

During 19 years at Lucknam Park as general manager and managing director, Claire has brought change, innovation and improved profitability without compromising her passion for service excellence, along with some great staff development success stories. Claire is a St Julian Scholar committee member, is on the board of Pride of Britain Hotels and a Master Innholder.

The Outstanding New Hotel Award celebrates an independent hotel that brings dynamism and coveted ideas to the sector and has been operating for no more than three years. A game-changer with a unique style, the hotel has influenced attitudes within the sector, whilst providing exemplary service and amazing guest experiences, as well as demonstrating remarkable business efficiency.

The shortlist:

### ANOTHER PLACE, THE LAKE

Set in 18 acres of Lake District national park, Another Place, The Lake is the first in a new hotel collection with a relaxed, active and social ethos. Right on the shores of Ullswater, the hotel is all about getting outdoors, using the landscape, trying something new, discovering and exploring. Then coming back inside to relax and eat and drink well. The hotel has 40 bedrooms, Swim Club – which includes a swimming pool and treatment rooms – a library and two restaurants.

### PALÉ HALL

Palé Hall is a luxury country house hotel, a destination for quiet retreat and culinary indulgence featuring 18 individually designed bedrooms and an acclaimed Three Rosette restaurant. This historic Victorian mansion is situated in the tranquil Dee Valley amidst an idyllic woodland garden rolling down to the banks of the river.

### ARTIST RESIDENCE OXFORDSHIRE

Artist Residence Oxfordshire is an idyllic, award-winning retreat in the heart of the English countryside, providing all the comfort and tranquillity expected of the most romantic boutique hotel of 2018. Here you will find honest, wholesome food and 8 beautiful bedrooms designed in Charlotte and Justin Salisbury's signature eclectic style.

### TITANIC HOTEL BELFAST

Situated in the heart of the Titanic Quarter, the world's most authentic Titanic hotel. The transformation of the legendary Harland & Wolff headquarters and spectacular Drawing Offices is now complete. This unique hotel offers an unforgettable experience for anyone visiting Northern Ireland on business or for pleasure.

### THE MANDRAKE

Set in the centre of London's West End and inspired by the medicinal properties of the plant after which it is named, The Mandrake combines eclectic, vibrant interiors with carefully curated artwork and intriguing soundscapes. Housing 34 bedrooms, three suites and a penthouse, the exceptional accommodation is set across four floors which rise from the striking central outdoor courtyard.

### ODDFELLOWS ON THE PARK

Oddfellows On The Park is a hotel with character, charm and a little bit of Odd. Design is important, service is crucial and playfulness is a requirement. Located in Greater Manchester, set within a Victorian mansion; housing 22 bedrooms, restaurant, cocktail bar, event spaces and a 'salon de beaute' fondly named The Pigsty.

Established in 2012, the annual awards celebrate hoteliers who have made a significant and game-changing impact in the industry, and hotels that radiate originality and creativity.

Winners of this year's awards will join the influential Hall of Fame, occupied by hoteliers including Jeremy Goring, Paul Bayliss MBE, Kate Levin and Olga Polizzi, and leading properties including Hotel Gotham, The Laslett and No.15 Great Pulteney.

Nominations for both the Independent Hotelier and Outstanding Hotel Awards were welcomed via the Independent Hotel Show's website with judges shortlisting six nominees for each category.



The winners will be chosen by you, the industry, by voting via the show registration form, and will be announced on Tuesday 16 October at the Independent Hotel Show.

The judges are:

- Adam Raphael, Editor, Good Hotel Guide
- Charlotte Evans, Group Publishing Director, Condé Nast Johansens
- David Noble, Director of Hospitality & Leisure, James Hallam Insurance Brokers, Independent Hotel Show sponsor
- Fiona Duncan, The Telegraph & Sunday Telegraph
- James Tweddle, Hotel Director, Sky, the Independent Hotel Show Awards partner
- Janet Harmer, Hotels Editors, The Caterer
- Peter Hancock, Chief Executive, Pride of Britain Hotels
- Simon Numphud, Managing Director, AA Hotel & Hospitality Services
- Zoe Monk, Editor, Boutique Hotelier

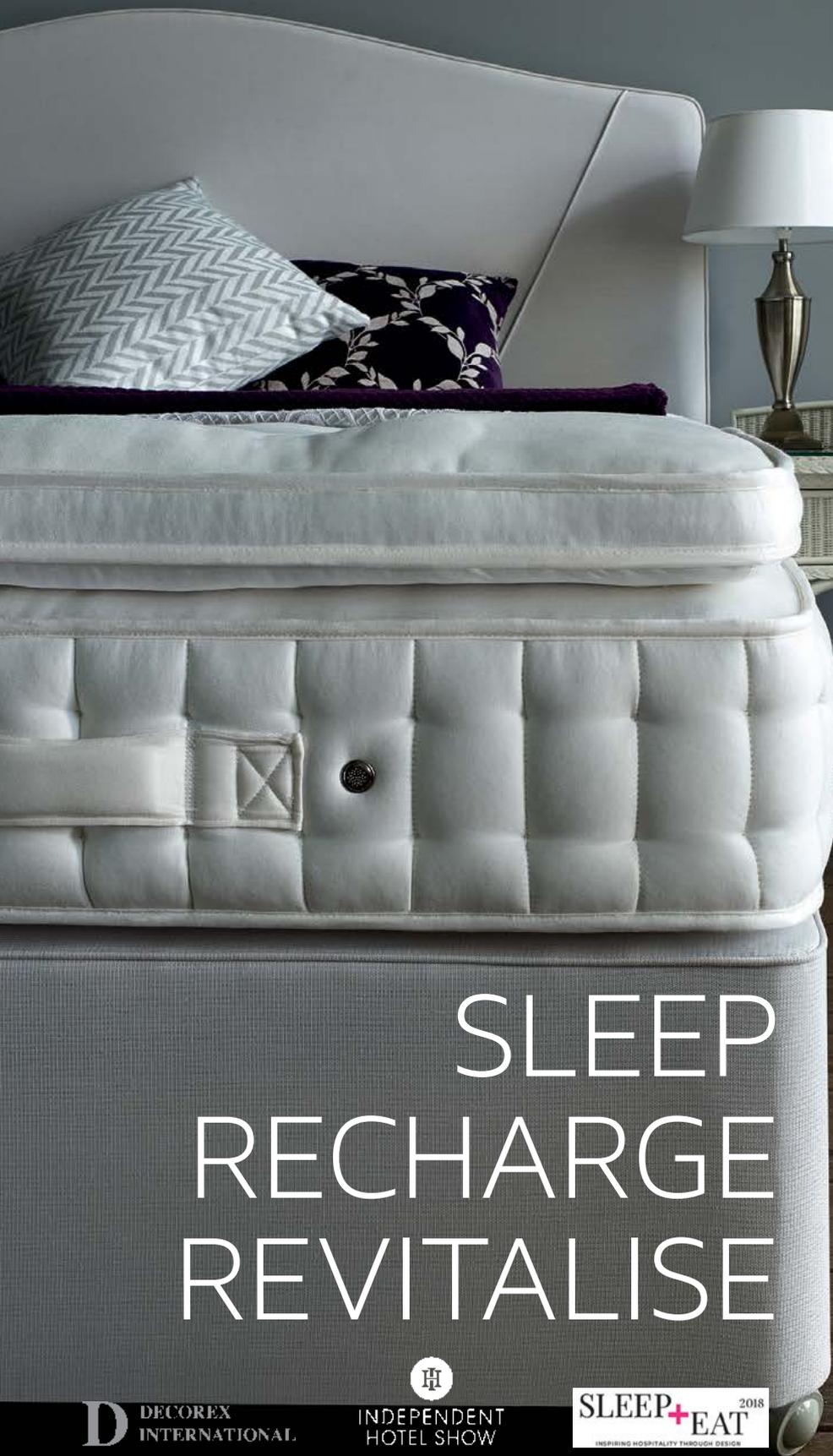
The Independent Hotel Show takes place on 16 and 17 October 2018 at Olympia London. For more information on the show or awards, please visit [www.independenthotelshow.co.uk/awards](http://www.independenthotelshow.co.uk/awards)





# Harrison Spinks

Hospitality Beds Division



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20-21 November 2018  
Stand B44





## Fine Bedding Solutions Exceeding Hotelier's Needs

The Fine Bedding Company Hospitality Division will be showcasing its biggest collection of duvets, pillows and toppers yet at this year's I.H.S – as well as providing visitors to its stand the chance to sign up to its new Boost Your Budget scheme.

The Fine Bedding Company's Smartfil™ products have all been specifically developed in its own ECO factory to meet the demands of busy commercial environments; products that are easy use but offer exceptional quality, as well as effortlessly washable in-house and extremely long lasting (maintaining loft and structure).

NEW this year is also a product that is an environmentally, vegan and anti-allergy friendly alternative to the finest goose down. The new SMARTDOWN® range is made from silky soft fibres made from recycled PET, blown into cassettes for loft and structure, and exquisitely hand finished.

Another innovation is the two in one Zip and Link Dual Layer Topper. This product has been created specifically to address issues associated with Zip and Link beds.

And for busy on-site laundries, Smartfil® filled Spundown and Boutique Silk duvets and pillows dry in a matter of hours so can be back



on the beds the same day. Offering a practical solution to turning around rooms quickly.

Also on show will be their ethically sourced naturals ranges with all of the quality associations essential to today's hospitality sector.

After a successful trial, The Fine Bedding Company Hospitality Division is rolling out its Boost Your Budget Scheme to all new customers. Through the scheme, consumers are encouraged to recreate their Fine Bedding Company bedding hotel experience with an

exclusive 20 per cent online discount to use on [finebedding.co.uk](http://finebedding.co.uk), courtesy of the hotel. 10 per cent of the amount guests spend using the hotel's unique code (less VAT) is then credited to the hotel against future sales – meaning that hotels can easily boost their housekeeping budgets.

Jeanette Sadler, The Fine Bedding Company Hospitality Division's business manager, explains: "We listened to our hospitality customers, many of who fed back to us just how popular our products were with customers who were repeatedly asking whether they could buy them. Frequent positive guest reviews commenting on how much they loved our bedding was further encouragement. The idea is that as guests buy The Fine Bedding Company products online, the hotel's duvet and pillow ongoing purchases become self-funding.

"We've made the initiative as easy as possible for hotels to join, and we provide all of the promotional materials needed to communicate the discount to guests. As we have a consumer website it was a great opportunity for everyone to benefit."

For more advice on hotel bedding or to discuss bespoke bedding requirements visit [finebeddinghotels.co.uk](http://finebeddinghotels.co.uk)



## It's all in the detail

*"We think ahead in terms of eco, tech and quality.  
With the finest materials, we stay ahead of the game."*

**Creating an ultra-comfortable sleeping environment for guests is a vital part of the overall hotel experience, but there are also many other considerations.**

- Sustainability - Good for you. Good for the environment.
- Washability - Carefully manufactured to last longer.
- Practicality - Delivers an eco friendly luxurious nights sleep.
- Durability - Maintains its quality wash after wash.

The Fine Bedding Company Hospitality Division has one of the most comprehensive hotel bedding collections on the market and its continued focus on innovation is catering for all of these needs.

***Want your bedding to pay for itself?  
Join our exclusive Boost Your Budget Scheme.  
Visit us at IHS Show Stand 353 to find out more.***

*A great night's sleep for every customer - we're in the same business. For more advice on hotel bedding visit [finebeddinghotels.co.uk](http://finebeddinghotels.co.uk)*





## Crown recommit to Independent Hotel Show

After a successful 2017 show, changing room specialists Crown Sports Lockers have committed to the Independent Hotel Show for the seventh consecutive year.

Tapping into the vibrant hotel refurbishment sector, Crown will display elements of their tailored storage solutions in various finishes at the popular event, to run from 16 to 17 October at Olympia London, including on-trend super-matt examples with anti-fingerprint properties, different locker styles and locking systems.

A registered Made in Britain manufacturer, Crown has clinched a spate of hotel leisure projects nationally since the last event involving the addition of spa and fitness facilities at both standalone country hotels and small groups.

Just over a year ago, Crown completed an extensive project at the prestigious Elan Spa, Mallery Court Country House Hotel & Spa, which included fitting out male and female changing areas and several treatment rooms.

Fitouts at Beyond Escapes, St Michael's Hotel and Park Inn Heathrow have followed to further extend Crown's inroad into this sector.

**Come and see us on stand 179.**  
**[www.crownsportslockers.co.uk](http://www.crownsportslockers.co.uk)**  
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## Tip Top Linen Services

Established in 1988 Tip Top Linen Services Ltd has a track record second to none in meeting the needs of restaurants, hotels, event organisers, catering companies and airlines.

With over two decades of providing linen of high quality to the hotel and catering industry, meeting the needs of these businesses with particular taste and requirements we have learned that attention to detail is everything, from timely deliveries to ease of ordering.

We have invested heavily in modern machinery, huge stocks and have also acquired more space to meet the demand for our work. Our new laundry facility which is now over 13,000.00 square feet allows us to respond quickly to our customers needs and requests.

### What we believe (philosophy)

We believe that quality products and consistency in our services are key to

ensuring we meet the high standards of our customers so they can in turn meet the tough demands of their own customers.

Being honest, reliable and having full transparency has brought us to where we are today. Our staff echo this philosophy and are happy to be working in an environment where high standards are maintained and understand our core principles.

Coming from humble backgrounds our directors always feel fortunate for being in a position where they are today. They believe in a personable approach and giving back to the community through local and national charities.

### Services

#### Ethos:

Our companies' ethos has been and always will be to provide high quality products and a high quality service to all customers.

As a family run company we treat every staff as a family member. We believe that the culture at work should be so that our staff feel comfortable and be respected and in an environment where they are happy.

### Suppliers

Our suppliers are all responsible businesses some dating back 100+years in this industry. We have insured that their approach to being responsible is adhered to so we can rest assured that the linen being provided is of a high standard and is ethically sourced. Some of the suppliers also have taken the initiative to promote higher levels of social responsibility by joining the "better cotton initiative (bci) for short, this organisation is a non for profit to connect cottons complicated internal supply chain, from the farmers to retailers and to promote global standards for better cotton. BCI is there to make global cotton production better for the people who produce it, better for the environment it grows in and better for the sectors future.



## Commercial laundry & linen hire from a family company you can trust

Tip Top offers a complete range of linen hire and laundry services. You can choose from a wide variety of table, kitchen, bedroom and bathroom linen, and we are happy to provide samples to help you select the right products for your business.

Whether you need one-off hire or a new product item, we can help. If you are just busier than normal, we can provide a same day service without any additional charge.

There are no lengthy contracts or hidden costs at Tip Top. Just competitive prices, fast turnaround times and our commitment to giving you the best service possible.



***“Tip Top are the most reasonably priced and efficient laundry service that we have ever had.”***

Susan  
Manager of Ashworth Lodge

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## KEEPING YOUR MATTRESSES PRISTINE

Fully encasing your mattresses is becoming an ever more popular choice in multiple occupancy environments like hotels and guest houses, as more and more managers switch on to the multiple benefits.

The luxury mattress encasements from Cimexine Sure-Guard come a silky soft, absorbent and breathable fabric that is a pleasure to sleep on, yet is 100 per cent waterproof thanks to a miracle inner membrane that also makes them bed bug proof, odour proof and dust mite proof.

The encasements stay on the mattress long term, keeping it permanently pristine underneath and significantly extending mattress life.

Unwanted stains or 'accidents' soak into the fabric but do not get through to the mattress itself, thanks to the waterproof membrane. The encasements can be machine washed and tumble dried multiple times without losing their features.



### 20% DISCOUNT OFFER

We have teamed up with the British Bedding Company to offer a 20% discount on orders of 10 units or more.

The discount can be activated at the checkout stage at [shop.cimexine.com](http://shop.cimexine.com) or [www.sleep-a-sured.com](http://www.sleep-a-sured.com) by keying in 'HOSPITALITY20' into the coupon code area and then clicking 'Apply Discount'.

Alternatively call us for advice on 01832 771838 or email [info@cimexine.com](mailto:info@cimexine.com).



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# How technology brought the Oxford and Cambridge Club into the 21st century



Steve Drozdiak, Financial Controller at 186-year-old Oxford and Cambridge Club, discusses how he uses new technology for a better business overview and employee morale.

## The problem

The systems and processes when I started here were somewhat old-school. For example, as recently as five years ago, the then-Financial Controller was doing accounts in a handwritten ledger book, and payroll was done on an elaborate Excel spreadsheet.

## What are the biggest improvements since you started using Planday?

As a Financial Controller, everything is about accountability and managers taking ownership of their areas. I can ask managers questions like, “why do you have three people on tonight with only ten bookings?”. We didn’t have nearly as much information in our old systems to make decisions, so Planday has been a huge help in that area.

Planday has also been very good for morale. Staff are communicated to directly and they are getting information on their own. They can see how many vacation days they have at any time, and ask for time off from the app. It tells them, if you work eight hours extra this week, you can flex it next week. In the past they didn’t really know.

The system lets you sort documents and payslips as they come through the app. The information is there in their hands, and they can also see everybody else’s schedule, which is very useful. If the employee has transparency and can see what’s going on, that will increase their morale.

## How has technology changed the way you work?

In the past, a manager may have managed staff and payroll with a notebook. Today, we use Planday’s online staff management software, which allows us to connect with our staff and control our payroll costs. We can also react faster to changes, which is critical these days.

## How do you use Planday?

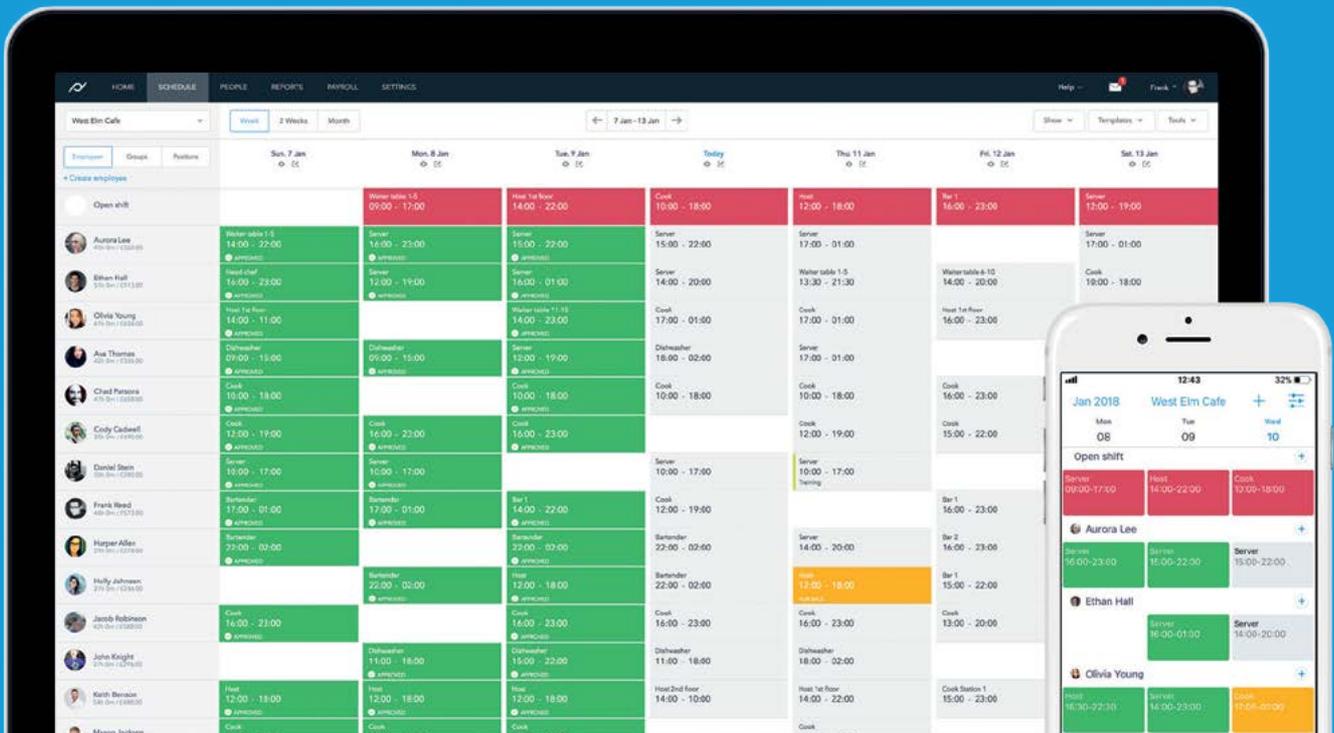
We use Planday for payroll and various HR elements. The Planday app has also been especially helpful as a communications tool. 100% of our staff are glued to Planday. It’s a great way to communicate.



***As a communications tool, 100% of our staff members are glued to Planday. It’s a great way to communicate.***



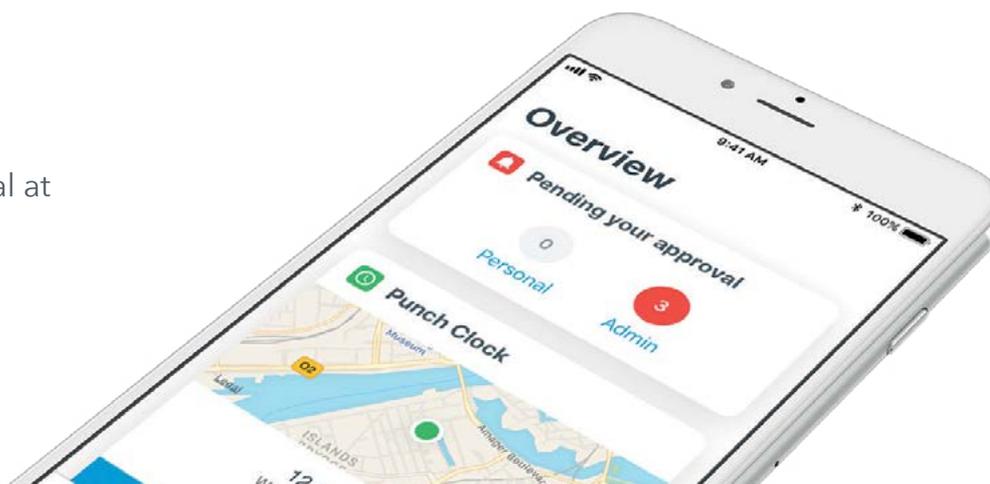
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# Lollyserve Launches

Payment specialist introduces first of its kind PoS and self-serve solution  
Joins forces with Optomany to support P2P encryption



At this year's Restaurant and Bar Tech Live show, point of sale (PoS) and payments specialist, Lolly, will launch the first-to-market entry level PoS and self-serve platform.

Teaming up with payments specialist, Optomany, the innovative LollyServe combines traditional EPoS payments with self-serve. By creating one secure, seamless solution the new offering enables hospitality providers of all sizes to benefit from the speed and convenience of self-serve technology, whilst providing greater customer engagement.

The technology will operate in any environment with order and collect facilities. The goal is to facilitate businesses of all sizes in maximising sales opportunities and savings. By offering customers the opportunity to complete the simple task of ordering, businesses can optimise employee hours by focusing their staff on providing high-quality, exceptionally efficient service. The software puts the full order process in the customers hands.

To ensure all payments are processed as quickly and securely as possible, Lolly recently partnered with Optomany – a

specialist in innovative payment processing technology that has pioneered the use of the PCI Point to Point Encryption (P2PE) standard in the UK. The resulting P2PE-compliant solution delivers the highest level of security at low cost to drive take-up of cashless payments in the sector.

Peter Moore, CEO at Lolly, said: "EPoS is clearly becoming the single most important business tool in the hospitality space. Self-serve is also a core focus for the industry, providing customers with full control of the transactions they make. But - until now - it has very much focused on the larger players. We have worked hard to build an entry level solution which integrates EPoS payments and self-serve - supporting smaller hospitality providers in their mission to compete on a level playing field.

"We're delighted to have Optomany working with us, to ensure LollyServe supports secure and seamless transactions. P2PE is fast becoming a major requirement for today's discerning customer, and Optomany's offering meets that requirement head on.

"The opportunities within this space are vast and self-serve has so much more to offer.

Overall, this new technology will undoubtedly put the customer back in the driving seat, and will help to increase footfall. It won't be long before we start to see aspects such as face recognition coming into play within self-serve, increasing customer loyalty and speeding up transactions even more."

"All businesses who accept card payments must be PCI DSS compliant. But installing a P2PE solution will actually reduce their scope for PCI compliance, making the whole process much cheaper and easier," said Optomany Chief Commercial Officer, Robert McLaughlin. "Our axept® solution was the first globally to receive P2PE v2 certification and we're delighted to continue the innovation by teaming up with Lolly on a platform set to take the hospitality sector by storm."

To see a demonstration of LollyServe visit stand 2852 at the Restaurant and Bar Tech Live. If you would like to find out more about innovative, reliable and secure payments in the hospitality sector, please visit Optomany on stand 2822 at Restaurant and Bar Tech Live.

## LollyServe

*The first of its kind PoS and self-serve solution.*

For the first time hospitality providers of all sizes will benefit from the speed and convenience of self-serve technology, coupled with P2P encryption via Optomany's axcept® platform.



To see LollyServe in action, and to hear about how it can help your business, visit the Lolly or Optomany stands at the upcoming Restaurant and Bar Tech Live show.

[www.itslolly.com](http://www.itslolly.com) (stand: 2852) [www.optomany.com](http://www.optomany.com) (stand: 2822)



## Select the best EPOS for your Restaurant with TouchBistro and Star Micronics

Moving from a traditional POS to a modern EPOS system can help you cut costs and provide a better experience for both employees and customers.

With over 18,000 restaurants in London alone, restaurateurs face stiff competition and keeping costs down is difficult yet essential to surviving in this market. However, it cannot be at the expense of the overall customer experience. So how do restaurants successfully walk this fine line?

Unlike traditional POS, which is slower and more cumbersome as well as harder to learn, an EPOS system provides a mobile, fast and intuitive solution while delivering a comprehensive operating system to help you manage your restaurant.

When investing in an EPOS system, there are a number of criteria that need to be taken into consideration in order to identify the best system for your restaurant.

### Usability

With an EPOS interface that is both attractive and intuitive, it is easy to place orders and

process payments, as well as execute any back-office function (accounting, reporting, employee management, etc.)

For employers who need to train employees to use the system, the quality of the user experience should be a priority.

### Reliability

Though most EPOS systems run via the internet, choosing a hybrid system allows you to take orders, make menu edits, clock employees in and out, take cash payments and view reports even when you are offline. If you have an unreliable network connection, your hybrid EPOS will continue working.

### Product Update Costs

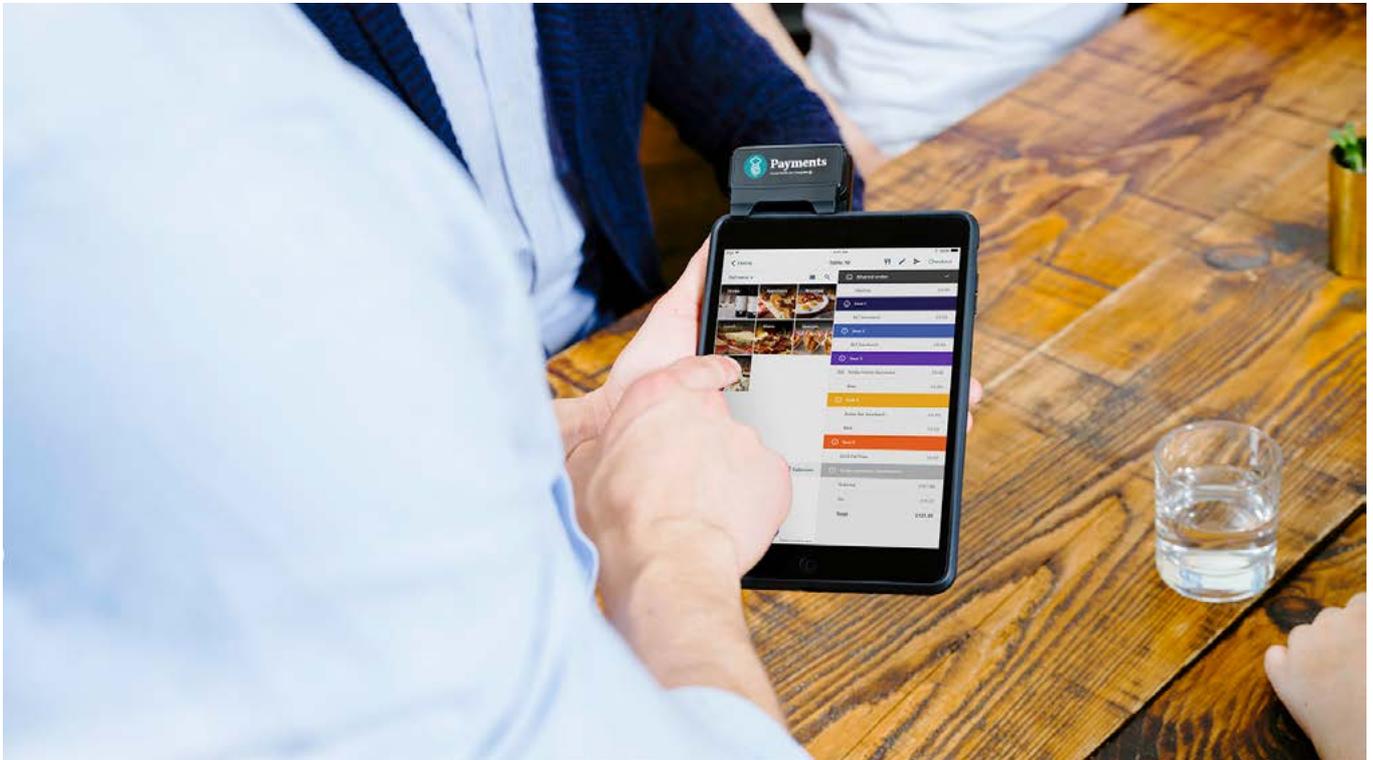
An EPOS system should provide you with regular updates and new features without any additional charge, ensuring that your system always has the most cutting-edge technology. Unlike a traditional POS system that requires you to purchase the latest software, EPOS software continues to improve the longer you use it, allowing you to save money by using the same system for years to come.

### Restaurant-Specific Needs

Restaurants have unique business needs. To help you meet those needs, your EPOS should be designed exclusively for the food and beverage industry, and offer restaurant-specific features to help increase sales, improve service and inform business decisions.

TouchBistro's EPOS is built for restaurant people, by restaurant people, which means its intuitive interface, hybrid system and regular updates are all designed and maintained by a team that understands what restaurants need to succeed. With a fast-growing office in London, TouchBistro is now used in over 100 countries.

Partnering with leading EPOS printer manufacturer Star Micronics, your restaurant can benefit from the very latest EPOS printing technology. From a traditional Ethernet matrix printer such as the Star SP700 in the kitchen to the unique TSP143IIIU USB printer front-of-house, Star provides a range of EPOS printing solutions for your restaurant.



As the latest addition to the renowned Star TSP100 futurePRNT™ series, the unique TSP143IIIU offers direct cable communication and charging with iOS tablets. In fact, this is the only USB receipt printer today to communicate and charge simultaneously and directly via the Apple-supplied lightning cable with an iPad, iPod or iPhone for reliable USB communication. The printer removes the insecurity of wireless connection and seamlessly combines the flexibility and cost savings of tablet EPOS with the reliability of traditional POS.

Alternatively, if you prefer a LAN printer Star offers the TSP143III and TSP650II.

TouchBistro will join Star at the following events to showcase how the technology can make running your business that much easier.

- Restaurant & Bar Tech Live 2018: 25 - 26 September, ExCel, London (Stand 2760)
- The Restaurant Show: 1 - 3 October 2018, Olympia, London (Stand GM32)

Can't make it to these shows? Learn more at:  
[www.touchbistro.com/tech-live-uk18](http://www.touchbistro.com/tech-live-uk18)  
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**Retain payment or ID cards and be PCI compliant whilst increasing profits.**

When a vendor retains a credit card or debit card, or indeed handing over his or her ID card as security against running a tab or renting sporting equipment, there is always some uncertainty about the safety of the card whilst out of the customers' possession.

CardsSafe® eliminates the need to worry about any loss or theft as it is the simplest and most efficient way to ensure the card's safety from potential misuse.

The CardsSafe® system has now become the "best practice" way of handling credit and debit cards retained by merchants in the hospitality and leisure industries. More than seventy thousand boxes are in use every day and many hundreds more are added every week.

Managers who share their experience with our staff report these benefits:

- Chargeback drops by more than ninety percent (90%)
- Walkouts are reduced by at least fifty percent (50%)
- Tab mistakes drop significantly and finally,
- There is a major uptick in sales

If you are concerned about how CardsSafe works within the PCI scheme, Alan Gill from the

independent PCI certifying company Orthus Limited states: "The PCI DSS standard encompassed 264 controls. CardsSafe helps to reduce the need to meet all of these through 'compensating controls' which allow businesses to comply to the standard without having to change the way they operate". In addition to the commercial benefits the CardsSafe® solution therefore helps merchants become PCI compliant, which truly gives peace of mind for all!

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**For a quote or to order, please contact CardsSafe Limited on:  
Phone: 0845 5001040  
Email: [cardssafe@cardssafe.com](mailto:cardssafe@cardssafe.com)**



WEBSITE: [www.cardssafe.com](http://www.cardssafe.com)

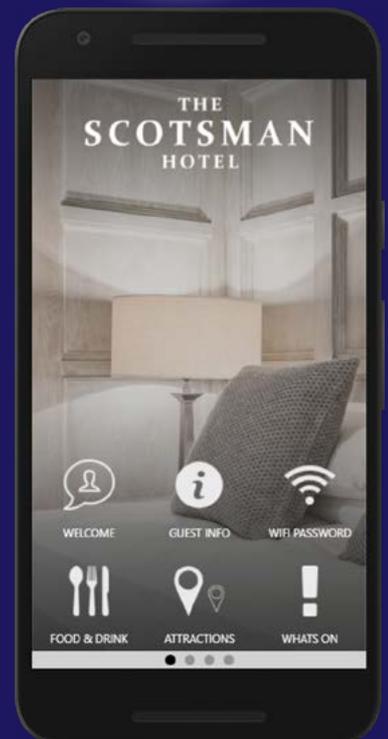


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**PACTA: THE COMPACT  
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Available from Salice, premier supplier of furniture fittings is Pacta - a compact hinge for fall flaps which operates without the need for additional stays or cables.

Pacta confers a decelerated opening action and the fall of the door is gradual and controlled. In the fully-open position, the door and base panel are aligned, creating a uniform and flat surface. Available with Push self-opening system, Pacta comes in a variety of finishes. Its applications are numerous including writing surfaces and table extensions in hotel furniture, in living room and

kitchen cabinets, or to create desks in children's furniture.

Boasting a wide product selection, technically advanced design and unique industry expertise, it is easy to see why SALICE remains the number one choice for designers, architects and manufacturers keen to incorporate innovative features to differentiate their offering from the competition.

For further information on the Salice product range please telephone 01480 413831, or visit SALICE at [www.saliceuk.co.uk](http://www.saliceuk.co.uk)

**WEBSITE:** [www.saliceuk.co.uk](http://www.saliceuk.co.uk)

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## The Big Freeze is Coming to Tropicana Beach Club this Winter

### Bar

This winter, London's favourite tropical paradise themed venue will transform into an icy winter oasis as 'The Big Freeze' descends on Tropicana Beach Club in Covent Garden. Launching on Thursday 8th November, The Big Freeze pop up will be the coolest spot to party this winter until it melts away at the end of January.

Featuring snow-clad chilled huts, giant snowball installations, arctic-inspired cocktails, live entertainment and a frozen lagoon dancefloor, The Big Freeze at Tropicana Beach Club is the ideal venue

for corporate Christmas events. The venue can host standing receptions for 100 - 600 standing, or 60 - 240 seated for lunch or dinner and can do up to 180 theatre style for meetings and seminars.

With a variety of food and drink offerings, The Big Freeze at Tropicana Beach Club can serve a combination of canapes and bowl food as well as formal three-course set menus and food stations. Bespoke menus are also available on request. Customers will enjoy a range of innovative ice cocktails such as a frozen daiquiris and rum ice lollies as well

as coconut ice cream from a frozen trolley. A great selection of themed entertainment and live performances will be available to book to bring the arctic paradise to life.

The Big Freeze at Tropicana Beach Club will certainly leave a lasting impression this winter.

To enquire about Christmas party packages for The Big Freeze at Tropicana Beach Club, contact

[events@tropicanaclub.co.uk](mailto:events@tropicanaclub.co.uk)

#### The Big Freeze

Tropicana Beach Club  
Parker Street, London, WC2B 5PW  
0207 7242 8600

F: TBCLondon | T: TropicanaLDN | I: TropicanaLondon



The Woodpecker Bar, New Lanark

# Bühne BOARD

## BÜHNE BOARD BY REARO - THE STYLISH NEW APPROACH TO WALL LINING

A new trend forward wall lining system has been created to meet the aesthetic and functional demands of the hospitality industry. Bühne Board is the latest invention from Rearo, the UK's leading commercial surfaces specialist.

Developed in partnership with global brand Formica Group, Bühne offers a unique combination of style, hygiene and convenience, unrivalled by any other commercial product on the market. Featuring a superb choice of 34 decors, Bühne provides a sophisticated and cost effective wall lining solution for venues, particularly within reception and catering areas.

Created under architectural guidance, Bühne Board is ideal for structural buildings requiring a premium finish. Made from high pressure laminate, Bühne features an extensive colour palette, following consultation with trend forecasters and designers.

The range offers a diverse mix of solid, textured and matte designs, including some from Formica's True Scale collection, replicating true stone finishes in large scale with seamless finishes. For neutral environments there's an array of classic greys, denims and concrete designs, while energising reds, poolside blues and tropical greens create locations with impact. Artisan tones take inspiration from wood, metal and the environment, with designs such as terracotta and leaf green.

**Bühne is specified by leading UK interior designer John Amabile, who utilised the 'Elemental Concrete' décor within The Woodpecker Bar, Lanark pictured.**



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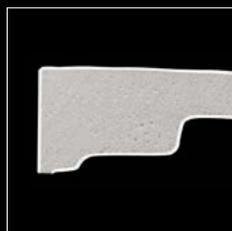
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## PREPARING FOR NEXT WINTER WITH *demista*™ AND *Cosyfloor*™

How did you fare last winter? Cold floors? Steamed up bathroom mirrors? It is bad enough dealing with the exceptionally cold weather without having to endure a chilly bathroom floor and an annoying steamed up bathroom mirror. Solve these problems with *demista*™ heated mirror pads and underfloor heating with *Cosyfloor*™.

The mirror pads are easy to install, require no maintenance and ensure you have a perfectly clear image whenever the pad is switched on. Simply wire in to the lighting system. Available in a choice of sizes, or for larger mirror areas use in multiples. Bespoke sizes can also be ordered on

request. The heated mirror pads meet all safety standards and requirements.

Why step out of a warm bath or shower on to a cold floor when you can solve the problem easily with underfloor comfort heating. These can be safely used in areas such as bathrooms or wetrooms and would need to be installed by a professional electrician. A cable version is available to make it easier to fit around bathroom basins, toilets, etc.

All the above products have a proven reputation for reliability and quality from more than 26 years manufacturing in the United Kingdom

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## Maximum system safety with a perfect fit: wedi Fundo Top



Here at wedi, we do not only offer individual products, we offer full system solutions so that you can sit back and enjoy the value of your investment. The wedi system comprises the highest quality components designed to work together to deliver unrivalled level of performance thus guaranteeing system safety for the whole floor to wall system.

This year, for the very first time, we have brought out a 'visible' product to complement our Fundo Primo, Fundo Plano and Fundo Riolito neo walk-in shower ranges: a tailor made ready-to-fit surface, perfectly adapted to the slopes of our shower elements. As a 100% Fundo system component, the new wedi Fundo Top can be installed particularly easily to the corresponding Fundo floor element and can also be flexibly adjusted to suit requirements on site.

- 100% waterproof
- Non-slip surface=R11
- Hygienic and easy care
- Safe to handle & cut on site
- 100% Fundo system component
- Load-bearing and wheelchair accessible
- Installation advantages save time and stress

**10 YEAR GUARANTEE**

The one piece, seamless element is made from a 6mm thick, high-strength mineral material and is currently available in 4 colours: white, beige, grey and anthracite. It is wheelchair accessible and its non-slip surface (R11 equivalent) provides firm footing ensuring maximum safety in the shower for the whole family. The Fundo Top also offers a comfortable surface temperature at all times, so paired with the already excellent insulation properties of the wedi Fundo walk-in-shower elements, it further enhances the showering experience for all.

Furthermore, the high-quality durable material has an antibacterial effect and its surface is dirt-resistant thus it's not only hygienic but particularly easy to clean, and thanks to the practical full-body colour, over time, any surface scratches can be easily sanded down!

The wedi Fundo Top truly is an ideal, elegant alternative to tiling without compromising the quality or the watertightness of the finish.



### Flowrite

Flowrite are looking to the future of the hospitality industry to find ways we can help our customers maximise their businesses. We believe the only way for our industry to improve is to adopt new technologies to deliver services in a more effective way. To address this we have developed CoolerRESPONSE.

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### Airuno - making extraction stylish and effective

Stylish appliances and efficient extraction go hand-in-hand, according to AIRUNO, the designer cooker hoods brand.

AIRUNO has a full range of cooker hoods – from cupboard-style to discreet downdraft; flush-fitting ceiling extractors to countertop extraction and island hoods.

Cupboard-style hoods are great for creating an uncluttered look and some – such as the Hideaway - offer extra storage space. For kitchens without the option of ducted extraction, there are lots of re-circulation options. Downdraft extractors, such as the unique Mozart model, can also make quite a statement without taking up too much space.

So, when you are remodelling your kitchen make sure extraction is at the heart of the plans – it can transform the room!

GBBaker@cduktd.co.uk | 0113 201 2240

WEBSITE: [www.airuno.co.uk](http://www.airuno.co.uk)



### Noble Russell produces stunning bespoke furniture for Brigadiers

JKS Restaurants invited Noble Russell to provide the bespoke furniture for Brigadiers - a new bar and restaurant situated in the Bloomberg Arcade, London - with elegant interior design by BradyWilliams. Noble Russell has created over eighty metres of banquette seating, along with hand-crafted dining chairs, bar stools, and highly-polished dining tables. The furniture was completed and installed by Noble Russell's expert team on budget and in time for the opening in early June.

Noble Russell specialise in the creation of exceptional bespoke furniture. They have dedicated themselves to over 25 years of furniture design and production, providing customers with a full high-quality service from concept to installation.

WEBSITE: [www.noblerussell.co.uk](http://www.noblerussell.co.uk)



### Drift Elegantly

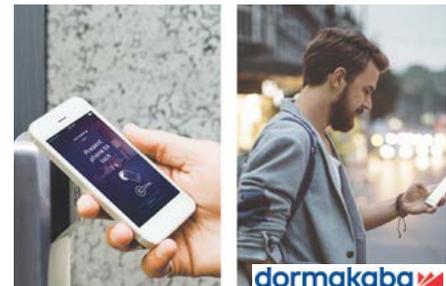
Over years of serving some of the finest hotels and restaurants from around the world, Robert Welch Designs' customers expressed their desire for a tea collection. Hospitality customers wanted the collection to tell the holistic tea story, with each component contributing to a fine and luxurious experience.

The resultant fluid design of the Drift range with elegant curves and first-class heat retention from seamless joins means the non-drip teapot lends a sense of theatre to both afternoon tea and breakfast. Meanwhile, the dramatic three-tiered stand offers a uniquely elegant centrepiece to Afternoon Tea.

Each piece in the collection has received the usual Robert Welch close attention to detail and the mirror finish of the tea collection echoes the elegance of mid-century silverware.

To download a brochure email: [hospitality@robertwelch.com](mailto:hospitality@robertwelch.com) or call +44 (0) 1386 848723

WEBSITE: [www.robertwelch.com](http://www.robertwelch.com)



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### A touch of Klasse

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WEBSITE: [www.bedstretch.co.uk](http://www.bedstretch.co.uk)



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### A refreshing change

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since 1989

### Coralux solid surface

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Key to the design of Lustre is the fusion of textures, colours and materials. Lustre delights in the dramatic juxtaposition of its chosen elements.

The Lustre offering has a beautiful collection of reflective fronts in Everest White, Sea Green, Powder Grey or Indigo glass. This toughened 4mm glass has a feature, recessed handle in either Copper or Nickel and a choice of Coralux or glass basin. The white Coralux basin has a generous bowl and can be teamed with any colour combination of deck or wall mounted taps.

WEBSITE: [www.utopiagroup.com](http://www.utopiagroup.com)



### Morgan

Morgan is a wholly British, design orientated, business making seating and tables for the contract market from its dedicated factory in Hampshire.

The Valencia Collection featured, is a modular system of sofas, which intersect to form multi-directional grids. The sharp and dramatic profile is available as a full back, three-quarter back or half-back modules, within the additional option of including integrated power units. These modules can be combined to create unique configurations that fit the intended interior with a level of bespoke accuracy. Between modules, a sculptural 'V' shaped gap is created, this shape is mirrored within the elegant coffee and side tables that accompany the collection, available in black or brass finished steel with glass or marble inset tops.

[info@morganfurniture.co.uk](mailto:info@morganfurniture.co.uk)

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At the core of it all, is the industry famous wedi building board. The only limit is the imagination when it comes to the versatile tailor-made solutions that can be created with their aid: custom made washstands, partition walls with cleverly integrated shelving or curved bath cladding that can be set to any desired radii for example.

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The Cogard Security Patrol System is ideal for verifying hotel corridor patrols are being carried out correctly and at regular intervals during the day or night, helping to reduce noise complaints from guests and addressing potential security and fire issues.

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Or telephone 01912761611 for further information on this system which is used widely in the hospitality industry.

WEBSITE: [www.autoclocksystems.co.uk](http://www.autoclocksystems.co.uk)



**ARMONA sideboard**

With a strong inspiration in the giant dunes of the ARMONA island, at Ria de Faro, this sideboard has a bold and avantgarde design, combined with a mixture of materials that convey a sense of luxury and refinement, where wood is "Lady and Queen".

Our designers wanted to highlight the noblest of materials - WOOD - so, this piece was created with extremely geometric design but at the same time simulates the waves of the sea, as well as those created by the wind in the dunes.

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WEBSITE: [www.fairtradevending.co.uk](http://www.fairtradevending.co.uk)



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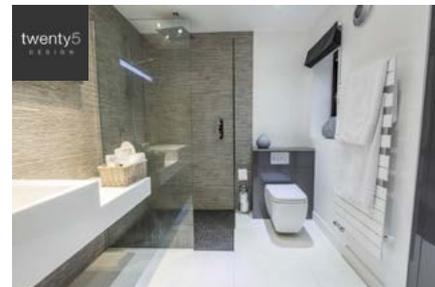
**waldrop+nichols studio**

Originally designed by Pritzker Prize-winning architect Philip Johnson, Hotel Crescent Court underwent a \$33-million renovation in 2018, heralding a new era of modern luxury within the walls of the iconic neo-French classical landmark.

Basked in luxury, the new guest room design draws style cues from the framework of haute couture ideals and silhouettes of fashion. The design reflects the ability to appreciate sensibilities of style.

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WEBSITE: [www.waldropnichols.com](http://www.waldropnichols.com)



**Twenty 5 Design**

Twenty 5 Design are an award-winning, specialist provider of bespoke kitchens, bedrooms, bathrooms and build projects, based in Wakefield, West Yorkshire.pro

Led by interior designer and master craftsman, Mark Speight, Twenty 5 Design offers a stunning array of kitchen, bedroom, bathroom and build designs, from classic, traditional styles through to continental-inspired contemporary statements.

The Twenty 5 Design team work on interior design and installation projects throughout the Yorkshire region including Leeds, Wakefield, Huddersfield, Harrogate and beyond.

Get in touch – 01924 386920  
sales@twenty5design.com

WEBSITE: [www.twenty5design.com](http://www.twenty5design.com)



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We work nationally with commercial interior designers developing an ever expanding portfolio of models, and are happy to work with our clients creating new and exclusive ranges if required.

WEBSITE: [www.contractchairs.co.uk](http://www.contractchairs.co.uk)



**Aqua Spritz**

Innovators in dispense, Brewfitt Limited, have launched a new, non-alcoholic drinks offering Mr Fitz Aqua Spritz.

Taking inspiration from the gin craze, Mr Fitz Aqua Spritz is set to revolutionise the non-alcoholic drinks market in the HORECA industry by providing a premium alternative to ordinary, run-of-the-mill soft drinks. Establishments are also able to make great profit margins on bottled table water and the non-alcoholic drinks.

Using Brewfitt's signature Aqua3 system, still or sparkling water is dispensed through the Mr Fitz Aqua Spritz ceramic font, infusing with rich cordial flavours to create a unique, refreshing beverage.

"We have already experienced great success with the installs in the Whiting and Hammond Group venues and they are experiencing an uplift of consumption of their non-alcoholic range," commented Curtis Paxman, Managing Director of Brewfitt.

WEBSITE: [www.brewfitt.com](http://www.brewfitt.com)



**Row & Sons Ltd: Hygienic Food Surface Solutions**

- Leaders in British manufacture since 1880.
- Comprehensive product range and custom-made design.
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- Classic pieces, timeless, aesthetic appeal.
- Responsibly sourced raw materials.

Working with wood, polyethylene and other technical food cutting surfaces, Row & Sons team of Craftsmen have the experience, knowledge and skills to create your vision.

We know presenting food and drink in your style brings your brand to life. We share that passion, for creating and enhancing, memorable dining experiences, customers want to repeat.

Tel: 01206 396688

WEBSITE: [www.rowandsons.co.uk](http://www.rowandsons.co.uk)



**Ashcroft Mailing Solutions**

Ashcroft Mailing Solutions are one of the largest, Royal Mail approved, suppliers and maintainers of franking machines in the country. All of our sales, service and support are based in the UK and we offer an aftercare and breakdown service that is 'second to none'.

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WEBSITE: [www.ashcroftfranking.co.uk](http://www.ashcroftfranking.co.uk)



**Copper Glow –  
an elegant fine-dining series in  
a modern copper look**

The colour copper is an enduring trend. From fashion to interior or product design, copper's subtle sheen adds expressive highlights. And this also applies to Copper Glow, Villeroy & Boch's new fine-dining series. Crafted in an original dark copper-ryed shade, Copper Glow presents exquisite culinary creations in impressive style, becoming a highlight in its own right on the dinner table.

Copper Glow is different to the shade usually associated with natural copper. It is darker and has a stronger hue of red. This gives the tableware an exceptionally elegant appearance while at the same time allowing harmonious combinations with other copper objects such as cutlery, accessories or decorative items.

WEBSITE: [www.villeroyboch.com/hotel](http://www.villeroyboch.com/hotel)



**Guarantee your guests' safety with  
LOFAssured**

Q : What is LOFAssured?

A : An initiative which ensures all cushions sold by members comply with current government fire safety regulations.

Q : Who co-ordinates it?

A : LOFA (Leisure and Outdoor Furniture Association) launched the campaign in 2017 to raise awareness of fire safety standards/ regulations for garden furniture cushions.

Q : Do all members comply now?

A : Members are now compliant or have compliance pending.

Q : What does LOFAssured comprise/mean for the customer?

A : One of the conditions of LOFA membership is that members must adhere to a code of conduct, part of which is compliance with all current legislation; it is this culture of propriety that the retailer and customer buy into when they source product from LOFA members.

WEBSITE: [www.lofa.co.uk](http://www.lofa.co.uk)



**NEWH**

NEWH is the leading nonprofit hospitality industry network in the Americas. Its mission is to provide scholarships, education, leadership development, professional recognition of excellence and identify business development opportunities.

Since 1981, NEWH scholarship candidates pursuing hospitality careers in design, culinary arts and hotel management have been the beneficiaries of nearly \$4.5 million [US] for scholarships made possible through volunteer fund-raising initiatives at the local, national and international level.

In 2002, NEWH launched a chapter in the United Kingdom and has since flourished to more than 100 members. An NEWH Paris chapter is planned for the near future.

In February of 2019, NEWH will host an international, two-day Leadership Conference and trade fair in Miami, Florida, USA.

WEBSITE: [www.newh.org](http://www.newh.org)



**John Lewis of Hungerford**

John Lewis of Hungerford is the original painted kitchen company, starting back in 1972, creating high quality, tailored kitchens. Since then they have opened 13 showrooms countrywide and added bedrooms and furniture to their portfolio.

Their team of talented and dedicated designers can turn your dream into a realisation, interpreting your likes and dislikes to design a kitchen or bedroom you will be proud to show off and that works for you. Using a combination of traditional and modern techniques their highly skilled craftsmen then bring each design to life in their Oxfordshire factory. From concept to completion John Lewis of Hungerford take care of everything, with a single point of contact, giving you a stress-free and enjoyable experience.

0700 278 4726  
sales@john-lewis.co.uk

WEBSITE: [www.john-lewis.co.uk](http://www.john-lewis.co.uk)



**MAJIsign**

MAJIsign are proud to be one of the UK's largest manufacturers of wooden A-Boards, Chalkboards and wooden displays. Every great business needs an A-Board! With one of our beautifully crafted designs, you will find one perfect for you.

We also offer free design to complement our print services; from large orders for A-Board inserts to smaller orders for printed table talkers, we can supply them all.

From a chat on the phone, written idea in an email or a scribble on a piece of paper, we can also create your bespoke item for you. Our experienced team allow us the flexibility to produce runs from the initial design brief, right up to the finished item being sent out.

01284 724980  
0800 783 5887  
Sales@majisign.co.uk

WEBSITE: [www.majisign.co.uk](http://www.majisign.co.uk)



**Two incredible all new REAL-TIME factual data monitors**

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Understanding what your customers really think, easy to use, you ask the questions they give the answers in real time.

This allows you see understand what is liked and what is not liked and why, customers feedback / information is invaluable. Also real-time footfall counting option.

WEBSITE: [www.thehygienecompany.co.uk](http://www.thehygienecompany.co.uk)



**mopitup**

**Soak-up leaks and spills**

Mopitup is a handy tool to quickly and hygienically mop up spills that are difficult to access. It's loved by plumbers, cleaners and maintenance staff. Mopitup is a lightweight porous bag. On contact with water the inner granules transform into a gel that traps the water.

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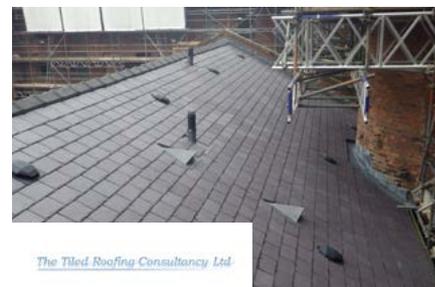
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The Tiled Roofing Consultancy Ltd

**The Tiled Roof Consultancy**

As a company we aim to provide a 1 to 1 service with our clients and take the onerous from them to us to provide bespoke specification and drawings with onsite management of the roofing works.

We have found an increase in failures of roofs due to poor workmanship or incorrect detailing with lack of understanding of materials and British Standards.

We witness the high expense of access, legal costs, surveys and remedial works spiral when things go wrong. We are often involved with finding the problems, then issuing recommendations to put right, followed by on site supervision to make sure repairs are correct.

- Covering Newbuild, Heritage, Listed Buildings and Churches
- Combined 64 years of experience and practical knowledge

WEBSITE: [www.thetiledroofingconsultancy.com](http://www.thetiledroofingconsultancy.com)



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Great demand for a UK designed and manufactured LED downlight reflecting brilliant British taste and engineering.

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WEBSITE: [www.bblicht.co](http://www.bblicht.co)



**Varaschin Outdoor Therapy**

Varaschin is a leading Italian manufacturer of contemporary outdoor furniture for hotels, restaurants, clubs, bars and yachts.

50 years of experience in manufacturing has established the bond between the high standards and attention to detail of traditional craftsmanship and the creativity of contemporary design. Working with the most prestigious international designers, Varaschin has developed sophisticated methods of weaving materials to create unique, stylish furniture which is strong, elegant and highly resistant to the elements, including sea water.

From the most intimate boutique hotel to the largest poolside setting, from sophisticated rooftop terrace to ocean going yacht, Varaschin has the perfect furniture for all outdoor projects.

For details, please contact:  
Bianchi Furniture  
Christina Lazarevic  
[christina@bianchifurniture.co.uk](mailto:christina@bianchifurniture.co.uk)  
07799 037 076

WEBSITE: [www.bianchifurniture.co.uk](http://www.bianchifurniture.co.uk)



**Coach House**

Coach House is the UK's largest trade only supplier of furniture and home décor. We pride ourselves in being one of the industry's largest and most trusted names, which we have achieved over a number of decades as a family run business. The showrooms, which you can visit in Lancashire consist of 40 individually styled rooms, which hold our 12,000 product lines. Our collections span from traditional to contemporary furniture, design-led accessories, artificial floral, Indian antiques and festive products.

**Contact Details**

Coach House, Metcalf Drive  
Altham Industrial Estate  
Accrington, BB5 5TU

T: +44 (0)1282 682 666  
F: +44 (0)1282 682 667  
E: [info@coachhouse.com](mailto:info@coachhouse.com)

WEBSITE: [www.coachhouse.com](http://www.coachhouse.com)



**Albioncourt**

Twenty-five years of manufacturing in the UK have seen Albioncourt supply all sectors of the hospitality trade with lampshades and pendant lighting.

Our shades light the hotels, restaurants, bars, cafés and coffee shops around the UK and farther afield.

Clients include small independents to large international chains. Small runs of bespoke shades, large contract runs or the manufacture of replacement replica shades for house-keeping, are all undertaken.

If you are looking for the perfect shade and a supplier who will deliver on time, to your specification, then talk to Albioncourt.

The Idea Works, New Road  
Gillingham, Dorset, SP8 4JH  
Tel: 01747 822818  
Email: info@albioncourt.co.uk

WEBSITE: [www.albioncourt.co.uk](http://www.albioncourt.co.uk)



**Customised Sheet Metal**

We create bespoke, stunning, handcrafted bar tops at CSM. Our craftsmen are experts at making timeless architectural bar tops, all designed differently and with your needs in mind.

The stunning bar tops are always tailored exactly to your specification, handcrafted by experienced and skilled metal fabrication experts and made to the highest quality and beautifully finished.

Our bar tops are of such a high quality that we were chosen to create the one which features in the newly released Mamma Mia 2 Waterloo scene.

You can see our full range of architectural services, products and bar top designs at our website.

enquiries@customisedsheetmetal.com  
01656 664090

WEBSITE: [www.customisedsheetmetal.com](http://www.customisedsheetmetal.com)



**Architectural Lighting Design for Hotels, Restaurants and Homes**

From concept to completion, we design each lighting scheme on an individual basis ensuring it is finished to the highest possible standard. As every brief is different, each design requires meticulous attention to detail and continuous contact with the client, design and construction teams.

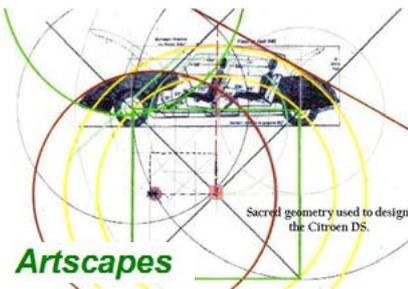
Our varied portfolio takes us around the world and our work can be seen in restaurants such as Vie Montagne, Verbiér, the Old Bank Hotel, Oxford and Thyme Spa in the Cotswolds.

Working alongside some of the world's leading designers we thrive on their ambitious ideas and designs and ensure their concept is brought to life through the atmosphere created by the lighting design.

jomann@light-housedesigns.com  
01367 850 069



WEBSITE: [www.light-housedesigns.com](http://www.light-housedesigns.com)



**Artscapes**

A rebus is a secret that is not hidden but on full view. No limit to scale. We applied deep understanding of this to Episcopal Ring designed for Bishop of Landaff this year.

Landscapes in historic houses; Littlecote House (Hotel); Longleat (Weddings); Bramshill ; Beazer Maze Bath; Kentwell Hall maze.

So part of a hidden skeleton and then we apply clever attractive flesh upon it in an efficient and cost effective manner. Skill learned as Director with John Lewis Partnership.

Attracts people at all levels. First for Christian Aid at Hampton Court Palace Flower Show seen by 1 billion people on TV (Brand-name re-inforcement). Beatles Maze at our only International Garden Festival won Premiere Prize. Leading New Stonehenge Project.

WEBSITE: [www.gyrdan.demon.co.uk](http://www.gyrdan.demon.co.uk)



**The FLO360 luminaire**

Designed and manufactured in the UK by Vexica, the exclusive FLO360 luminaire makes a unique lighting statement allowing you to create the perfect atmosphere from the palm of your hand with the FLO wifi app.

Whilst inactive the luminaire resembles a mirrored piece of architecture - coming alive when activated FLO360 offers a variety of lighting display options from one source, this versatile pendant can instantly change from a low ambient mood setting for early evenings, to vibrant and fast-moving displays for the party crowd.

With a simple tap of the app, programmes can be selected to suit events, celebrations or holidays.

Choose this original fitting for your home, bar or club and ensure you stand out from the crowd!

WEBSITE: [www.vexica.com](http://www.vexica.com)



**What is Infra Red Heating?**

Imagine all the effects of the sun's warmth without the harmful rays. Infra red heating produces gentle warmth that is absorbed by the walls, floor and ceiling of the room, rather than heating the air like conventional systems. The heat is then projected evenly back into the room.

Infra red is an extremely efficient form of heating because it is heating you and not trying to heat the air, this will be warmed as a secondary effect. Also, once the panel reaches optimum temperature, it will modulate on and off to maintain temperature, therefore drawing less power.

With conventional convection heating, such as central heating or a gas fire for example, the air in the room is heated up and circulated around the room, creating cold spots and dust. Infra red heaters produce no carbon emissions, are 100% efficient and can save up to 70% of your current heating and energy costs.

WEBSITE: [www.infraredmarketing.co.uk](http://www.infraredmarketing.co.uk)



**Tomorrow's Kitchen: Rational shows the future of foodservice**

Rational has launched a series of live events called 'Tomorrow's Kitchen.' They are designed to show how the latest multifunctional equipment can benefit specific sectors of the industry – so one event will cover healthcare, another hotel banqueting and so on.

At each event, a chef will cook using a combi oven, the SelfCookingCenter, alongside Rational's VarioCookingCenter. The chef will show how, in tandem, the two appliances provide flexibility and consistently high quality results, from a compact footprint – and deliver all the cooking processes that a modern kitchen requires. Tomorrow's Kitchen will also show how one chef, working alone with the two appliances, can prepare high volumes of food.

There are five Tomorrow's Kitchen events, running from September to November. They are free to attend but places are limited, so it's wise to book early.

WEBSITE: [www.rational-online.com](http://www.rational-online.com)



**Brighten up your space**

Introducing our new and exclusive Zebra Water Lilly Range of hand laminated wall coverings. Our stunning and bold Lilly and Hyacinth range of wall coverings offer a real natural and colorful solution to enhance your luxury interior.

Made from 100% natural materials and using traditional hand laminating techniques this range offers an exciting and vibrant alternative to the more mundane and safe alternatives available.

Established for over 10 years we offer a huge selection of unique ethically sourced and manufactured portfolio of bespoke wallpapers. We have one of the most comprehensive catalogues of natural wall coverings available in the UK which range from the more traditional Grasscloth, Sisal, Jute, Cork and sparkling Mica's to the made to order hand painted silk Chinoiserie and inlaid wood veneer wall coverings.

Feel free to give us a call on 01422 649565

WEBSITE: [www.thenaturalfurniturecompany.co.uk](http://www.thenaturalfurniturecompany.co.uk)



**Jermyn Street Design**

Corporate clothing runs through our DNA. at JSD, we supply brand-building bespoke uniforms, designed in the UK: exciting clothes your staff will love to wear.

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A global supply chain with strategic, flexible sourcing and ethical CSR.

WEBSITE: [www.jsd.co.uk](http://www.jsd.co.uk)



**Hotel Technology International**

Hotel Technology International is a leading supplier of hotel telephones and cutting edge technology solutions for the worldwide hotel and hospitality industry.

Our product ranges include the very popular Cotell and Vivo hotel telephones and we have many styles that are in stock and readily available. Classic design is at the heart of our business, from small boutique hotels to the world's largest luxury hotels, we can match your business needs with both off-the-shelf products and tailor-made designer solutions to suit the demands of your hotel.

As well as an extensive range of beautifully crafted telephones, our extensive product range includes media and WIFI connectivity panels, alarm clocks and radios, switches, in-room controls and revenue generating Internet Access gateways.

Hotel Technology International Limited, 1st Floor, 239 Kensington High Street, London W8 6SA, UK, Tel: +44 (0) 203 405 1200, Email: [sales@hotel-tech.com](mailto:sales@hotel-tech.com)

WEBSITE: [www.hotel-tech.com](http://www.hotel-tech.com)



**CHANTELLE**

**We Do Lighting, And We Do It Well**

Chantelle Lighting works closely with a multitude of designers, architects and owner/managers to provide spectacular lighting pieces guaranteed to illuminate any space.

We boast a team of highly skilled, artisan craftsmen and women in our team, all who use their expertise to create jaw-dropping lighting which can be found in hotels, bars, restaurants, large retail outlets and homes throughout the country and around the world.

Our products are manufactured right here in our Lancashire factory and we are well placed to advise on materials, colours and fittings which will work for your specific project.

If you think we may be able to help you with your next project, get in touch.

Can Chantelle Lighting help you with your next project? Visit [www.chantellelighting.co.uk](http://www.chantellelighting.co.uk), email [info@chantellelighting.co.uk](mailto:info@chantellelighting.co.uk) or call 01282 877877.

WEBSITE: [www.chantellelighting.co.uk](http://www.chantellelighting.co.uk)



**Polishing concrete**

Polished concrete floors and surfaces provides a cost-effective solution and a high-end, durable finish.

The Preparation Group based in Lincoln, specialists in surface preparation, maintenance and finishing offers the equipment to buy or hire with training to achieve a high-quality gloss finish or, for quick effective results on large projects, its contracting teams can complete anywhere in the UK.

A Project Manager for Guy Holloway Architects recently completed a beautiful project after a 3-day polishing course with The Preparation Group and the purchase of an STG400 machine, Surface Finishing Diamond Pads (SFD's) and Storm Diamond Pads, with a variable speed hand grinder to complete the smaller areas.

For further information or a no obligation site survey and quotation, call 01522 561460.

WEBSITE: [www.thepreparationgroup.com](http://www.thepreparationgroup.com)



### The Pie Mill

The Pie Mill was born to create a 'proper pie' for our pub menu, instead of a casserole with a puff pastry lid. Having been in the catering industry for nearly 20 years, The Hodge family set about developing a range of Handmade savoury pies in 2005.

Our products will help any busy pub/restaurant kitchen by supplying you with a quality pie to go on your menu, allowing you the time to concentrate on other dishes. All our products are made fresh to order, so you can freeze them, we have created a recipe that ensures the pastry is just the same after being frozen. We don't use any preservatives and make all our own stocks and gravies.

We have also just re-branded so our products look fabulous on the shelves of farm shops or delis.

info@piemill.co.uk  
017687 79994

WEBSITE: [www.piemill.co.uk](http://www.piemill.co.uk)



### RENÉE PFISTER ART & GALLERY CONSULTANCY

Renée Pfister Art & Gallery Consultancy has been working with and supporting private, corporate and institutional fine art and antiques collections for more than twenty years.

She makes it her mission to protect and to care for your artworks, photography, antiques and objets d'art during transit, at your home, corporate headquarters, museums and storage facility.

Renée's extensive training and experience enables her to offer effective measures and solutions for long-term strategic collection care planning, special projects, exhibitions, acquisitions and loan requests.

From assessment to delivery she is always on hand to communicate with her clients on progress and agreed outcomes.

WEBSITE: [www.reneepfister-consultancy.co.uk](http://www.reneepfister-consultancy.co.uk)



### Spectrum

Spectrum's award-winning Digital Signage Software with dynamic graphics, live media, web content, scheduled frames of content allow your business and customers to reap the benefit of Automated Real Time Information.

Spectrum publishes real time and historical data to LCD Screens (TV Monitors), Desktops, Tablets, Dashboards, LED Wallboards, Web Based reports, Email and Smart Phones.

Benefits of our LCD Displays & Wallboards: Provide critical data for all to see quickly and easily.

LCD Displays can be used by the call centre, HR, marketing, production and help desk so the cost of the hardware and software is spread across multiple budgets;

A single LCD screen can display content in many fashions gaining the attention of the targeted audience, agents or team leaders.

WEBSITE: [www.specorp.com](http://www.specorp.com)



### Best Water Technology

The ratio of minerals in the water needs to be right to get the best from every coffee and to fully develop the taste experience in the cup that the coffee-roasters are looking to achieve. That is the key finding from a new study by the University of Applied Sciences in Zurich. Coffee connoisseurs have long suspected that certain constituent elements in the water affect the taste of the coffee made using it. And a number of baristas have puzzled from time to time over the fact that the high quality of their raw and roasted ingredients is not reflected in the taste experience in the cup. To put this empirical experience onto a quantitative footing, a research team working under Prof. Chacan Yeretian, with assistance from Dr. Marco Wellinger and Dr. Samo Smrke, used a standardised procedure to investigate the influence that the ratio of the minerals calcium (Ca<sup>2+</sup>) and magnesium (Mg<sup>2+</sup>) dissolved in the water had on the sensory properties of coffee.

WEBSITE: [www.bwt-uk.co.uk](http://www.bwt-uk.co.uk)



### HCF Contract Furniture

At HCF Contract Furniture we have developed a completely new concept in Booth and Banquette seating.

Designed to withstand the rigours of extreme use in schools, colleges, restaurants and bars.

Our Woodford range is built to last and has interchangeable parts that are easily replaced should they get damaged.

You can see our full range of seating, tables and chairs and outdoor furniture on our website.

HCF Contract Furniture Ltd  
Unit 2, Conqueror Court  
Spilsby Road  
Romford, Essex  
RM3 8SB

WEBSITE: [www.hcfcontractfurniture.co.uk](http://www.hcfcontractfurniture.co.uk)



### BIG BEN THEMES

Big Ben Themes, based near York, is a well established supplier of products to THEME bar and restaurant interiors.

This includes British, Irish, American, Continental as well as more specialist themes like Whiskey, Sport, Music, Film and TV.

We also have a unique range of giant props on Sports and Music themes, suitable for interiors as well as Special Events.

Much of our ranges are featured on the website and we also Produce printed brochures so phone the office if you need more information on your own chosen theme.

Big Ben Themes Ltd., White Carr Farm,  
Hull Road, Dunnington, York YO19 5LR  
Tel: 01904 488880

**THIS BUSINESS IS CURRENTLY FOR SALE**

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