

# THE WORLD OF HOSPITALITY

Hotels, Bars & Restaurants



## PREPARING FOR THE RETURN OF DEMAND

A new report produced by J.P. Morgan & FreedomPay reveals detailed insights by 50 C-level executives

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**The Furnace Bar & Restaurant**  
The highly anticipated second Sheffield City Centre venue from acclaimed bar operator New World Trading Company

**Hôtel Barrière Le Westminster**  
After a significant period of renovation, it has been restored in the British-French style of prestige Art-Deco,

**Swingers Dupont Circle**  
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barista bars, coffee lounges,  
events areas, staff areas

Recommended maximum  
daily output: 80 cups

JURA – If you love coffee

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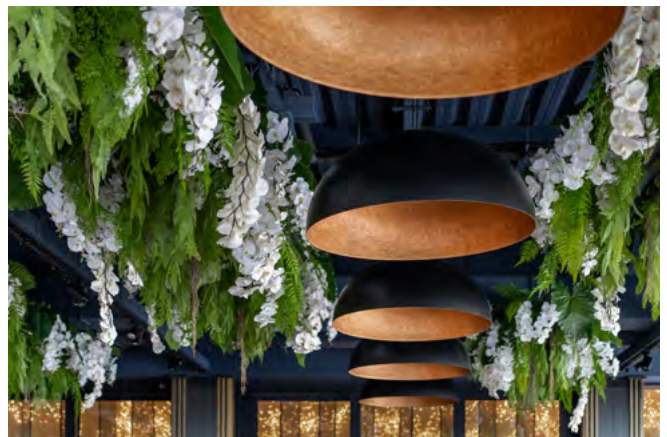
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## Alta Idea Design Studio SHEF Restaurant

### PROJECT

We were invited to design the terrace of the SHEF restaurant so that it should be a continuation of the idea of the main hall, but, at the same time, it should be distinguished by a light festive atmosphere and mobility. The stake here is made on the combination of comfort and service of a good place with the flexibility of hotel event halls, as the restaurant is located in the building of the Favor Park hotel. The hotel regularly hosts various events, including sports and international ones. There was a request for a space that can be easily transformed, depending on the nature and scale of the event. It should be very flexible, and suitable for both a formal banquet and an official reception.



## SHEF RESTAURANT

The entire terrace is a transparent glass structure with the ability to open windows and let nature inwards. There are lakes, the Cathedral of the Transfiguration of the Saviour, and the beautiful territory of the embankment on the opposite side. Nearby there is a well-developed infrastructure for relaxation and sports as one of the largest swimming pools in Ukraine is located in the same building, as well as there are plans for another outdoor pool and summer terrace for recreation.

Sports events are often held here, guests watch the swimming Championships from large screens, empathize and enjoy a meal. Tourists from different countries also stay here, which gives the atmosphere a very flexible and active character. We got a kind of cocktail of circumstances and lifestyles of the place and tried to match the mood, to highlight the strengths of the restaurant and make it as comfortable as possible for guests, owners, and a team of staff.



## SHEF RESTAURANT



Our favorite brass is used in the interior. A huge number of orchids of very good quality were brought from the Netherlands and Austria to enhance the sense of unity with nature. At the same time, we can turn off the main lighting and then the flowers are no longer noticeable, and attention is focused on the beautifully illuminated columns. On the floor, we used a large wide-format laminam with like brass inserts, which were fired for us in a special oven. The result is a very beautiful tile with a touch of patina. Sofas are also custommade.

The wooden elements of the chairs are painted in the same shade as the fabric to set deep and soft color accents. The tables were made for us by a factory on special order. On the table surfaces, there is laminam (fairly strong, long-lasting stoneware that does not scratch); and brass inserts are made around the perimeter to match the atmosphere of the terrace, which smoothly and wonderfully turns from a light day into a night of festive scenarios.

### General information

Project's name: SHEF  
Construction completion year: 2020  
Area: 280 sqm  
Location: Kyiv, Ukraine  
Designer: Julia Baydyk  
Design office: Alta Idea Design Studio  
Website: [altaidea.com.ua](http://altaidea.com.ua)  
Contact email: [julia.altaidea@gmail.com](mailto:julia.altaidea@gmail.com)  
Instagram Designer: @juliabaydyk



### Media provider

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## Pleat Collection

Pleat is an array of seating based on an organic molded form that is adaptable, ergonomic, accessible, and brilliantly detailed. Its design suits a wide range of interior environments including collaborative spaces, corporate interiors, restaurant & hospitality settings, and healthcare. It is offered with a wood leg base, a 4-star base with foot pads, a 5-star base with casters, a disk base, and a wire frame base.

Pleat seating may be adjustable in height, with a low-profile swivel-tilt mechanism. It is also available with casters or foot pads for stationary use. The molded bucket shell is fully upholstered with the signature pleat detail at the center-back.

Pleat was designed by Populous, the Kansas City based architectural and design firm. A product from Tuohy, we stand by the quality and craftsmanship of Pleat, and our entire collection. Pleat is tailored to meet customer's needs, with multiple base options, frame finish options, and our expert graded in fabric program, you will be able to achieve the right look for the right space.

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TUOHY





## Interior Designs That Inspire & Indulge...

### FURNITURE & FURNISHINGS

Celebrating his 30 year anniversary in the Interior Design world this September, Interior Design by Eamon Carberry specialise in luxurious residential and hospitality projects. His experience and personal approach to all his clients ensures beautiful design tailored to individual needs.

Eamon works across Ireland, UK and Europe, providing a full concept to completion state of the art interiors service, delivering high-end residential projects alongside prestigious commercial projects. Travelling internationally, Eamon and his team source superb quality products that are of the highest taste and that create timeless appeal.

Eamon works individually with his clients, listening closely to their brief to produce bespoke and elegant designs for both contemporary and classical spaces.





Eamon and his teams' ethos is to create beautiful, high-end interiors, but with a close eye on affordability. They supply all bespoke joinery, furniture, lighting, soft furnishings and accessories from their purpose built studio in Northern Ireland.

Over the past thirty years in business Interior Design by Eamon Carberry has built up strong relationships with highly skilled trades people and takes great pride in supporting local Northern Ireland craftsmanship working with a trusted team of bespoke curtain-makers, upholsterers and fitters that ensures that they always meet project deadlines.

Interior Design by Eamon Carberry looks forward to exciting times ahead, working alongside new clients and making their interiors dreams come true.



**Contact Eamon today to enquire further.**

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Donaghmore, Dungannon  
02887769149 | 07802687498  
design@eamoncarberry.com  
www.eamoncarberry.com





# Opening in Sept 2021, Pan Pacific London Raising the Bar for Health and Wellness in the Capital

## PROJECTS

### **World-class amenities and cutting-edge technology set the standard for a new level of wellness travel**

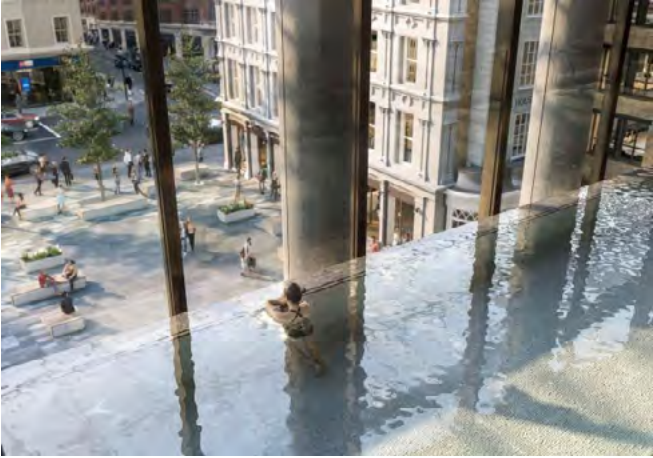
Pan Pacific London is ear-marked to be one of the most innovative health and wellbeing getaways in the capital. Integrating fitness, nutrition, treatments and mindfulness, the hotel will be one of the first in London to include an impressive 1,083m<sup>2</sup> floor dedicated to holistic wellness featuring the most technologically advanced facilities showcased by any hotel gym in the UK.

With a worldwide following among medical and sporting professionals, TecnoBody®, with its expert combination of future proofed equipment, training laboratory, digital gesture analysis and

virtual reality functional training guidance, will transform Pan Pacific London's fitness facilities into a high-performance training zone for hotel residents. Exclusive to the hotel, the TecnoBody® D-wall training system involves body recognition and an interface gesture which engages guests in the course of training with virtual functionality in a stand-alone performance zone. Unlike traditional methods of exercise, each session focuses on real time biofeedback and long-term joint health through mindful training.

Supervised by next generation wellbeing experts in residence, this technology-driven analysis provides guests with an in-depth understanding and live feedback of their problematic areas, nutrient deficiencies, sleeping disorders and stresses which

## PAN PACIFIC LONDON



may be preventing their body from achieving optimum health. Each digital assessment sets a tailor-made step-by-step guide for the guest to achieve optimum health when training.

Anne Golden, General Manager of Pan Pacific London, comments, "The modern traveler's needs in accommodation are changing – people desire more than a traditional hotel experience and for many guests, wellness is a key factor when deciding where they would like to stay. Once regarded as a luxury add on, the idea of wellbeing is now infused into every aspect of our day-to-day lives."

"We are offering a comprehensive new destination for wellness, recognising that now more than ever

there is a need for a sense of greater wellbeing and a profound shift in the way people perceive health. Our wellness experience was conceived with the purpose of creating innovative solutions as an antidote to the ailments of busy, stressful living. Pan Pacific London will undoubtedly set a new standard in the City for the luxury hotel experience."

In addition to high-performance training, aqua fitness in the hotel's 18.5 metre infinity pool will also be an innovative addition to the wellbeing floor, as will mindfulness workshops and sustainable nutrition. Spa treatments will infuse Western science and clinical research with South East Asian tradition of clean beauty focusing on result-driven relaxation techniques, pregnancy treatments, and personal grooming rituals.

Guests may also choose to enjoy Pan Pacific London's in-room Wellbeing experience as part of the integrative approach, comprising a wide range of equipment selection and digital content. In addition in collaboration with ChiliSleep™, leaders in sleep innovation, a custom designed programme featuring a temperature-regulated sleep system will enhance guest's rest and boost recovery. A variety of 24-hour Pan Pacific Wellbeing Experiences will also be available to help increase the day-to-day performance away from home, remedying jet lag and aching muscles after a long flight.



# At Tetrad We Are Very Proud of Our British Heritage

## FURNITURE & FURNISHINGS

Since 1968 our long serving team have been dedicated to curating the very best ideas and products in order to handcraft furniture that is both durable, timeless and made here in the UK.

We understand the important role furniture plays in creating an environment that is inviting and reflective of our clients' needs. We are passionate about continuously evolving our collection as well as catering to a modern lifestyle without losing the charm of traditional features that are so distinctly Tetrad. Alongside that, Tetrad is known as one of the innovators in the furniture industry, constantly on the look out for new techniques and fabrics from all over the world.

When we design collections or work together with individual clients on their specific projects, imagination is always the driving force in the creative process. We take the time to consider even the smallest details in our designs to deliver pieces of outstanding quality that also make a statement.

What's more, your Tetrad furniture will be meticulously handcrafted by our team in Lancashire drawing on over 50 years in upholstery using

traditional techniques combined with modern technology and machinery.

At Tetrad we blend the old with the new so that we always deliver the very best for our clients'.

'It is widely known that clients purchase Tetrad furniture because of its unmatched quality and durability as much as for the way it looks and stands out' says Janus Cooper, Managing Director.

Equally our ability to adapt and flex in design and production means that we are able to work on smaller projects and scale up to support larger projects too.

Tetrad is also very proud of its work launching its latest product range 'Naturally Tetrad'. This will make a very positive difference on it's sustainable journey, using 100% natural fillings and covers and again handmade in the UK.

That's why anything else is just a sofa.

**For further information, please contact Suzanne Berry via [sberry@tetrad.co.uk](mailto:sberry@tetrad.co.uk) or call 01772 792936.**



# tetrad

*Anything else is just a sofa*





## The Lanai IRIS Roof Canopy – L shape configuration

**Protect yourself and your customers against the sun, rain, wind or cold and enjoy.** Our stylish aluminium louvred roof canopies can allow in the sun or close the blades for a waterproof roof.

Converts your terrace into a more flexible outdoor space with remote controlled louvred roof.

### Louvred Roof Canopy

The Lanai louvred Canopy consists of a roof with rotating aluminium blades. The 145° rotatable aluminium roof blades are designed in such a way that the water is drained sideways towards the columns. The water drainage also operates when the blades are opened after a rain shower. In the closed position, the roof is completely flat with no clearance between the blades

When a great idea and a great product come together the result is a solution out of this world!

The Lanai IRIS outdoor rooms sit perfectly in this environment – the owners were looking for an outdoor space that can be used all year round. Adding a professional chef's

barbecue, sets off the structure.

- Louvred open roof
- Glass doors
- Automatic Blinds
- Heaters
- Inside perimeter lighting

### Sliding Glass Doors and automatic window blinds

By adding side elements, there are infinite possibilities for customisation. Wind proof, motorised sun protection screens are available in 50 colours and can be fitted with crystal windows. Sliding glass doors can be integrated, as well as in combination with integrated screens. Sliding panels offer another option and can be provided with the same fabric as the screens.



A great deal of attention is also given to the quality of the finish. For example, the fixation parts are practically invisible, all of the electrical cables are hidden, and invisible floor mountings are also possible.

The high-quality materials and design keep maintenance to a minimum, while simultaneously guaranteeing exceptional sustainability.

### Heating units and Lighting

Enjoy integrated perimeter lighting so that your customers can remain outside when it starts to get dark.

Heating elements can be provided to add some warmth throughout the space.

With integrated flat panel speakers, you can listen to your favourite music whilst enjoying your outdoor space.



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**LANAI**  
OUTDOOR  
COMMERCIAL



## Kike Sarasola Inaugurates His New Project in Rome: Hotel Room Mate Filippo and Gran Filippo Apartments

### PROJECTS

Room Mate Hotels, the international hotel chain founded and chaired by Kike Sarasola, has opened Hotel Room Mate Filippo and Gran Filippo Apartments in Rome, its latest project in Italy, where it already has two hotels in Florence and a hotel and apartment building in Milan.

Located 500 metres from the emblematic Spanish Steps and a ten-minute walk from the Trevi Fountain, Hotel Room Mate Filippo and Gran Filippo Apartments are designed by interior designer Tomas Alía, who was inspired by the refined aesthetics of the 1940s.

The new tourist complex includes the Room Mate Filippo hotel with 30 rooms divided into three categories: superior, deluxe and executive and Gran Filippo Apartments with 11 rooms, terraces and common areas.

Kike Sarasola, president and founder of Room Mate Hotels: "Rome is one of my favorite cities in the world and is a destination that everyone should visit at least once in their lifetime. How nice it is to see our sector reviving again, I was looking forward to inaugurate this new project with a unique offer of hotel and flats, which will allow travelers to decide which option best suits their tastes and needs. Italy has always been a priority market for me. I am very excited about coming to Rome with my friend Tomas Alía".

Tomas Alía explained: "Designing Hotel Room Mate Filippo and Gran Filippo Apartments is a highlight in my professional career, after 30 years. The complicated part of this project was to arrive in Rome and surprise. Therefore, we have opted for an exquisite, almost museum-like proposal, with unique pieces and palm trees as a poetic and inspirational element".

## ROOM MATE HOTELS

Following Room Mate Hotels' leitmotif where "the best way to travel is to visit friends", the chain introduces Filippo as a renowned exhibition curator, who is in charge of elaborating studies and researching the history of the Eternal City. He is said to know every historical anecdote about Rome.

With this opening, the company grows to add 28 hotels in 7 countries and continues with the staggered reopening of its hotels around the world. In this sense, Room Mate Giulia in Milan, Room Mate Valeria in Malaga and Room Mate Gerard in Barcelona have recently reopened their doors. In addition, in the coming weeks it will open its first beach hotel, Room Mate Olivia in Mallorca with 391 rooms and designed by Jaime Beriestain.

### INSPIRATION BY TOMAS ALÍA IN HOTEL ROOM MATE FILIPPO AND GRAND FILIPPO APARTMENTS

Piazza Navona, Bernini, the 17th century, the Fountain of the Four Rivers and, in particular, the Nile and its palm trees are the inspirational elements of Tomás Alía's latest project for Room Mate Group in Rome.

Housed in a 1940s building, the design of Hotel Room Mate Filippo and Grand Filippo Apartments is a tribute to that moment in history. Its imposing façade stands out with elegant and subtle flat pilasters and striking lighting that creates a chandelier effect throughout the street acting as a magnet to passers-by.

The lobby features a forest of sculptural, three-dimensional palm trees, complete with a dome supported by granite columns. The palm trees are repeated in the lobby and corridors, recreating a hand-painted forest.



The two interior courtyards - the two lungs of the building - are arranged with sienna- and celadon-colored lattices

The rest of the common areas are divided into a large meeting room with a library effect and the breakfast room, decorated with modulations in marble, gilded metals and geometric shapes.

The rooms, several of which have terraces, have surprising decorations, all inspired by the refined, well-travelled and cultured aesthetics of the 1940s. Neutral tones, curved and rounded shapes in the form of scales and materials such as metals, wood and smoked mirrors are used.

### ABOUT ROOM MATE HOTELS

A hotel chain with a global and international vision, founded in Spain in 2005 by the renowned business entrepreneur Kike Sarasola. Its philosophy is based on the idea that the best way of travelling is by visiting friends in different cities, friends with similar lifestyles who can show us what they have learnt and experienced in the city by giving us a guided tour.

Room Mate Hotels boasts 28 hotels - equating to close to 2.000 available rooms - and has a further 10 hotel openings in the pipeline. Its hotels are designed as "homes" for visitors looking for comfort, hospitality and the welcoming spirit that its great team offers its guests.

Design plays a defining role at Room Mate Hotels. Renowned designers such as Patricia Urquiola, Lázaro Rosa Violán, Tomás Alía, Lorenzo Castillo, Pascua Ortega and Teresa Sapey, amongst others, have all showcased their design prowess on the company's hotels throughout the world.

[room-matehotels.com](http://room-matehotels.com)

# The King. Born and Bred.

ESTABLISHING *the KING in the* UNITED KINGDOM

King of Cotton was established in the UK during April 1995, having been originally founded in the town of Gallarate,



Northern Italy in 1880 as 'Re di Cotone', the Italian for 'King of Cotton'.

At that time, Re di Cotone was owned and run by Alceste Pasta. When Alceste retired one of his closest partners, Signore Pastorelli, took over ownership of Re di Cotone. The Pastorelli family run the Italian business to this day and continue to supply outstanding cotton products throughout Italy to both retail and major commercial companies.

It was in 1995 that Hector James Gauld, asked his brother in law, Paolo Pastorelli for permission to use the King of Cotton brand in the United Kingdom with the aim of supplying Hotels with premium products, principally from Italy but also sourced from around the world.



So began UK's very own 'King of Cotton'. Over the years King of Cotton developed a reputation for providing high quality cotton products, at fair prices with a high level of service.

Demand grew across the Hotel sector and with guests making enquiries as to the source of the bathrobes and towels in their rooms, hotels began making these and other King of Cotton branded items available for sale. The King of Cotton retail experience was born.

Momentum gathered, and in 2003 the King of Cotton website was launched, making a wide range of quality products available to all who desired difficult to find, premium products, at corporate prices.



King of Cotton is now the 'go to' supplier for corporations and households throughout Europe. There are branches in London, Paris, Brussels, Nice and Marbella. With eight outlets across five countries, King of Cotton's finest cotton products can be found extensively across the continent both online and in store.

By choosing King of Cotton, you can be sure that you're in the best place for all your bedroom and bathroom requirements. Behind the name lies a legacy and heritage that goes back to Gallarate, in the foothills of the Italian Alps 140 years ago.

We pride ourselves in having the highest industry standards



The Hotel Superior Egyptian 400 thread sateen bedlinen

certificate ISO 9001 for our continuous efforts to improve on customer service and company efficiency.

It is our mission to supply customers with the highest level of service along with the highest possible quality of goods, all sourced from highly vetted, sustainable suppliers.



## Turning a hotel room into a master bedroom.

We've always had an extensive range of high quality bedlinen for the Hotel trade. The Hotel Superior Egyptian 400 thread sateen bedlinen is widely used by five-star hotels due to its easy-care finish. It's also ideal for heavy and frequent laundering. Other popular linen includes the Hotel Classic Egyptian 300 thread sateen and the Easy Care Luxury 300 thread Polycotton sateen bedlinen.

We have an exceptional range of Duvets and Pillows which include Down Feel Microfibre/Cotton Percalé, and Natural Goose Feather and Down.



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Visit our website, when you get to the checkout, use the reader offer code:

**WH20** and you will receive a **20% discount**.



## House of Jöro Boutique Hotel in Sheffield Launches in Time for A Summer of Staycations

### PROJECTS



From husband-and-wife team, Luke and Stacey French

4 beautifully designed rooms; 10-seater chef's table for private events and guest-chef series

Open now, House of JÖRO is the impressive new boutique hotel and latest creative venture from celebrated chef Luke French and his wife and business director, Stacey Sherwood-French. House of JÖRO will feature four beautifully designed rooms as well as an intimate 10-seater chef's table. Located just a stone's throw away from the flagship restaurant JÖRO, House of JÖRO will provide far flung visitors with a luxurious place to spend a foodie staycation in the heart of Sheffield.

Offering a tranquil space to unwind after an unforgettable meal in Luke's signature style, rooms - designed by Stacey - have been carefully considered and furnished with luxurious bedding, statement lighting and free-standing roll-top tubs. Finishing touches include a champagne bath-side stand, Diptyque and locally poured candles, plus the all-important coffee station to enjoy after a restful night's sleep.

## HOUSE OF JÖRO



Choose to stay at House of JÖRO, whether enjoying a meal at neighbouring JÖRO or at the hotel's Chef's Table. Available for up to 10 guests, the Chef's Table is located within a fully equipped private dining room within the hotel. Guests will be able to enjoy unique, immersive dining experiences with ticketed events such as personal tasting menus with Luke, always with a focus on seasonal, modern food drawing inspiration from local suppliers and cooking techniques from around the world. Soon to be announced will also be a high-profile guest chef series.

House of JÖRO's interior style takes inspiration from Japanese and Nordic influences to create a relaxing and harmonious environment. Luke and Stacey's ethos of sustainability, a key focus in their dining ventures, is mirrored here with natural, sustainable materials being highlighted throughout the space.

All aspects of interior design have been overseen by Stacey Sherwood-French, with the building itself designed by award-winning architect David Cross, who has worked closely with Luke and Stacey on various projects.

The city-centre 8 course Tasting Menu with Bed & Breakfast packages start from £130pp.

Exclusive Chef's Table and Rooms packages will also be available for private hire, with groups of up to 8 guests staying.



### House of JÖRO

1 – 3 Palatine Gardens, 40 Malinda Street,  
Sheffield, S3 7EJ

Rates: starting from £130 upwards

Website: [www.jororestaurant.co.uk/rooms](http://www.jororestaurant.co.uk/rooms)

Social: @restaurant\_joro



## Rosewood Villa Magna Unveils Design Team and Specialty Restaurant in Anticipation of Fall 2021 Opening

### PROJECTS

**Designed by four internationally acclaimed studios, the ultra-luxury hotel will feature a unique gastronomic experience by Michelin-starred Chef Jesús Sánchez**

Rosewood Villa Magna, one of the most anticipated hotel openings in Europe, will welcome guests in Madrid this fall, marking the arrival of the prestigious Rosewood Hotels & Resorts brand in Spain. Rosewood Hotels & Resorts and Mexican hotel and real estate group RLH Properties, that acquired the property in 2018, have announced the design teams that will lead the property's extensive refurbishment to create a modern oasis of serenity on the iconic Paseo de la Castellana boulevard.

Further cementing Rosewood Villa Magna as a top destination for travelers and locals alike, the hotel is partnering with Michelin-starred chef Jesús Sánchez to launch a signature restaurant, Amós, timed to the property's opening.

Four internationally recognized studios have been commissioned to manage the hotel's complete refurbishment, which will convey the original allure of the former Madrid palace, while also reflecting RLH Properties' and Rosewood's contemporary spirit and commitment to residential design. Renowned Spanish architect Ramón de Arana is remodeling the hotel's exteriors and striking façade, set to once again be a landmark on the city's classic



## ROSEWOOD VILLA MAGNA

boulevard. The interior design is being led by BAR Studio, an award-winning Australian firm that has worked on projects including Rosewood Phuket and the upcoming Rosewood Rome, set to open in 2023. ArtLink, a United Kingdom-based company internationally acclaimed for its expertise, is curating the hotel's contemporary art collection. Finally, Spanish landscape architect Gregorio Marañón is undertaking the important transformation of the property's remarkable gardens. Rosewood and the design teams will bring the brand's guiding A Sense

of Place® philosophy to Madrid, wherein each property reflects the history, culture, sensibilities and spirit of each destination in all aspects of the hotel's design and service.

The dining outlets at Rosewood Villa Magna will offer diverse food and beverage experiences in coveted settings such as vibrant terraces and lush gardens. Spanish chef Jesús Sánchez, recognized with three Michelin stars for his Cantabrian restaurant El Cenador de Amós, will lead the gastronomic



## ROSEWOOD VILLA MAGNA

offerings at the hotel's new specialty restaurant based on the essentials of the Cantabric cuisine. Amós' interior design will be overseen by Madrid-based Alejandra Pombo and takes inspiration from a traditional taberna madrileña – a style of restaurant particular to the old town of Madrid.

Upon completion, Rosewood Villa Magna will emerge with the style of an exclusive, contemporary private residence, with 154 rooms and suites, including two of the most spacious suites in Spain's capital, and luxurious amenities. The property's Sense, A Rosewood Spa® will serve as a tranquil wellbeing sanctuary where guests can disconnect from the demands of daily life, nurtured by treatments

enhanced by Rosewood's unique spa brands and expert therapists. Facilities include a state-of-the-art gym, treatment rooms and wet areas including an authentic Turkish hamman.

Rosewood Villa Magna joins Rosewood Hotels & Resorts' impressive portfolio of properties around the globe spanning The Americas, Europe, Asia and The Middle East. The brand includes three existing properties in Europe – Rosewood London, Rosewood Castiglion del Bosco in Tuscany and Hôtel de Crillon, A Rosewood Hotel in Paris – with eight projects in development in the region.



### About Rosewood Hotels & Resorts

Rosewood Hotels & Resorts® manages 27 one-of-a-kind luxury hotels, resorts and residences in 16 countries, with 24 new properties under development. Each Rosewood property embraces the brand's A Sense of Place® philosophy to reflect the individual location's history, culture and sensibilities. The Rosewood collection includes some of the world's most legendary hotels and resorts, including The Carlyle, A Rosewood Hotel in New York, Rosewood Mansion on Turtle Creek in Dallas and Hôtel de Crillon, A Rosewood Hotel in Paris, as well as new classics such as Rosewood Hong Kong. For those who wish to stay a little longer, Rosewood Residences offer a distinct opportunity for ownership or rent in extraordinary destinations within the brand's wide-ranging portfolio.

For more information: [rosewoodhotels.com](https://www.rosewoodhotels.com)

Connect with us: [Facebook](#) [Twitter](#) [Instagram](#) [WeChat](#) [@RosewoodHotels](#)



## Coravin 'to help hospitality come back with a vengeance'

*The Drinks Business, April 2021*

Coravin release two new wine preservation systems exclusively for the trade to make serving wines by the glass, with no waste, even more profitable.

The **Timeless Three Pro System** allows you to pour wine without removing the cork, so you can preserve wines for months or even years. Your by-the-glass selection no longer has to be limited by your sales. You can now offer your higher-end, rare wines by the glass, increasing ticket value and eliminating waste.

The **NEW Pivot™ Pro System** combines the Pivot Stopper and device to pour and preserve wine for up to 4 weeks. Use Pivot to pour your high-volume by-the-glass bottles, to ensure every glass tastes as fresh as the first.

### INCREASE REVENUE

Increase fine wine sales by adding higher tiers of wine by the glass.

### INCREASE PROFIT

Increase profit by moving wines from by the bottle to by the glass.

### ELIMINATE WASTE

Reduce wine waste by 100% on all bottles poured by the glass, with Coravin.

### CUSTOMER SATISFACTION

Greater by the glass selection dramatically improves guest satisfaction.



Scan for more information, or visit [coravin.co.uk/en-GB/hospitality](https://coravin.co.uk/en-GB/hospitality)



## Coravin® Launches Exclusive Line for Trade Partners, Offering More Pours by The Glass

CORAVIN INTRODUCES CORAVIN PRO® RESERVE AND SELECT KITS, COMPATIBLE WITH LARGER CAPSULES TO INCREASE PROFITABILITY FOR BUSINESSES.

CORAVIN, the company behind the world-renowned wine preservation system, today unveils a brand-new line of devices exclusive to trade partners; the Coravin Pro Reserve and Coravin Pro Select Kits.

Since launching its first product to consumers in 2011, Coravin has been revolutionising the way the world drinks wine with its range of pioneering wine preservation systems. Coravin is now building on its innovative technology to optimise the product and usability for trade venues. The development of the Coravin Pro Reserve and Select now means that hospitality partners can benefit from 30% more argon per capsule, faster pouring, and reduced wine wastage, ultimately optimising usage within businesses.

Previously, on-trade Coravin programmes have seen establishments increase fine wine sales by at least 20%, being able to add higher price point wines to their wine by the glass menu as well as reducing wine waste by 100% on all bottles poured by Coravin.

### Coravin Pro® Select Kit

Designed with everyday wines in mind, the Select Kit includes the new Pivot™ Pro System which is compatible with all still wine closure types and bottle shapes and hasn't previously been offered to trade. At 208.33 (excl. VAT), it is an entry point device for establishments looking to increase profitability of their wine menus and reduce wine wastage to 0%. With its unique fast pouring, no time is wasted during crucial business times.

A Pivot™ Stopper is used to replace the cork or screwcap and the Pivot™ Pro device is inserted to access the wine, pressurising the bottle with Argon gas. The Pivot™ Stopper remains on the bottle until it has been used, allowing it to be enjoyed for up to four weeks by customers.

### Coravin® Pro Reserve Kit

Fitted with SmartClamps™ for ease of use, the Model Three Pro system includes patented technology to protect wine from oxidation, allowing venues to pour any wine, in any amount, without pulling the cork. The 291.67 (excl. VAT) device works by inserting a needle through the cork and pressurising the bottle with Argon gas. The cork then naturally reseals the bottle allowing the wine to be enjoyed for months, or even years, to come, allowing businesses to offer more, higher price point wines by the glass.

The Reserve Kit includes six Screw Cap accessories, unlocking even more wines with the freedom to pour and protect screw cap wines for up to three months.

The Select and Reserve Kits include 12 of the exclusive B2B Coravin Pure™ Argon Professional Capsules, offering 300 pours with Pivot™ Pro, and 240 pours with Model Three Pro. The Capsules can also be purchased separately in sets of 12 for 75 (excl. VAT).

Greg Lambrecht, Inventor and Founder of Coravin says, "Whilst I initially created Coravin with at-home usage in mind, we quickly understood how important Coravin is to our trade partners. We've

been working hard to develop an exclusive line so we can offer even more wines by the glass with the larger devices and capsules.

As trade begins to return back to normal, we understand the importance of profitability and look forward to supporting our partners with this new offering".

Zsofia Kiss, Head Sommelier Assistant at 67 Pall Mall says, "67 Pall Mall is really basically built around the Coravin System. We have around 900 wines by the glass, we only use Coravin for everything."

Andrea Zoggia, Sommelier at Exit Milan says, "Thanks to Coravin, we were able to increase the average revenue of the wine bar because we can offer more important products and, consequently, the customer, attracted by this offer, decides to enjoy a new experience, thus increasing the average takings for the sale of wines by the glass."

Matthieu Plantier, Head Sommelier at Restaurant Pages Paris says, "The main advantage of the Coravin system is of course in terms of turnover. Selling by the glass can make a big difference compare to selling by the bottle."

The Coravin Pro Reserve Kit, Select Kit, and Coravin Pure™ Argon Professional Capsules are available to purchase at [coravin.co.uk](http://coravin.co.uk) from 3rd May with a business partner account.

For more information, visit [www.coravin.co.uk/en-GB/hospitality](http://www.coravin.co.uk/en-GB/hospitality)





## Marussia to take over distribution of Mercury Spirit's brand, ultra-premium Seven Hills Italian Dry Gin

### BEVERAGE SUPPLIERS & SYSTEMS

Mercury Spirit brand Seven Hills Gin is excited to announce that Marussia Beverages UK will take over as the UK distributors from Thursday 1st July 2021. Marussia specialise in the distribution of authentic and artisanal spirits from around the world, and Seven Hills are thrilled to be the latest brand to join their impressive selection of Marussia distribution partners. Marussia will be taking over full distribution from previous distribution partner Boutique Brands.

Distilled in Moncalieri, near Turin in the historic distillery of Torino Distillati, years of culture and heritage are distilled into each bottle of the multi-award winning Seven Hills, creating a perfectly balanced gin with a touch of Italian romance and style.

Seven Hills Gin reflects the innovation, quality and modern approach of Made in Italy, the unique taste of Seven Hills is created using the seven high-

## SEVEN HILLS

quality, key ingredients of Pomegranate, Rose Hip, Juniper, Roman Camomile, Blood Orange, Artichoke and Celery hand chosen by a Master Herbalist. The botanicals are infused for 10-15 days, they are gently pressed to extract their individual flavours before the extract is then distilled using a vacuum pot distillation - a gentle and innovative method of distillation designed to maintain the smooth and rich flavours of the botanicals. The result is a perfectly balanced spirit with a distinctive body, strength and flavour that is delicately complex and still remains light and refreshing.



In addition to its premium liquid Seven Hills is blockchain certified, providing full transparency via a QR code printed on all bottle labels that shows the consumer the journey of each bottle - from selecting ingredients through to distillation and packaging. Committed to the most sustainable ways of working, Seven Hills source all materials for both the packaging and botanicals from Italy and use a modern distillation process that reduces the impact of their carbon footprint. The beautiful bottle features a bespoke cap and seal, produced using recyclable materials and a bespoke bottle design created by Italian glass manufacturers using at least 30% recycled glass.



Since the brand's creation by Italian born founder Filippo Previero in 2014, Seven Hills has won numerous awards including a recent win with two stars at the coveted Great Taste Awards in 2020 and a Gold Medal in the Super Premium Category at The Gin Masters, hosted by The Spirits Business in 2018.

Founder of Seven Hills Gin Filippo Previero says of the new distribution partner;

“We would like to thank the team at Boutique Brands for their commitment and hard work establishing Seven Hills Gin in the UK market. We are very proud that Seven Hills Gin has achieved this impressive milestone in winning a strong distribution partner like Marussia. We are very much looking forward to working with the team at Marussia Beverages and drawing on their expertise in rare and premium artisan spirits to introduce even more consumers to Seven Hills, forming a key part of our strategic global aspiration.”

Trevenon Weeks, Managing Director of Marussia Beverages UK says;

“We are delighted to welcome Seven Hills to our exceptional portfolio of authentic spirit brands, to complement our artisanal Gin portfolio and Italian Liqueurs. Partnering with such a progressive and passionate team on a brand with such a clearly differentiated brand positioning, tapping into the strong growth of Italian gin and the Negroni, highlights the huge potential we believe there is to establish Seven Hills in the UK and realise its potential.”

Please visit [www.sevenhillsgin.com](http://www.sevenhillsgin.com) to find out more about Seven Hills Italian Dry Gin or follow Seven Hills on Instagram at @VIIHillsGin.



# HydreauBar™ Smart Bottling Station Advanced, Innovative Technology for The Hospitality Sector

## BEVERAGE SUPPLIERS & SYSTEMS

Which hospitality business doesn't want to maximise its sustainability, bring greater efficiency to its operations and offer its clients the very best in refreshment?

But how many have considered doing away with the dishwasher and bottled water deliveries? Some may have decided to offer tap water to clients, but know all too well the high costs of limescale: compromised taste and appearance of drinks, not to mention the cost and inconvenience of appliance breakdown caused by hard water deposits.

The smart solution is HydreauBar™, the all-in-one bottle sterilisation and refilling system from PureH2O Ltd, leading experts in water purification and delivery systems, who are based in Woking, Surrey. HydreauBar™ offers an impressive 95% reduction in carbon footprint compared to bottled water, and saves time, cuts waste and replaces the dishwasher.

HydreauBar™ uses patented technology to sterilise internal bottle surfaces, something which cannot be achieved by washing alone. Offered as an integrated or stand-alone system, HydreauBar complies with weights and measures legislation and is calibrated for bottles 750ml – 1 litre and fills up to 120 bottles per hour. A fixed monthly leasing fee that includes glass bottles, annual servicing and parts should appeal to businesses seeking a no-fuss solution to sustainable drinking water.

### Water is best served pure

We recommend installing HydreauBar™ with the PurityPRO™ water purification system from PureH2O Ltd. This delivers the purest water possible, purified of all contaminants and impurities found in tap water - it's even purer than all bottled water brands. PurityPRO™ systems integrate seamlessly with HydreauBar™, steam ovens, coffee machines, ice makers and Quatreau SmartTap™ which many hotels, restaurants, bars and cafes will find an attractive option.

### Quatreau SmartTap™

Architects and interior designers recommend Quatreau SmartTap™ to hospitality clients for the ultimate in convenience, style and function. It's the stand alone drinks station that can be installed virtually anywhere thanks to its integrated countertop drainer. Quatreau SmartTap™ dispenses high volumes of a modular choice of waters: boiling, chilled, sparkling and ambient. It's the hassle-free option for busy hotels, bars and cafes who want to offer unrivalled taste and refreshment in a stylish, sustainable, self-service drinks station.

Visit [www.PureH2O.co.uk](http://www.PureH2O.co.uk) to find out more about HydreauBar™, Quatreau SmartTap™ and PurityPRO™, call 01483 617000 or email [help@pureh2o.co.uk](mailto:help@pureh2o.co.uk)



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smart bottling station

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manufactured  
in the U.K.  
by

**PUREH2O™**

PURE INNOVATION  
FROM PUREH2O LTD.

INNOVATIVE SOLUTIONS FOR THE HOSPITALITY SECTOR

# HydreauBar™

smart bottling station

Introducing the world's first and only integrated bottling station for offices, hospitality and hotels. Developed by PureH2O Ltd, manufacturers of the world's most advanced drinking water purification systems.

.....  
*"It sterilises the bottles and then fills them with purified water — outstanding"*  
.....

riba  
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NSFPlus

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IN GREAT  
BRITAIN 

## SPECIAL FEATURES

- Chilled and sparkling pure water
- Single or twin bottle configuration
- Delivers up to 120 bottles per hour
- Sterilises internal surfaces of glass bottles with patented technology
- Single manual fill or twin auto fill, calibrated to fill bottles 750ml-1ltr.
- Individual bottle recognition

## BENEFITS

- 95% carbon footprint reduction
- No need for a dishwasher
- Saves time, reduces costs, cuts waste
- Unrivalled purity and taste when installed with PurityPRO™

## LEASING

- Fixed monthly fee, includes bottles
- Annual serving and parts included
- Personalised branding options

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## nhow Brussels Bloom Hotel Opens The Creative Hub: Room for Art with Matching Interior Design

### PROJECTS

**nhow brand expands with the launch of its 7th hotel; an unconventional hotel experience with a different art form on every floor, including a floor designed by London designer Jessica Thacker.**

The nhow Brussels Bloom hotel opens today and celebrates art in all forms. Being immersed in a world of creativity and inspiration is the unique experience that this bold hotel offers. Located in the Botanique area, the cultural centre of Brussels, the hotel will be a place where business, leisure travellers and artists come together to share their passion for art and find new inspiration. The hotel is part of “nhow”, NH Hotel Group’s unconventional lifestyle brand and follows on from the successful opening of nhow London last year.

#### Unique art experience

The Creative Hub is a place where all different types of creativity come together, just like different people come

together: locals, tourists and business travellers. Anyone who appreciates unconventional creativity will feel at home in this hotel. nhow Brussels Bloom is located in a vibrant area of the city, it is a 15-minute train journey from Brussels Airport and a 10-minute walk from Brussels North Station.

The rooms are decorated like an artist’s studio: upon entering, there is an explosion of colours and prints, while the sleeping area is just like a blank canvas waiting for its art to arrive. Each room has a unique painting, which steals the attention due to its neutral surroundings. The bathrooms are inspired by the photographer’s workplace, the darkroom: mysterious, dark, and with a splash of colour here and there. Creativity is added by various Polaroid photos on the wall, inviting you to create your own nhow bathroom moments.

Each floor is inspired by a different art form. The moment you step out of the elevator, you are completely immersed in the specific art theme. Jessica Thacker, London artist,

designed the seventh floor with her abstract music-inspired paintings. nhow Brussels Bloom will open its other floors to more upcoming artists in the future.

### Get inspired during your stay at nhow Brussels Bloom

In addition to 305 hotel rooms, the hotel has 12 meeting rooms for approximately 350 people. With the largest screen in Brussels, an amazing 17 by 4 metres, it is ideal for digital and hybrid events. Guests can have breakfast in the hotel restaurant or enjoy a drink and bitesized streetfood in the bar and restaurant. The hotel restaurant

is a creative experience in its own. Diezigner x With Jeej has covered the walls, pillars and the cheat day station, in which you can get all sorts of pancakes and waffles, surrounded by unique graffiti art. Jeroen van der Knaap from With Jeej: "I just loved taking over the breakfast restaurant while the hotel was still under renovation and to get full freedom to turn the breakfast experience for guests into a creative one." You can go for your daily work out on the 8th floor in a fully equipped gym, with a beautiful view over the city. Guests can order an easel and a paint kit via room service to get creative during their stay.

### Artistic chameleon on hotel façade pays homage to 'The Creative Hub'

Every nhow hotel is inspiring, surprising and adapts to its surroundings like a chameleon. That's why the embodiment of the nhow brand has arrived in Brussels: Patch, the colourful 8-metre-long chameleon, who previously brightened up both London and Amsterdam with its presence. With its impressive appearance, the chameleon represents the brand values of nhow: self-discovery, change and creativity. Patch is placed on the façade of the hotel and will be lit up at night.

### Expansion of the nhow-brand

nhow is NH Hotel Group's lifestyle and design brand and is constantly growing. There are currently seven nhow hotels: Berlin, Milan, Rotterdam, Marseille, London, Amsterdam and now Brussels. The second nhow hotel in Germany will open its doors in 2022, with a total of 375 rooms, as nhow Frankfurt. Other nhow hotels are planned for the next three years in Rome, Santiago de Chile and Lima.

For further information and reservations visit [www.nhow-hotels.com/en/nhow-brussels](http://www.nhow-hotels.com/en/nhow-brussels)





## W Rome Sets the Stage for Autumn Opening

W HOTELS TO MAKE ITALIAN DEBUT WITH BOLD DESIGN  
AND INNOVATIVE PROGRAMMING DEFYING  
PERCEPTIONS OF THE ETERNAL CITY

W Hotels Worldwide, part of Marriott International, prepares to make its brand entry in Italy this autumn with the debut of W Rome. Located on Via Liguria, next to the Spanish Steps, this historic palazzo-turned-luxury-lifestyle-hotel will offer an unapologetically Italian experience, where guests can live in the moment and anticipate the future of the Eternal City.

“The debut of W Hotels in Italy is almost here and we could not be more excited to unveil our playfully luxe spirit with this highly anticipated hotel,” said Candice D’Cruz, Vice President – Luxury Brands, Europe, Middle East & Africa, Marriott International. “The opening will introduce a thriving line-up of restaurants and bars to the city that will become a must-go destination for travellers and local tastemakers alike. After more than a year of missed moments, raising a glass together on Otto Rooftop Bar is just what we all need.”

### WELCOME TO ROMAN LIVING

Designed by Meyer Davis with the brand’s bold interpretation of luxury in mind, W Rome brings innovation and local storytelling to life. In a city marked by an immense historical heritage, the hotel décor will layer an Italian colour palette with patterns that blur distinct eras of standout design. The property exudes 1970s glamour with traditional architecture blending into colour blocking and bold graphic patterns in hues of burnt orange, dramatic red and foliage greens. An eclectic mix of colourful furniture meets stone walls representative of the building’s past, while reflective surfaces bring a contemporary feel to the interior. The 147 stylish, open-plan guestrooms and 15 suites feature luxurious design details including wooden herringbone patterned floors effortlessly blurring into modern marble surfaces contrasted with dark, rich maroon curtains. Guestrooms boast iconic

views, with some overlooking the Istituto Svizzero, and many offering private balconies and terraces.

The Extreme Wow Suite (the W brand's modern interpretation of a traditional presidential suite) provides a spectacular stay with highly coveted indoor and outdoor living, endless views across the city, and an impressive outdoor terrace spanning 140 square metres, perfect for private happenings and events.

### AN ECLECTIC GASTRONOMY LINEUP

As one of the defining characteristics of Italian culture, W Rome takes food seriously. Foodies will rejoice as Ciccio Sultano, Sicily's sensational chef, brings his southern passion to the hotel as the Culinary Lead. His signature restaurant in Rome will be Giano Restaurant, where diners can meet over their favourite cocktails and delicious dishes. W Lounge, the hotel's buzzing bar destination, will bring the pulse of the city to the hotel's doorstep with live music, DJ sets and cocktail culture, while

the hidden Giardino Clandestino will be an intimate alfresco setting for toasting with friends.

A rare treasure in the city, Otto Rooftop Bar will boast sweeping panoramas across Rome, complete with a WET Deck (rooftop pool) where stylish locals and guests can soak up the Roman sun and mix it up over cocktails, crudo, and pizza.

### FUEL IN THE CITY

FUEL is the W brand's high-energy, social take on wellness that allows guests to focus on mind and body. FUEL-focused activities will be led by Italian athlete Pietro Boselli, with the first FUEL x Petra Studio Gym and personal training programme. From high-intensity sessions to boxing and yoga, Boselli will offer guests and locals alike energy-soaked workouts.

**For more information or to make a reservation, visit [wrome.com](http://wrome.com) or get social with W Rome on Instagram #LiveEternal.**



# Smart Hospitality

## CATERING & KITCHEN EQUIPMENT

Presenting superior standards and high-quality products, SMART Worldwide, the finalist in The Queen's Award for Export in 2016 and also in 2020, are launching an amazing range of products for 2021 and beyond.

SMART products can be found at Harrods; major high end and quality retail outlets and e-commerce platforms in the UK and Internationally.

The Hospitality Industry, from hotels, pubs, event organisers and restaurants, are enjoying the SMART products all-year round. Some do sell them on to their clients after using them themselves.

The post Brexit and post Covid era created many opportunities for the industry to diversify their activities. SMART is an ideal provider as a unique offering with highest quality certifications for the UK and Europe.

"Our business increased 600% since January 2020", says Mr. Paul Bundock, Sales Director of SMART Worldwide. "I am contacted daily by many new potential clients desiring to be a SMART stockist in so many niche hospitality industries, some, I never knew existed!"

"Some of our best sellers are, the SMART intelligent egg steamer that actually speaks to you and tells you if your eggs are soft,

medium or hard boiled; the SMART Bacon Express is another product that flies out of our warehouse every time we receive stock of it. Our new unique ivory cream candy floss maker is a 'style classic' collector's item now, our Waffle Bowl is one of a kind, our Theatre Popcorn Cart is the ideal feature in any home cinema room, gathering talking point or actual hospitality event".

With at least nine new products launched in 2021, in addition to dozens best sellers, SMART is becoming the "Smart Choice" in Small Domestic Appliances (SDA) in the UK and beyond.

"We design, test and approve every product we bring to market in our QC unit at the office and also test them fully at home" says Dr Sam Attia, Chairman of SMART Worldwide. "our thinking is really simple, if it doesn't meet our quality, aesthetics and function standards, it is not good enough for our clients. That is why I am not at all surprised that all overseas visitors; our bankers buy our products, our friends do, even royalties. Our SMART Samosa Maker is now the benchmark for perfect 24 samosas in few minutes, with no oil needed. We are number one in the UK, Middle East and beyond.

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## Snappy Tomato Pizza Ambitious Expansion Plans

### HOSPITALITY NEWS

Snappy Tomato Pizza is planning an ambitious expansion programme after a 7 year delay. Managing Director, John Wilson explained that preparations to expand the brand had been completed in 2012 but had to be put on hold when he was diagnosed with Cancer in 2013. By the time he had recovered from major surgery and post-op treatment and was ready to return to work full time in 2016, the changes in the market, especially in the development of smart phone technology meant that the website and app technology required a major overhaul.

6 new stores are already under development in addition to the 19 already trading and Wilson is currently working with a further 8 Franchisees looking for suitable properties around the UK.

Our Franchisees and their staff have worked incredibly hard to provide a safe delivery service during the pandemic and we are very excited at the prospect of so many new enquiries from potential Franchisees looking to join the Snappy team, said Wilson.

Snappy Pizza has franchised stores located as far north as Elgin in the north of Scotland to Dorchester in the South of England which means that, as national distribution is already established, new franchises and stores are opening across the UK. All existing stores are being upgraded to the latest brand design standards with new signage and interior graphics which tell the Snappy story from

the opening of the first Snappy Tomato Pizza store in Fort Mitchell, Kentucky in 1977.

The Snappy Pizza business model is unusual in providing Franchisees with the option to feature an extensive menu including their famous 'Chicago' style Square Pan Pizzas, 'New York' style Thin Base Pizzas as well as a range of Side orders, Drinks, Desserts, Burgers and Kebabs. The Franchise charges a fixed weekly franchise fee instead of the more usual charge based on a percentage of sales.

The changing face of retail space has provided new opportunities for expansion with new stores being developed in ex-bank premises, ex-motorcycle accessory shop and other premises previously designated Retail A1 use class. Snappy Pizza has seen a positive and supportive approach from Local Planning Authorities keen to get closed premises trading again as part of a vibrant local retail environment.

For further information please contact John Wilson, Managing Director, Snappy Tomato Pizza Ltd, 91 Heming Road, Redditch, B98 0EA

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**M: +44 (0)7768 263002**

**W: [snappytomatopizza.co.uk](http://snappytomatopizza.co.uk)**



# Snappy Tomato Pizza<sup>T.M.</sup>

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or contact us for more information  
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T: 01527 514144



## The Barcelona Edition Reimagines Catalan Cuisine for A New World Era, Under the Helm of New Executive Chef Pedro Tassarolo

### PROJECTS

This summer, as The Barcelona EDITION re-opens, the hotel will shake up the city's culinary scene with the introduction of its new Executive Chef, Pedro Tassarolo, who is reinvigorating the way locals and visitors dine in the city. Tasked with redefining the property's popular signature outlets, Bar Veraz and The Roof, Tassarolo has used his wealth of experience, having trained at Mugaritz in the Basque Country and world-renowned El Bulli, to bring a unique style of dining to the city inspired by the local culture and his own personal experiences around the world, focusing on the flavours of Asia in particular.

#### BAR VERAZ

Taking inspiration from Barcelona's hustle and bustle and focusing on provenance, sourcing his ingredients from the local suppliers at Santa Caterina market, Tassarolo has transformed Bar Veraz into an unpretentious eatery where locals and guests alike can dine on honest and innovative sharing plates in Spanish style. Inspired by the overflowing tables of traditional Tapas bars, Bar Veraz's dynamic and accessible menu encourages socialising and boasts a mixture of expertly executed large and small plates that pay tribute to Spanish and Mediterranean culinary traditions.



## THE BARCELONA EDITION

Located on the ground floor of the hotel diners are invited to enjoy Tassarolo's selection of tantalizing dishes within a variety of spaces, from the contemporary dining room to the intimate bar area or in an alfresco setting overlooking the neighbouring Santa Caterina Market. The menu features familiar flavours such as 'Bravas Veraz' Crispy potatoes (€5), house special Brava sauce and aioli and 'Pan Con Tomate' Tomato rubbed airy bread and olive



oil (€3.5) and 'Red Tuna Tartare' Mediterranean red tuna marinated in piparra pepper sauce, Iberian lard and quail egg yolk (€16) as well as signature sharing plates such as 'Octopus Veraz' Octopus with De La Vera smoked paprika oil, preserved garlic, creamy celeriac puree, crispy fennel and asparagus salad (€42) and 'Dry Aged Rib-Eye' Rib-eye steak selected by the Santa Caterina Market butcher accompanied with chimichurri sauce, crispy potatoes and green market salad (€65). For those with a sweet tooth, there is a delectable selection of desserts that includes 'Fondant De Chocolate Negro' Guanaja chocolate 70% and gianduja ice cream (€8) and 'Summer Peaches' Almond foam and Amaretto (€7).

The impressive all-day dining spot is centred around a captivating wood-panelled bar offering a stunning selection of regional and organic wines, craft beers and local vermouths

### THE ROOF

Already one of Barcelona's hottest social gathering spots, The Roof is located on the 10th floor of The Barcelona EDITION and offers unparalleled





panoramic views over the city as well as a birds-eye view of Barcelona's Gothic Quarter and the district of El Born. The innovative menu of snack food, drinks and brunch specials, for residents and locals alike, can be enjoyed from this unique escape from the bustling city below all year round. The Roof remains open to guests and locals come rain or shine with the retractable glass walls providing a haven for guests from the elements, allowing The Barcelona EDITION to showcase one of the few year-round rooftops in the city.

The atmosphere, combined with the distinctive setting, is electric and inspired Tassarolo's desire to evoke personal memories of travelling through Asia with friends. The menu pays tribute to the street food traditions of Japan, China, South Korea, Thailand and Vietnam whilst honouring the relaxed and contemporary vibe of the city's clandestine crowd who congregate there for lazy brunches and sun-kissed sundowners.

The Roof's all-day menu was designed to be enjoyed poolside whilst looking out across Barcelona's

El Born neighbourhood, renowned as the city's creative hub in the famed Ciutat Vella district. El Born's style and energy vibrates throughout the hotel and has heavily influenced Tassarolo's menu of Asian inspired dishes including moreish snacks such as an 'Iberian Pork Bao' Steamed bun with Iberian pork, pickled cucumber and Cantonese hoisin sauce with (€7), 'Korean Fried Chicken' Free-range chicken with kimchi (€11) as well as 'Red Tuna Lettuce Ssam' Korean lettuce wrap with Mediterranean red tuna loin, avocado and gochujang spicy mayo (€8). Brunch is available every Saturday and Sunday between 11am and 4pm and provides show-stopping crowd-pleasers such as the 'Kimchi Cheesesteak' Brioche bread, sliced ribeye steak, homemade kimchi and Mao cheese (€13) and the 'Lychee & Violet Ice Lolly' (€5) for warmer days. The delectable menu features a vast selection of local, national and international wines as well as expertly crafted cocktails.

Speaking about his appointment Tassarolo said: "I'm very excited to bring my passion for honest cooking and seasonal to Bar Veraz and The Roof. The new menus pay homage to traditional Catalan cuisine from a unique perspective based on my own personal and professional experiences in the Mediterranean and further afield. My menus have been carefully developed to encourage sociable and memorable culinary experiences that celebrate Catalonian culture. The dishes I've created encompass El Born's unique creative energy and I wanted to showcase this through a curated variety of small dishes and sharing plates using some of the incredible ingredients that I have personally sourced from some of the world's most talented producers and suppliers who trade at Santa Caterina Market."

[www.editionhotels.com/barcelona](http://www.editionhotels.com/barcelona)

**Bar Veraz - [barveraz.bcn@editionhotels.com](mailto:barveraz.bcn@editionhotels.com)**  
**The Roof - [theroof.bcn@editionhotels.com](mailto:theroof.bcn@editionhotels.com)**

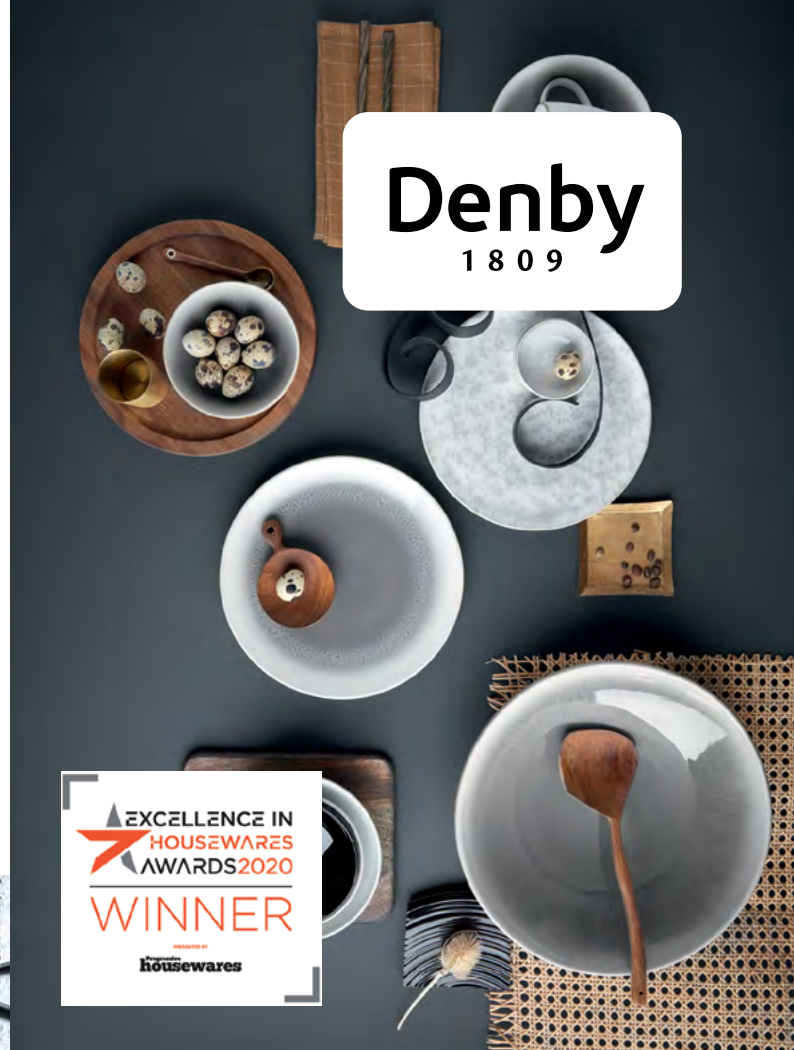
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It doesn't just have to be the food you serve which is carefully sourced. Use Denby tableware, handcrafted in Derbyshire for over 200 years.



Making great food look beautiful has always been one of Denby's core values and Denby's handcrafted ceramics are perfect for restaurants, cafés and hotels looking to differentiate their venue from the masses.

The hardy Derbyshire clay, the secret glaze recipes and the generations of craftsmanship along with the magic that happens in the kiln creates a parallel with the work of the chef - quality ingredients, expertly combined then brought out of the oven to create memorable food and drink moments that diners will love.



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1809

## CREATE MEMORABLE FOOD MOMENTS





## New from Denby

Denby's artisan handcrafted collections of beautiful and unique ceramics provide a stunning canvas for all styles of cuisine. Still made from local clay using traditional handcrafting techniques and time-honoured skills, each piece of Denby passes through at least 20 pairs of hands before it gets the Denby stamp of approval. Fully vitrified, Denby ceramics are rigorously tested to tough industry standards and perform extremely well against hospitality criteria without detracting from its beauty nor limiting choice (for example there are over 40 bowl shapes available).

Denby appeals to restaurants who want to stand out from the crowd. A hospitality favourite for over a century, from entrée dishes of the 1900s, trusted by Coffee & Tea Houses in the 1920s, relied on in school dining halls through the 1950s and '60s to boutique hotels and Michelin starred restaurants today.

Joining the Denby portfolio recently is award winning 'Modus' with new shaped plates which have been designed to sit proud off the table making them easy to lift and carry in service. Also new is 'Impression' with a colourful pebble texture which mixes blue, charcoal, cream and pink together with contemporary patterned accent pieces. Impression also has a new plate design which features a deep walled rim which frames the food for chef's presentation and offers great stackability.

Recently winning the Tableware International Award of Excellence for Serveware is 'Statements' which doubles as display pieces and wall art as well as impressive serving.

Denby is available from regional distributors in the UK supported by Denby's Area Account Managers and Customer Support Team. Internationally Denby supplies hospitality venues in the Middle East, Far East, Europe, Scandinavia, USA, Russia and India. Denby has prestigious customers in hospitality developments in Dubai and Hong Kong and supplies the Conran Café in South Korea. Also, in Israel it has supplied the country's biggest wedding venue.

Denby has never lost sight of the importance of the quality of its ceramics and is also confident enough in its pottery to offer a 10 year edge chip warranty on Modus and Impression and other popular hospitality patterns. Our hospitality customers are also more than ever aware of the importance of sustainability and Denby has long had the environment at the front of its mind. It was the first UK tableware manufacturer to be able to claim 'zero to landfill' for all its process waste and one of the few potteries to be ISO 14001 accredited.

For details of Denby's green credentials along with the latest Hospitality Product Guide and Test & Criteria matrix please visit: [www.denbypottery.com/hospitality](http://www.denbypottery.com/hospitality).





## The Furnace Bar & Restaurant opens in Sheffield City Centre

### NEW OPENING

The Furnace – the highly anticipated second Sheffield City Centre venue from acclaimed bar operator New World Trading Company – opened its doors to the public last week.

Located in Charter Square as part of Sheffield's Heart of the City development, The Furnace takes inspiration from the city's proud industrial spirit and boasts a stylish industrial décor, which even includes a six-seater table set around a central fire pit on the venue's outdoor terrace.

As well as serving up superlative cocktails and drinks – something New World Trading Company is famed for as the operators of The Botanist chain, The Furnace features a creative food menu that pays homage to the city it serves, pairing famed local products and dishes with modern cooking

techniques inspired by the functions of a furnace – such as flame-grilling and blowtorching.

With lockdown restrictions now easing and people able to socialise both indoors and out, locals have been flocking to experience the new bar and restaurant since it opened.

Lewis Mackay, General Manager of The Furnace, commented:

“The launch has gone well and we have been very encouraged by the positive feedback and support we've received so far. We're really proud of the completed venue and look forward to welcoming the city's residents, workers and students over the coming months.”



## THE FURNACE



The Furnace is the first bar to open as part of Heart of the City – the £480m scheme led by Sheffield City Council and their Strategic Development Partner, Queensberry.

Dan Davies, Director of Metis Real Estate Advisors, retained Leisure and F&B leasing agents for the project, believes venues like The Furnace will help diversify the city centre's offer and attract more great brands.

"It's great to see The Furnace open and the finish looks spectacular. It is run by a much-celebrated UK operator and is a hugely positive addition to the city centre", said Dan.

"With Heart of the City we are only targeting national and independent brands of real quality and this latest opening reflects that vision. With major occupiers like HSBC, CMS and Radisson Blu on board, the scheme is really gaining momentum and we look forward to delivering more exciting brands soon."

[www.thefurnace.uk.com](http://www.thefurnace.uk.com)



# How Technology Collided With A Pandemic To Change Payments And Loyalty In The Hotel And Lodging Sector Forever

JP MORGAN / FREEDOMPAY FUTURE OF RETAIL & HOSPITALITY TECH LEADERSHIP STUDY

At the start of 2020 the U.S. hotel sector was healthy and forecasting growth after 10 consecutive years of revenue growth. There was a growing urgency around digital transformation, and prioritizing payment technology. Consumers were empowered with the ability to book and pay online or via mobile, and their loyalty was increasingly becoming reframed in terms of 'experiences' rather than transactions.



Then came the pandemic which led to the U.S. hotel industry experiencing its worst year on record. With occupancy rates at just 44%, unsold room nights surpassed 1 billion for the first time in history, triggering a total re-evaluation of their attitudes to the use of data. Our survey findings\* revealed:

- Hotels now recognize the importance of fast-tracking data-driven innovation.
- They are reevaluating new ways to use data to build more targeted experiences and support acquisition downstream.
- Demand for better ways to capture and use data in real-time has intensified.
- Hotels now appreciate that commerce investment is crucial to surviving disruption and keeping touch-points future-ready

Consequently, new value-points for tech-investment include a faster return with lower drain on resources, richer value metrics and accelerated 'business' needs. New tools are also helping track demand, while new challengers are shaking up the supplier-mix

As a result, vendors' roles underwent rapid transformation with a shift from being suppliers to a new role of 'Strategic Partners'; from challenger to 'Catalyst for Change' and from certified provider to 'Guardian of Reputation'.

### Return in demand

Hoteliers are clearly looking forward to returning demand. There is optimism that consumers and businesses denied freedom to travel, meet and socialize, will flock to hotels again, as soon as the opportunity arises. This will generate high levels of room demand and increased spending, but competition for dollars will be fierce. The future-winners will be those whose data and commerce platforms are fit, healthy and re-calibrated for maximum customer engagement.

### Three positive takeaways for America's hotel leaders:

1. The desire to keep customers safe has driven the use of contactless technologies including mobile wallet acceptance and QR codes for info, check-in, ordering, pricing and payment.
2. Hotels have had to adapt fast – innovating services, business models, and supply chains, integrating digital and opening the door to self-service options and automated check-ins, ticketing and collections.
3. Leaders have broadened their thinking around value, moving measurement beyond 'what competitors are doing' and sales/revenue return, to business and customer needs and making operations more efficient.

However, hotel and lodging businesses can't do it all on their own. Technology vendors will also have to play their part in re-energizing growth. They must support more flexible relationships within a broader ecosystem to drive ROI, especially as attitudes to 'risk' change, and hotels seek specialized tech-support from new disruptors and challengers.

They must also work even harder to secure business 'buy-in' and investment by providing more tangible 'customer-experience' improvements, more compelling business use cases, and deeper richer consultative services including compliance.

[corporate.freedompay.com](http://corporate.freedompay.com)



# Switch and Save with Clarity Hospitality Software

## SOFTWARE, HARDWARE & SYSTEMS

In reaction to an incredibly challenging period for the hospitality industry, you may be one of hundreds of owners and managers looking at every facet of your hospitality business, and finding ways to operate in a leaner and more efficient way. A big part of that is looking at your key suppliers, including suppliers of your hospitality software systems. While changing software system may initially seem like pulling teeth, if the end result is ending up with more features and better support, without the changeover costs, you might just end up smiling.

### Now Might Be the Perfect Time to Make a Change, At Zero Cost

Clarity want to take the fear, and cost, out of switching systems. Offering onsite, one-to-one dedicated training for your staff, 24/7 local support as standard as well as unlimited user and room licensing. All for ZERO upfront charges. This means you can effect positive change without spending a thing.

### Feature-Laden Software You Can Afford, And Trust

Because of the decades we've been developing software for the Hospitality industry, Clarity provides one of the most full-featured Property

Management Systems of any supplier. This is backed up by outstanding local support and training.

- One of the best hotel PMS systems available
- All the licenses you want
- Enterprise module for Groups at no cost
- All the 3rd party interfaces and modules you need, including Sales and Catering and POS
- Cloud hosting
- 24/7 support

### Free Remote Demo

If you are looking for a positive change in your hotel software, why not book a free remote demonstration by contacting Craig, our UK Sales Manager. We would love to show you just how Clarity Hospitality Software can help your business bounce back with a strong, proven software provider at your side.

You can contact Craig by visiting our website's contact page:

[clarityhospitality.co.uk/contact](http://clarityhospitality.co.uk/contact)

Or email [craig@clarityhospitality.co.uk](mailto:craig@clarityhospitality.co.uk)

Or call +44 (0) 330 043 0719



**Bernadette – Legacy Hotels -  
Preston International Hotel**

*"Clarity were fantastic during COVID and offered us an alternative, flexible billing method that helped us immensely and helped minimise our costs during a very difficult period."*



**Carol – Peel Hotels – Caledonian Hotel, Newcastle**

*"Thanks to Clarity's mobile solutions for EPOS and Hotel Manager, we have found the overall guest experience is better than ever!"*

# You don't need to spend, to make change.



**Ask us about our zero-cost set up.**

Industry leading Hospitality software

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**Let's connect**

# Now Open: Competitive Socialising Concept Swingers Opens First Us Site In Washington, D.C. Today

## PROJECTS



The successful London entertainment brand has now opened its doors in Washington, D.C. with plans to open in New York City in late '21/ early'22, and more U.S. locations to come.

Swingers, London's premier crazy golf club experience, opens their doors in the U.S. in Washington, D.C. following its phenomenal success at its two large-scale locations in London's City and West End.

The opening is supported by backer Cain International. Competitive Socialising announced in March \$20m of follow on funding to build a robust opening pipeline in the US., to follow its D.C. and upcoming New York City locations. Swingers third location is in Washington D.C.'s Dupont Circle,

while its fourth location will be in New York City's Flatiron District, in the Virgin Hotel.

The competitive socialising concept takes crazy golf and combines it with exciting street food, quality crafted cocktails, a theatrical setting and a live DJ to create an incredible social experience for guests, all under one roof.

Swingers Dupont Circle, D.C. is inspired by the quintessentially English country golf clubs of the 1920s and features a clubhouse, a patio, four cocktail bars and some of Washington D.C.'s best street food vendors by Knead Hospitality and Design, featuring Lil'SUCCOTASH, Kneadza Pizza, tuTaco and Mah De Zahr. Swingers Dupont Circle will feature immersive, multi-sensory, whimsical

SWINGERS

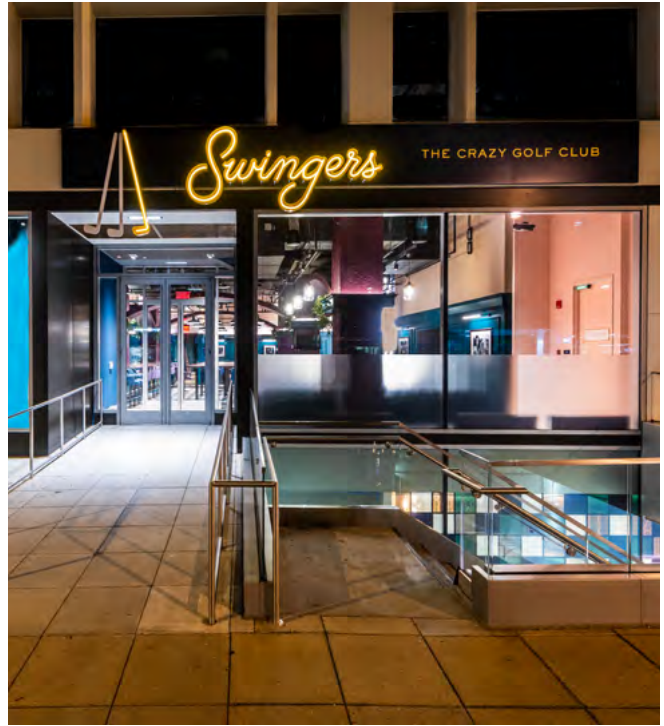


## SWINGERS

elements providing guests over 21 with a theatrical and high-end entertainment experience to enjoy with friends, family or colleagues. The venue features a 30ft clocktower – the top of it a feature of the ground floor Clocktower Bar, the base stands on the 9th hole of the Clocktower Course in the basement. Guests must putt past the pendulum to complete the course.

Matt Grech-Smith (CEO and co-founder): “As if the pandemic hadn’t made running a hospitality business challenging enough, we were also pressing ahead with the opening of our first US location. Our team have done an incredible job overcoming travel bans, labour shortages and all the other issues created by Covid to deliver a truly stunning venue. We’re sold out for opening weekend and we can’t wait to share Swingers with the people of D.C. and show them some post-pandemic fun times!”

For more info visit [www.swingers.club/us](http://www.swingers.club/us) or follow @SwingersUS on Instagram, Twitter or Facebook.





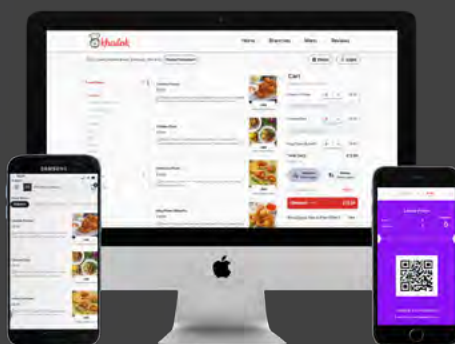


# ePOS Hybrid

## Transforming the future of UK hospitality



**Self checkouts**



**Online & mobile  
ordering**



**Contactless ordering**

**No contracts - No commission - No hidden costs**

[www.eposhybrid.com](http://www.eposhybrid.com)



## Three Technologies to Elevate Your Customer Experience

BHAS KALANGI, CEO & FOUNDER OF EPOS HYBRID, THE START-UP THAT'S DISRUPTING THE HOSPITALITY SECTOR WITH MARKET LEADING POINT OF SALE AND PAYMENTS TECHNOLOGY.

Over the past year the digital transformation of the hospitality sector has accelerated considerably, with businesses having to rely on technology more than ever before to meet government legislation and generate revenue. As a result, several tech trends have emerged.

While recent events have encouraged mainstream market adoption of certain streamlining technologies, many smaller businesses are at the beginning of their journey and are yet to realise their true operational potential. From driving productivity and reducing errors, to offering tailored experiences, the return on investment from technology can be substantial.

Here we spotlight the emerging tech trends for venues to explore as they plan for the future.

### 1. Contactless ordering

Contactless ordering has allowed consumers to order directly from their smartphones whilst adhering to relevant health and safety measures and will continue to be essential for the foreseeable future. In fact, research we recently commissioned revealed 46% of UK consumers prefer contactless ordering and would like businesses across the industry to continue adopting this – enabling venues to continue scaling back on the need for human contact upon ordering and making payments. Further to this, contactless ordering has also really paved the way in creating a more seamless and efficient experience for patrons, while minimising errors.

In response to changing consumer behaviours and government guidelines, ePOS Hybrid was one of the first companies in the UK to launch contactless mobile table ordering and was the first company to develop and launch a full self-checkout for the SME market with a price point sub £1,000.

## 2. Personalised experiences to improve customer retention

Delivering an exceptional customer experience will be essential if the hospitality sector is to thrive again and utilising technology to support this will provide long-term benefits for businesses. Our data revealed 45% of UK consumers admit they are more likely to return to a venue if they could offer a personalised experience every time.

Artificial intelligence (AI) simulates human intelligence in machines and has the ability to analyse behaviour, preferences, feedback and characteristics. By utilising this technology, venues can maximise how they use customer data. For example, AI is enabling businesses to create more bespoke experiences based on what their customers have consumed or requested previously. As a result, it has allowed businesses to elevate their offering by predicting future preferences, tailoring offers to customers and promoting bespoke loyalty schemes in order to drive repeat business and revenue.

## 3. Streamlining operations to minimise the impact of staffing shortages

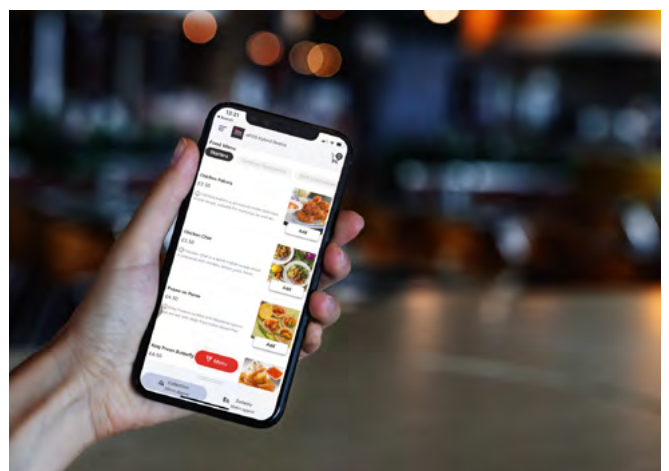
Staffing shortages are having a huge impact on the hospitality industry right now. There are however affordable technologies that are readily available which can dramatically reduce this impact, ensuring both your customer experience and bottom line don't suffer.

From automating how your customers order by utilising self checkouts and contactless ordering, to intelligent table booking and automated kitchen management, ePOS Hybrid's suite of fully connected point of sale products enables businesses to modernise their service offering, create new sales channels, automate processes and generate business growth.

By automating key stages of the customer experience, hospitality businesses can deliver a slicker dining experience, seamlessly connecting customers directly with the kitchen to create greater operational efficiency, reduce mistakes and ultimately minimise overheads. This has been crucial for many venues we work with to overcome the countless obstacles faced this past year. Our

technology has ensured they remain profitable despite the challenging climate.

For further information, visit [www.eposhybrid.com/restaurant-of-the-future](http://www.eposhybrid.com/restaurant-of-the-future).





## Caribbean Blinds enables BBC Apprentice Winner to offer outdoor dining at her London bakery

### DESIGN & ARCHITECTURE

Leading UK manufacturer of external shading systems, Caribbean Blinds, recently completed its sweetest project to date for Lord Sugar's 2019 business partner Carina Lepore and her London based bakery business, Dough Artisan Bakehouse.

Providing the Beckenham High Street (South East London) bakery with one of its state-of-the-art fabric 'Puerto Rico' pergola awnings, Caribbean Blinds fulfilled Lepore's brief to install an all-weather, waterproof cover for the courtyard area at the back of the shop and to remove the piece of tarp that was being used as a temporary cover.

Ideal for large terraces, the Puerto Rico awning has been specially designed to allow for full sun exposure as well as protection and cover from

the rain at just the push of a button, successfully providing Lepore with the flexibility and ease that she required.

**Stuart Dantzic, Managing Director of Caribbean Blinds, explained:** "Carina was looking for a stylish, easy to use, permanent and waterproof solution to protect against the weather to enable her to open the bakery's 'Secret Garden' to customers. She had seen our installations on social media and messaged us directly, asking for advice. We soon struck up a rapport, sent over some ideas and got started. It has been a pleasure to work with Carina and we are thrilled that one of our products is the reason she can keep an outdoor dining area open all year round."

**Carina Lepore added:** “When we chose Beckenham High Street as the second Dough Artisan Bakehouse location, we always planned to improve the garden area for outdoor dining and hospitality as we knew it would bring added value to the business. The pandemic restrictions definitely gave me the push I needed to get this done and made me far more focused about finding the perfect, all year-round outdoor covering.

“When I saw the quality of Caribbean Blinds’ products and started to liaise with the team, I realised that I didn’t need to look any further because they were able to cater to all my requirements. They were really professional and could answer all my questions, convincing me that I should go ahead with the installation and the value it would bring to my business. They weren’t wrong!



“The installation was really quick and easy; it only took two days from start to finish. The awning design is stylish, modern and so easy to operate. We’re really happy with it and we now have the most amazing space for our customers to enjoy our coffee, cakes and bakes while adhering to the strict social distancing guidelines.”

For hospitality establishments requiring a quick, easy and affordable transformation to their outside spaces, a piece of fabric will no longer suffice. High-quality structures such as canopies, awnings and pergolas are the perfect addition to any outdoor social and dining area, offering full protection from the elements whilst allowing customers to feel safe and comfortable, in line with the current social distancing guidelines.

Compatible with both single and two-storey façades, Caribbean Blinds’ patio awnings provide instant

shade and shelter and can be designed and built to a bespoke brief to suit the specific application, requirement and budget in mind. Both practical and stylish, additional features including ambient LED lighting, instant heating and side screens can be incorporated to help create a pleasant atmosphere all year round and essentially provide the comfort of indoors, outdoors.

#### The Puerto Rico Awning explained:

Offering full sun, partial shade or complete shelter, the Caribbean Blinds Puerto Rico pergola awning gives you complete flexibility and freedom over your outdoor space. The slimline pergola framework features a sliding fabric roof that can be adjusted to any position and when fully extended, the integrated guttering built within the leadrail ensures effective water drainage from the fabric into and out of the post uprights.

#### About Caribbean Blinds:

Since it was founded in 1987, Caribbean Blinds has been exclusively designing, manufacturing and supplying the very finest external shading products that transform the use, functionality and enjoyment of all types of spaces.

The family run business prides itself on offering truly superior and innovative products that will outperform and outlast. Finishing touches and attention to detail including colour co-ordinated stitching and concealed fixings set their products apart, whilst their expert advice and knowledge ensures the right external shading system for your application, requirements and budget.

[www.cbsolarshading.co.uk](http://www.cbsolarshading.co.uk)





## Hotel, Restaurant & Catering Expands Offering with Launch of Digital Platform HRC Connects

Hotel, Restaurant & Catering (HRC) has unveiled a new online platform – HRC Connects – which will enable suppliers and buyers to connect, network and share thought leadership virtually.

The new platform will enable hospitality suppliers to showcase their products and services year-round to an engaged and diverse buyer audience, as well as facilitating networking, one-to-one meetings and online demonstrations.

Regular content including webinars, roundtables, podcasts and product demos will be hosted on HRC Connects for the international hospitality and foodservice community, providing much-needed insights into the latest news and trends in the industry.

The platform will act as a comprehensive database of hospitality and foodservice suppliers, allowing buyers to quickly and easily find and compare brands that fit their requirements, alongside recommending relevant new businesses.

HRC Connects will also integrate seamlessly into the live event experience when Hotel, Restaurant & Catering returns to ExCeL London in March 2022. New connections made at the show will be viewable on HRC Connects, and attendees can use the platform to schedule talks and demos to attend, arrange in-person meetings and search exhibitors.

Event Manager Ronda Annesley commented: “The past year has made us think about how we can harness digital resources to add more value to our

buyers and even better return on investment for our suppliers.

“HRC Connects will bring our community together virtually but it will also serve as a powerful addition to Hotel, Restaurant & Catering 2022, supporting and expanding on the networking and sales conversations that take place on the show floor.”

The platform is bringing on board a number of industry knowledge partners, who will be delivering valuable, topical content for hospitality and foodservice professionals year-round.

Juliane Caillouette-Noble, Managing Director of the Sustainable Restaurant Association, commented: “Having worked closely with HRC for many years, we’re really excited to be a knowledge partner for HRC Connects.

“As the industry re-opens its doors after a year when people have mostly been operating solo, we are very keen to host conversations and bring people together to help them share ideas, find solutions and collaborate on meeting the long-term challenges of climate change, diversity and how we use food as a force for good.”

**Join the HRC Connects community at [www.hrc.co.uk/connects](http://www.hrc.co.uk/connects).**

**Hotel, Restaurant & Catering will take place in March 2022 at ExCeL London. To find out more about visiting or exhibiting, please visit [www.hrc.co.uk](http://www.hrc.co.uk).**



**OLICANA**

*Bespoke mosaics and detailing by Olicana*



MOSAICS COMMISSIONED AS PART OF THE CENTENARY CELEBRATIONS FOR BETTYS AND TAYLORS OF HARROGATE

For more information and to discuss your project contact  
David James - [mail@olicanamosaics.co.uk](mailto:mail@olicanamosaics.co.uk) - 07980086266

[www.olicanamosaics.co.uk](http://www.olicanamosaics.co.uk)



## Mosaics and More From Olicana

### DESIGN & ARCHITECTURE

Olicana Mosaics is based in the UK providing unique decorative features and detailing by commission to clients both here and abroad.

Olicana Mosaics create individual solutions rather than a range of products. Each work is designed to be unique, hand crafted and site specific.

All work is designed and created in sections in the studio for delivery and installation. This approach allows Olicana Mosaics to create the greater level of quality and detail which they have become known for. And critically, reduces the time required for installation and impact on the clients' business.

High quality materials are used throughout the process, and are chosen to meet the specific requirements of the client brief. Materials typically employed are natural pebbles, marble, Venetian hand made glass and bronze.

Working in such a range of materials makes pieces suitable for all areas, exterior, interior and entrances, pools and spas.

Craftsmanship is often combined with high tech processes such as CAD and hydro-cutting to ensure tolerances are met when working within part of a larger scheme.





## OLICANA MOSAICS

Some of the clients which Olicana Mosaics have recently worked with include the RHS, Sir Roy Strong, Kier Construction, Bettys and Taylors of Harrogate and Sir Elton John.

Olicana Mosaics are frequently selected to exhibit at events including Chelsea Flower Show and featured in a range of publications including English Garden Magazine, Dezeen and World of Interiors.

Olicana Mosaics was approached by Bettys and Taylors of Harrogate to create two special entrance Mosaics as part of the centenary celebrations in 2019. Both were to reflect the individual period style of each property in both Ilkley and York. Working with the in-house design team the two mosaics were developed over several meetings, with the resulting tessellated Victorian and Deco bronze and granite works were created and installed. Footfall in excess of 100,000 per annum.

Although many commissions are direct, Olicana Mosaics also work with a full range of designers, local authorities and developers, with experience of dealing with heritage properties.

**Contact David to discuss your project requirement, budget and timescales.**

**David James**

**07980 086266**

**[mail@olicanamosaics.co.uk](mailto:mail@olicanamosaics.co.uk)**





## Hôtel Barrière Le Westminster

### PROJECTS

Overlooking the lights of the legendary Le Touquet lighthouse, the characteristic façade of Hôtel Barrière Le Westminster has just been adorned with its fifth star, reaffirming its status as an iconic hotel in this destination. This Jewel of Le Touquet has therefore become the only 5-star hotel on the Opal Coast, from the Belgian border to the Seine-Maritime.

After a significant period of renovation, completed in September 2020, it has been restored in the British-French style of prestige Art-Deco, with architect-interior designer Bruno Borrione incorporating the simple and precise luxury of modern comforts for an authentic welcome provided by attentive and caring teams. Here in Le Touquet, you are invited to discover 104 new Rooms - including 9 Junior Suites

and The Suite - in an ambiance that combines hues of bronze, pale grey, Prussian blue, walnut, Chinese lacquer and Sienna.

The Opal Coast forms the backdrop to Barrière in "The West", as a chic and simple meeting place. This colossal, long stone and brick building, that is almost a hundred years old, just two and a half hours from Paris, is a captivating example of escape, taste and well-being. With the flavours of a Michelin-star restaurant, which has been awarded for fourteen years and is run by William Elliott and his team, the best personalised NUXE spa treatments, and the attentive welcome and care for children provided in a dedicated space at the Studio by Petit Vip. In Le Touquet, Opal goes hand in hand with stars. Barrière dreams of new horizons here with you.





### About Barrière

The Barrière brand markets hotels, casinos and restaurants for two distinct groups: Groupe Lucien Barrière (GLB) and Société Fermière du Casino Municipal de Cannes (SFCMC).

Founded in 1912 by François André and successively developed by Lucien Barrière, Diane Barrière-Desseigne and Dominique Desseigne, Barrière has developed unparalleled offerings in the field of high-end leisure, on the basis of operational excellence, quality service and the French way of life. It now includes 33 Casinos, 1 Gaming Club, 18 Hotels (most of them 5 stars and a Palace in Courchevel) and more than 140 restaurants and bars, including

the famous Fouquet's in Paris (available in 9 other destinations). It also offers nearly 3,500 shows and events per year. The turnover of both Groups amounted to €1.24 billion for the financial year ended 31 October 2019. They have nearly 7,000 employees.

Barrière also has an excellent reputation in the catering industry with nearly 2.5 million meals served, in leisure activities with 15 spas, 1 thalassotherapy centre in La Baule, 1 balneotherapy in Ribeaupillé, 3 golf courses and 2 tennis clubs, and it stands out for its Resorts located in internationally renowned tourist destinations.

[www.groupebarriere.com](http://www.groupebarriere.com)



# InsideOut Completes Pret A Manger Heathrow Project

## DESIGN & ARCHITECTURE

In what has been a turbulent year, to say the least, InsideOut announces the completion of Pret A Manger's flagship store in Heathrow Airport Terminal 2. This premium retail space sought a unique identity while maintaining the Pret A Manger brand we all know and love. A revived secondary colour palette brings refreshing tones to a contemporary industrial aesthetic, with bespoke joinery features welcoming guests at one of the world's busiest airports.



InsideOut's first project for Pret A Manger, we were appointed to design and deliver this 4400ft<sup>2</sup> unit, setting a benchmark for Pret's operations and retail within Heathrow Terminal 2. InsideOut worked closely with Pret's project and design team to streamline customer flow and service in a typically swift-paced airport environment.

With a shop front that spans 24 metres, we knew this was a perfect opportunity to amplify this well-known brand in a densely populated retail space. InsideOut opened up the previously obstructive facade, not only to accommodate peak footfall but to provide full transparency through the store and allow the design to be read holistically. Pret's brand name and colour form a strong entrance portal, bookended with digital displays to showcase their offering. Eye-catching joinery is centred along the shopfront to guide customer flow, display merchandise and provide seating that looks back into the terminal.

"InsideOut are no strangers to the often-challenging world of airport interiors, having completed over 20 airside projects over the last ten years. Our design for this project combines the classic Pret A Manger

look with their revived secondary colour palette to bring consistency to their brand recognition and uniqueness to this Terminal 2 store. Reviewing passenger and operational flow in-depth lead to this simple, open and natural floor arrangement. Warm joinery ties the whole shop together in this modern industrial aesthetic, with playful tones in the linings and upholstery offering guests a spacious and refreshing environment before their onward travel."



The shop sits as a pair of components. A forecourt with raw metal wall finishes and monolithic flooring with langers and tills at opposing ends, enclosing curved timber feature seating to accommodate a quick bite before a flight. A dropped bulkhead defines the fluted seating area designed for longer-stay travellers. Sinuous banquettes washed in a pastel colour palette line the perimeter of this space to provide more privacy for individuals and groups. Pret's iconic passion graphics depict scenes from global cityscapes, and a feature column roundel maintains brand identity in a new look, Pret Design.

[io-a.com](http://io-a.com)

# InsideOut

DESIGN • REBRANDING • PROJECT MANAGEMENT • UK & INTERNATIONAL • AIRSIDE LOGISTICS



Inside Out specialise in the design, branding and delivery of outstanding hospitality projects, working closely with our clients from project inception to realisation.

Inside Out have a strong track record in the Aviation sector, having delivered over 20 Airport Lounges worldwide in the last 10 years, and recently completing Pret-A-Manger's flagship store in London Heathrow Terminal 2.

We work closely with all of our clients throughout all stages of development to help them realise their vision, and we are equally at home delivering projects on the high street and in Listed Country pubs, as we are within the worlds largest airports.

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London SE1 4YH

io-a.com  
hello@io-a.com  
@insideout\_arch



## Creating World Class Interiors for Over 30 Years

### DESIGN & ARCHITECTURE

As the Covid restrictions continue to ease, businesses are regaining their confidence and having a much more positive outlook. For Bradford-based contractor Cardinal, the future is looking particularly bright thanks to a growing order book.

Cardinal is pushing ahead with a range of projects in a number of different sectors, particularly retail, which is really beginning to pick up now that the restrictions have eased. In terms of more specialised work, the company is moving along with a number of listed building schemes, including a million-pound project to replace the roof on a listed building in the centre of Harrogate and an extension at a Manor in Pembrokeshire, as well as number of Ministry of Defence projects.

Healthcare is another significant sector for Cardinal and it has delivered a number of centres for Covid testing and vaccinations as well as completing a large number of schemes for the NHS. It also

designed and installed a large vaccination centre for the University of Leeds to an extremely tight timescale, as Mr Brearey outlines: "From starting the design through to manufacture and installation took just two weeks, but we were able to deliver above the standard that was expected by the University. It's always great to be able to help put with projects like this and be able to give something back to the NHS."

It's clear that Cardinal is seeing a growing number of opportunities across the board, which is enabling the company to put the comprehensive skillset of its highly trained workforce to full use. "We're tendering for a lot of work at the moment across a multitude of sectors and they are all appearing to be much more positive in their outlook. The last year or so has been extremely challenging but it has given us the chance, as a board of directors, to focus strategically on where we want the business to go and what work streams we want to continue with.



## CARDINAL

We've looked at which sectors work for Cardinal as a business and which sectors don't, while it has also allowed us to upskill our staff through comprehensive training and mentoring programmes. We have guided a number of our colleagues through their journey to becoming chartered, which is really positive, and as an organisation we have become a chartered building company with the CIOB. A massive achievement that we are all extremely proud of.

"We always provide an excellent service in order to deliver a quality project and this has been reflected in the high proportion of repeat clients we have, some of which have worked with us for upwards of 20 years."

Further underlining the quality standards it adheres to, Cardinal has won several awards in recent years

and is in the running for yet more this summer. "We're going to London in July with quite a few of the team for a series of awards finals," says Mr Brearey. "We will hopefully return with, at least one trophy, as it would be a great recognition for everyone's hard work and dedication throughout such a difficult time. In the months ahead we're keen to build the business back to what it was before and we're extremely fortunate to have some great people within the organisation to help make this possible."

While further award recognition is surely only a matter of time, the ongoing collaborations and the growing range of projects it is securing in a variety of different areas means that Cardinal has every right to look ahead with renewed confidence.

[www.cardinal.ltd.uk](http://www.cardinal.ltd.uk)



# Join Our World

## DESIGN & ARCHITECTURE

### Discover Jess

Jess's own home has always been in the city of Oss, where our design and production processes are located to this day. A true Dutch product! Our showroom displays all of our models and furniture families, and this is where you get to see, feel and really experience Jess.

### Different

Jess is unique; sometimes slightly off the wall, but always reliable. The furniture has a certain something no other furniture has. Daring. See this, in the striking colours. The distinctive shapes.

### Seductive

Jess is spellbinding. One glance is enough. But the seduction is more than an attractive exterior: each and every fibre exudes appeal. Take a seat and feel promises transform into reality.

### Pure

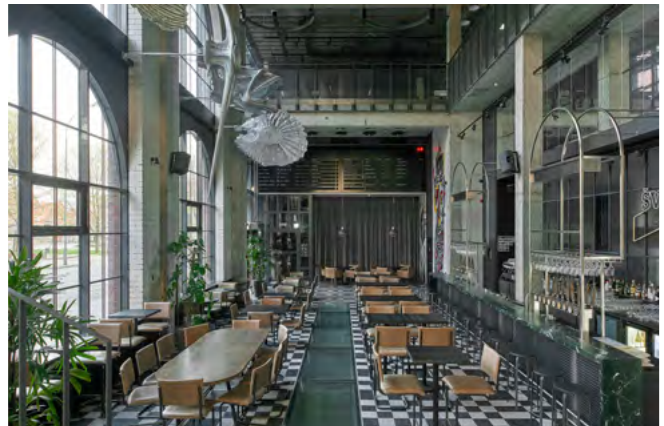
Jess has natural beauty. It's as honest as our greatest sources of inspiration. Even the smallest details reveal nature's qualities. Pure simplicity doesn't need extras

### Over 25 years of Jess

We have been designing, producing and selling design furniture that is different, seductive & pure for almost 30 years. Using sleek lines, comfortable materials and contemporary frames, Jess designs are alluring additions to any home or garden. Just like the Jess team, our designs form families that fit together beautifully and also stand out on their own. Familiar, pure and always unique.

[www.jessdesign.com](http://www.jessdesign.com)

[info@jessdesign.com](mailto:info@jessdesign.com)



**Jess**

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0031-412-639092

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[info@jessdesign.com](mailto:info@jessdesign.com)



**Let yourself be  
inspired**

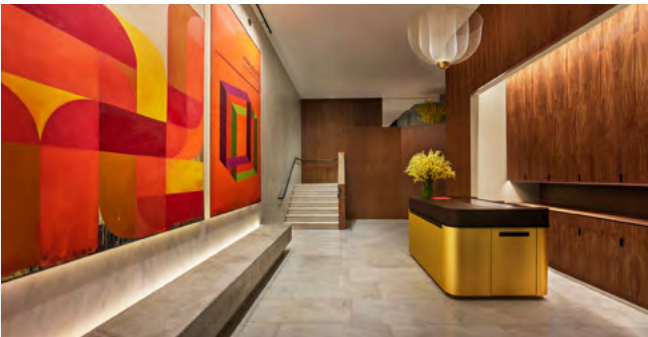
# Preferred Hotels & Resorts Welcomes 11 New Member Hotels

## LUXURY PORTFOLIO

### Independent hotel brand expands its portfolio of luxury experiences around the globe

Preferred Hotels & Resorts – the world's largest independent hotel brand – is pleased to welcome 11 new member hotels to its global portfolio from February 1 through May 31, 2021. Each of these new member hotels, resorts, and residences, ranging from a refurbished chic retreat in New York to an ultra-luxe Swiss chalet, will provide couples, families, and solo travellers with authentic experiences and the opportunity to relax, rejuvenate, and reconnect with themselves, local culture, and nature on much-anticipated staycations and first trips abroad in over a year.

### Highlights of the new additions include:



#### ModernHaus SoHo – (New York, United States)

Soho's newest urban luxury hotel opened its doors in May 2021 following a multimillion dollar makeover that includes chic interiors inspired by the Bauhaus art movement. The luxury property features 114 rooms and suites with stunning views of lower Manhattan, an extensive contemporary art collection with pieces from some of the world's foremost names, and signature restaurant Veranda from Michelin-starred chef George Mendes, which features a retractable glass roof for al fresco dining. Additional amenities include all-day eatery and bar lounge Jumpin Jacks, iconic rooftop bar Jimmy, a rooftop pool deck, and various indoor and outdoor event spaces.



#### The Fives Oceanfront Puerto Morelos (Puerto Morelos, Q.R., Mexico)

Nestled on a white sand beach in a local fishing village, 24 miles south of Cancun, the laidback retreat opened its doors in July 2020. The property features 93 spacious residential style suites with one, two, and three-bedrooms, some with private pools and ocean views. The hotel boasts a spa, infinity pools, lush gardens, and a range of restaurants and bars, including the RoMarley Beach House – a buzzy beach club founded by Rohan Marley, son of legendary musician Bob Marley. Guests can unwind in private cabanas and enjoy refreshing cocktails, local cuisine, and regular events such as Catch of the Day and Reggae Sundays.





**Haycock Manor (Wansford, United Kingdom)**



Opening its doors on June 22 after careful restorations to the 16th century listed building, the boutique hideaway features 49 rooms with exposed beams, Elizabethan fireplaces, and four poster beds. The hotel's dining offerings include Prévost Restaurant, housed in an Orangery style building with glass atrium overlooking the kitchen gardens, and Haycock Kitchen, which extends a large terrace area and serves relaxed brasserie-style dishes. Guests can enjoy a host of wellness activities including yoga, electric biking, canoeing, and paddle boarding on the adjacent River Nene. A cooking class and a farm shop are set to launch in August, and in early 2022 the hotel will open a luxury spa and riverside glamping.

**La Esperanza Granada (Andalucia, Spain)**

Newly opened in May 2021, the enchanting countryside estate is set amongst 12 acres of gardens with ancient orchards, and Alhambra inspired courtyards, on a hilltop just 30 minutes from Granada. Blending Andalusian style with the elegance of a stately hacienda, the retreat features eight guest suites furnished with authentic art and antiques. The property can also be hired in its entirety for intimate weddings or as the ultimate private escape for family and friends. The tranquil gardens include a pool, infinity jacuzzi, yoga pavilion, and a heliport, and guests can take advantage of a range of on-property activities including paella masterclasses, mixology sessions, flamenco lessons, and personalised wellness treatments.



**Ultima Gstaad (Gstaad, Switzerland)**



Set high up on the slopes in the heart of picturesque Gstaad, the ultra-luxe resort blends contemporary elegance with traditional Swiss architecture. The chalet is comprised of 11 individually styled suites complete with a balcony or terrace offering mountain views, and an additional six adjacent apartments ranging from two to four bedrooms with cosy living spaces and sophisticated kitchens. Guests can take advantage of the state-of-the-art spa with four treatment rooms, hammam, Finnish sauna, indoor and outdoor Jacuzzi, swimming pool, gym, and juice bar. Additional highlights include a restaurant and bar serving Mediterranean-influenced Swiss cuisine, and a cinema room.

PREFERRED HOTELS & RESORTS

Other member hotels to join Preferred Hotels & Resorts since February 1, 2021, include:



**^** Pendry Chicago (Illinois, United States)

Set in an iconic Art Deco landmark famed for its Champagne bottle design, the new hotel boasts 364 guest rooms and suites, signature restaurant and bar, rooftop pool deck with city views, curated wellness programming, and art collection.



**Ultima Corfu (Corfu, Greece)**



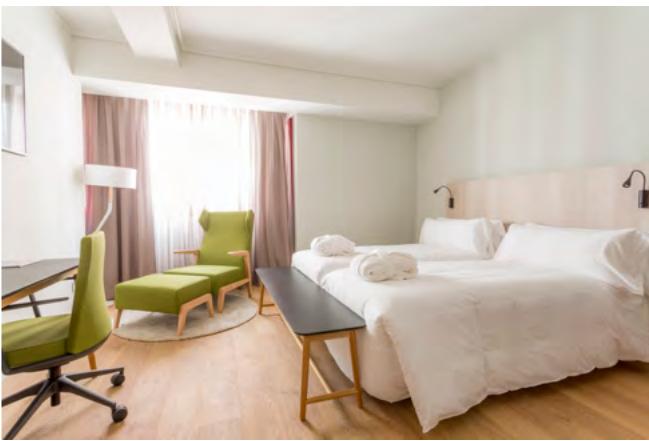
Nestled on a hillside with views of the Corfu coastline, the villa can comfortably host 12 guests with six suites, two infinity pools that are adjoined by a waterfall, state-of-the-art gym, spa, outdoor Jacuzzi, hammam, and access to helicopter transfers and a yacht.



**Hotel Villa Barbarich Venice Mestre (Venice, Italy)**



Located in the heart of Mestre, the 16th century boutique hotel features 31 elegant rooms, an idyllic garden with a patio, a pool and Jacuzzi, and Malipiero restaurant offering authentic regional cuisine crafted with locally produced ingredients.



**Artiem Madrid (Madrid, Spain)**

An urban green hotel located in the heart of Madrid, the hotel is comprised of 83 rooms, an expansive fitness centre, and The Green - a warm and welcoming space open 24-hours a day offering breakfast and complimentary “grab & go” snacks and drinks.



**Parkhotel Quellenhof Aachen (Aachen, Germany)**

Set in the heart of Aachen, the Grand Dame hotel is housed in a historical neoclassical-inspired building and boasts 144 stylish rooms, an array of event spaces, a French-brassiere style restaurant, and a unique heritage spa.



**THE Park Kolkata (Kolkata, India)**

An urban contemporary hotel in a prime downtown location, the property is comprised of 149 rooms, seven F&B outlets including restaurants, bars, and cafes, and a spa with fitness centre, meditation rooms, sauna, steam rooms, and whirlpools.

Each of these new member hotels participate in I Prefer Hotel Rewards, the brand's points-based loyalty programme with more than 3.8 million travellers currently enrolled globally. Complimentary to join, I Prefer members earn points redeemable for cash-value Reward Certificates, Elite status, and other special benefits upon eligible stays at more than 650 participating hotels and resorts worldwide. Travellers seeking memorable independent hotel experiences are invited to enrol in the programme at [www.IPrefer.com/enroll](http://www.IPrefer.com/enroll).

**For leisure stays at any of the new member hotels, travellers are invited to book via the Preferred brand website. Travel advisors and agents can book client stays via GDS using the “PH” and “PV” chain codes. For hotel owners and operators exploring options to stay or become independent, visit [www.PreferredHotels.com/Freedom](http://www.PreferredHotels.com/Freedom).**



## Balustrade Solutions for Every Application

### DESIGN & ARCHITECTURE

SHS Balustrades & Handrails are the leader in designing, manufacturing, supplying & installing Stainless Steel, Aluminium & Glass balustrades solutions across the UK.

Backed by over 25 years' experience we provide our customers with the highest quality systems at the most cost-effective prices, and our customer service is second to none.

Our design & Technical teams have worked closely with many leading brands, companies, and organisations, supplying balustrades to the customers specification and to suit their requirements.

As a trusted balustrade and handrail supplier across the UK, we always strive to deliver exceptional quality and service to both national companies and private individuals. From our glass balustrades to our wire rope infill, we have a range of handrail and balustrade solutions to suit every budget.

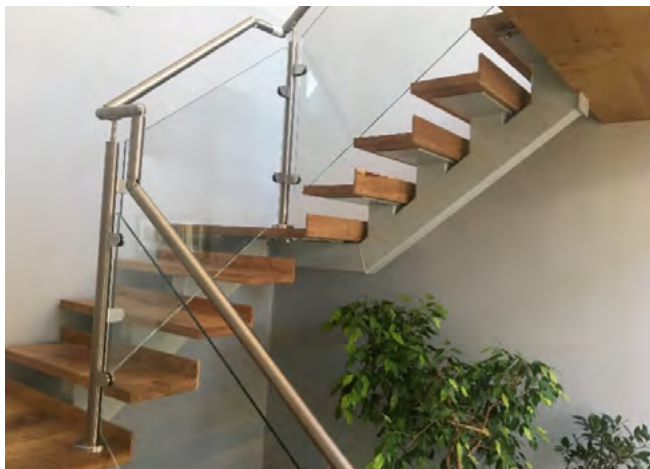
Over the years we have invested heavily in staff training to ensure that the quality of our designs, manufacturing and delivery are second to none.

[www.stainless-handrailsystems.co.uk](http://www.stainless-handrailsystems.co.uk)

Contact - 01922 743842



SHS BALUSTRADES & HANDRAILS



# Hotel-roomsets

idp  
DESIGN



XEKI RANGE COST AS SHOWN £7,800

LEASING FROM £5.30 per room per day



**HOTEL-ROOMSETS** – a union of creative international styling by one of the UK's most respected interior design company's and experienced quality suppliers from global resources resulting in adaptable and affordable ranges of special hotel room interiors. Designed for those for whom design and development costs may be too restrictive or time consuming but who still want a unique, customised and affordable hotel room.

**BENEFITS** of using IDP Hotel-roomsets include:

*Alternative bespoke designs, colours and finishes with professional design assistance*

*Limited edition - only 500 rooms per range*

*Low cost volume purchasing using top quality commercial FF&E specifications*

*Coordinated bathroom, corridors & public area design service available*

*Quoting available for international projects*

*No design or procurement fees*

*Leasing from £3.06 per day per room*



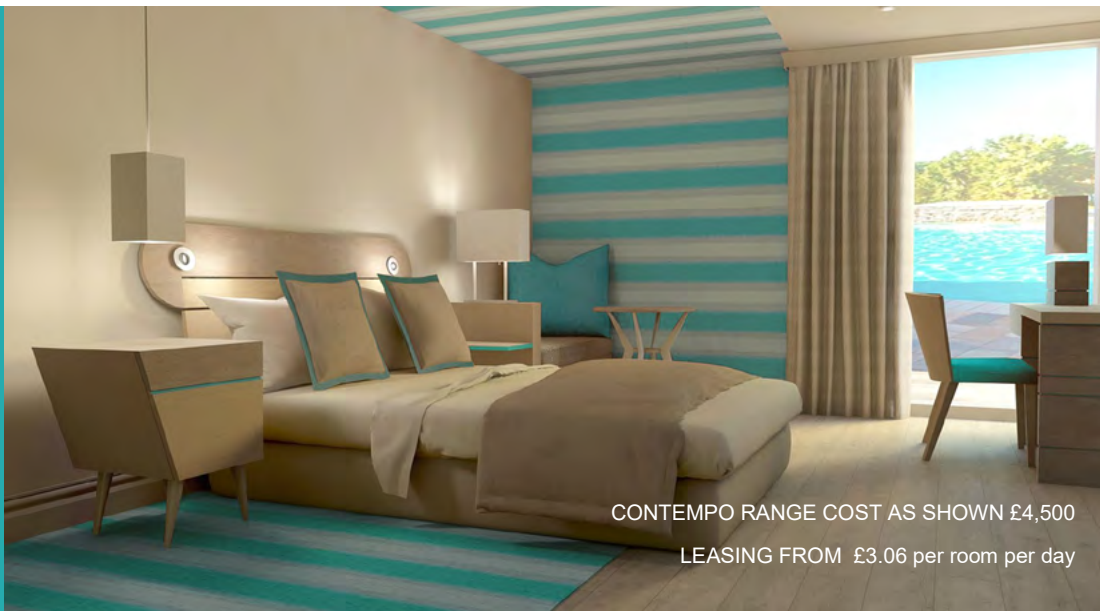
CONTEMPO ORANGE



CONTEMPO MARBLE



CONTEMPO AQUA



CONTEMPO RANGE COST AS SHOWN £4,500

LEASING FROM £3.06 per room per day

**Affordable Adaptable Hotel Room Packages**

For full details visit  
[www.hotel-roomsets.com](http://www.hotel-roomsets.com)



## Complete Transformation: Visit Scran New Town, Edinburgh's latest trendy brunch spot

### DESIGN & ARCHITECTURE

When popular Edinburgh eatery Scran Bistro announced earlier this year that it would be opening a second venue, fans were delighted.

Since 2018, Scran Bistro has been serving customers in the city centre with American-style burgers and milkshakes, and in January, the much-loved venue announced plans to launch another site nearby – dedicated to all things brunch.

Scran New Town opened on the city's North Bridge in May, and since lockdown restrictions eased, the business has been enjoying serving delicious meals, afternoon teas and boozy brunches.

And it's all thanks to the hard work of shopfitting and joinery company Citi Contracts – after carrying out the stunning refurbishment of Scran Bistro, the local business was called upon again to transform

Scran New Town, and after a £140K renovation, the new trendy venue now boasts pastel pink walls, neons, huge flower installations, checkerboard floors and soft booths.

“The owner had a childhood dream of opening a food empire, and as a contractor, it's our goal to get invested in people's dreams and help make them a reality, which is why we were more than happy to refurbish this venue into what it is today – a vibrant and trendy brunch and cocktail bar,” says Citi Contracts Director Robbie Weddell.

#### Full service

The Citi Contracts team carried out everything from the initial design through to the final fit out, adapting its approach as the owner's vision evolved along the way.

What was once an old tourist shop was quite run down and had certainly seen better days, so the team started out by stripping out the entire property back down to its shell.

A skilled team of engineers, electricians, plumbers, joiners, decorators and project managers then got to work transforming the old shop, starting off by adding in all the electrics and fitting a new boiler.

Working in close conjunction with interior designers, the team then installed concrete worktops, replaced the floors and installed wooden panelling to the walls.

Both the staff and customer bathrooms were then refurbished with brand new toilets, while a full commercial kitchen and cocktail bar were installed.

As a finishing touch, the team then hand painted clouds onto the ceilings and added decorative cornices.

### Happy customer

“The objective of this project was not only aesthetic – we needed to ensure that this venue was designed for both staff and customers to move around quickly and easily through the premises,” says Robbie.

“It was always our goal to complete this refurbishment from the initial concept through to the final client handover. Not many of our competitors have the capacity, knowledge or resources to effectively

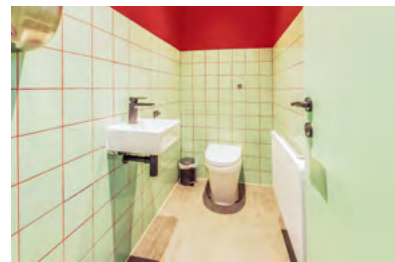
carry out the initial designs, bespoke manufacturing and fit-out services which are all project managed by an experienced team.

“But our team was fully invested from the start, carrying out a full front to back renovation and providing a 360-degree service, meaning the client didn’t have to worry about finding and co-ordinating several different contractors to get the job done.”

The refurbishment of Scran New Town took about six weeks to complete, ready for the eatery’s grand opening in May.

“The owners were of course concerned about opening a business during the pandemic, but in the end, it was very much worth taking the risk, and we were more than happy to have invested in both a local business and in the local area,” says Robbie.





“Since opening, Scran New Town has completely changed the vibe of the area – it’s now a vibrant, fun place to be, both day and night, a welcome relief following the dark days of Covid. By attracting more customers, the business has not only benefitted the owners, but also the other businesses around it.

“Our speciality as a business is not simply having a one size fits all approach – it’s more about being able to tailor everything we do to each individual customer. Ultimately, we’re playing a part in opening

up businesses that will create more jobs and put back into the economy, which is vitally important in the current climate.

“This was a really bespoke project, but as with every project Citi Contracts carries out, we were willing to do everything it took to make it work. We were exceptionally proud of this project, and I believe the final outcome was well worth the hard work and dedication put in by our entire team.”

Visit [www.citicontracts.co.uk](http://www.citicontracts.co.uk)

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media

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# Entertain & Inform Your Guests Digitally

The MediaPad digital platform is an intuitive 'Touch Free' entertainment solution that allows you to provide your guests with international newspapers, magazines, games, podcasts, books and more. It also allows you to publish your constantly changing menus, spa treatments or room service offerings, allowing you to inform and upsell to your guests whilst entertaining them.

Each platform is unique to your venue and has its own bespoke design specifically tailored for each individual property. Guests simply scan a unique QR code to gain access to the amazing content.

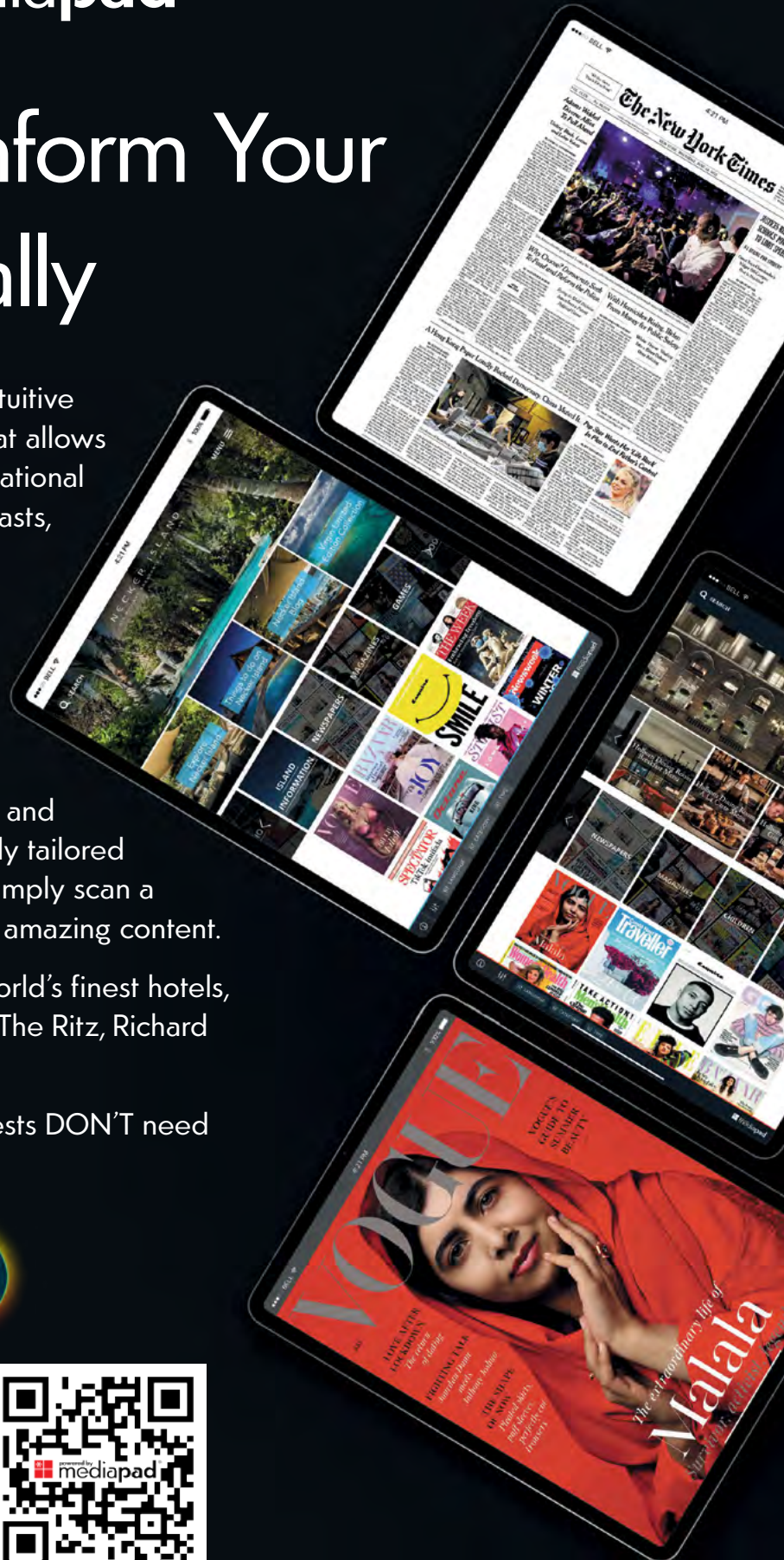
Now available in over 2,000 of the world's finest hotels, including Claridges, The Burj Al Arab, The Ritz, Richard Branson's Necker Island Resort.

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# MediaPad – A Touch Free, Digital Media and Hotel Information solution you can trust

## GUEST SUPPLIES & AMENITIES

The MediaPad Digital Entertainment and Information Platform, presented by hotel media specialist Gold Key Media, has evolved dramatically in recent months to meet the ever-changing needs of the hospitality industry.

As a consequence of the Covid-19 pandemic many hotels were temporarily forced into removing all print products from their venues. The MediaPad solution allows hotels to continue to offer guests a newspaper and magazine service, and also allows hoteliers to promote menus, room familiarisation videos, local attractions, games, books and other valuable information to improve the overall guest experience. Additionally, the global renaissance of QR codes dovetails perfectly with the MediaPad solution, allowing touch-free, easy access to the full suite of information and entertainment options for all guests.

MediaPad is a turnkey solution. It requires no passwords, no additional software, nor the need to collect guest data or for the guest to download intrusive Apps. It is a simple scan and access solution, which hotels and guests prefer. The platform is intuitive and able to recognise each guest's country of origin and automatically offers content relevant to them.

Gold Key Media has been providing the hotel industry with newspapers and magazines for over 22 years, and now serves a client base of over 3,000 hotels globally. It has been instrumental in helping MediaPad to develop a unique and user-friendly product by listening to what its hotel customers across the world want, and by understanding what the hospitality industry and their guests need from a digital platform.



## GOLD KEY MEDIA

Chris Horn, Managing Director and founder of Gold Key Media comments: *“First and foremost, our customers want to offer their guests the best quality international media available, world leading brands such as The Financial Times, New York Times, Le Monde, The Times, Vogue, GQ, Tatler, and selected international products. They do not want their guests to be overwhelmed with thousands of irrelevant or obscure publications. They also don’t want their guests to have to download Apps or share personal data simply to access their media.”*

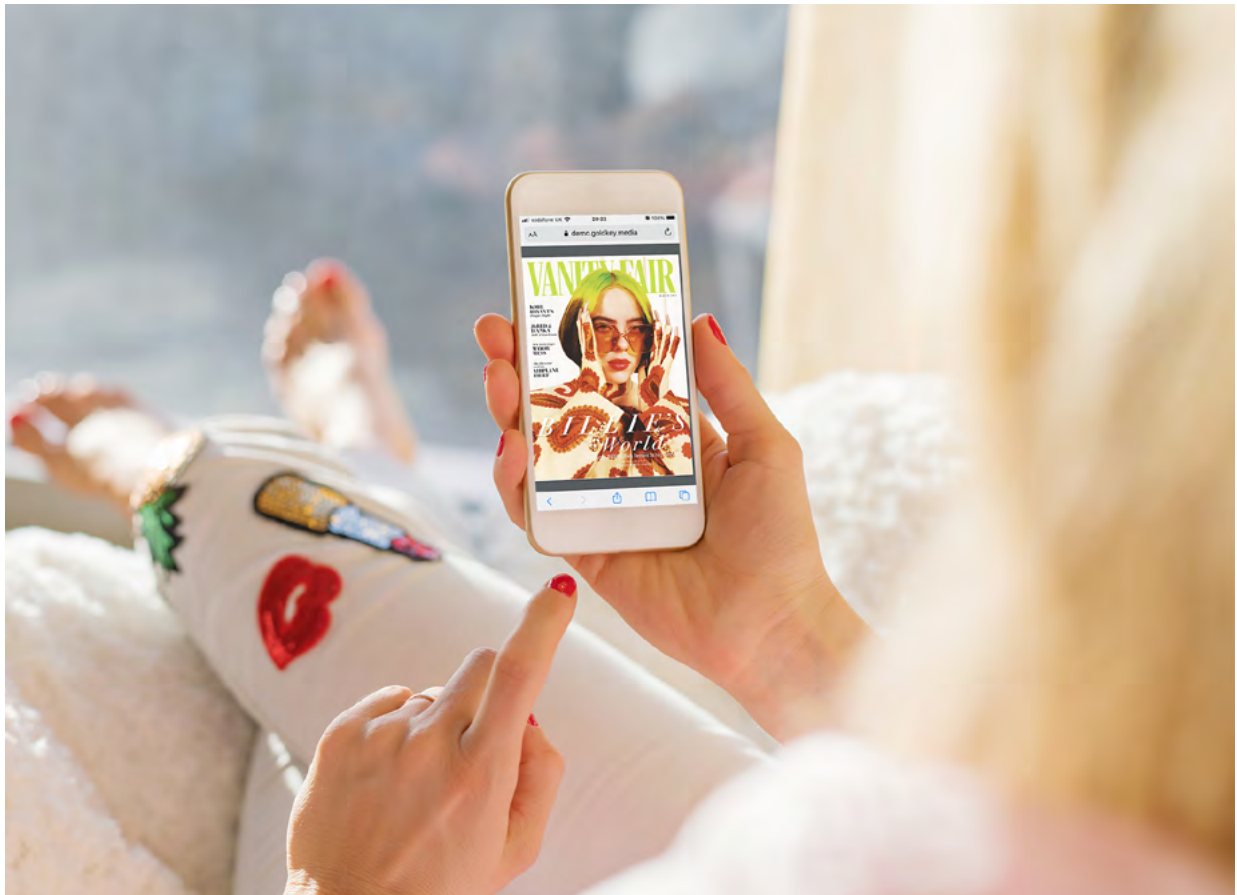
*What they do want is a personalised, bespoke design that is unique to their venue and promotes services that are specific to their hotel and guests. And they also want to entertain and occupy their younger guests with classic family-friendly games and books, and to promote local attractions, walks, events and other activities relevant to their hotel, which are also important. They require opportunities to upsell their room service and spa facilities. And by listening to our hotel customers we have created a unique and dynamic information tool that keeps guests informed, entertained and engaged. As a consequence the feedback and guest usage has been incredible. The testimonial below captures perfectly the typical response we regularly receive from our hotel clients.”*

*“We have successfully partnered for many years with Gold Key Media who have always provided a first class service. Since Covid forced us to change the way we share news and information, we have worked even closer to develop the digital media platform which now also includes hotel features alongside the national and international press, games and more. The team at Gold Key Media are incredibly flexible and speedy in updating the Hotel’s page which is entirely personalised to each Hotel. It’s absolutely brilliant and I would recommend it to any Hotelier.”*

Michel Mela, General Manager Barnsley House Hotel.

MediaPad’s impressive list of clients speaks for itself. Boasting a global selection of some of the world’s finest properties it now provides its innovative solution to iconic brands and properties such as The Burj Al Arab, Claridges, The Ritz, Richard Branson’s Necker Island Resort, The Lux Mauritius, Cliveden, Chewton Glen, The Berkeley, Jumeirah Carlton Tower and many more. MediaPad is also the preferred suppliers to global brands such as Hilton, IHG, Accor, and Marriott, providing the platform to nearly 2,000 properties around the world.

**For more information, contact: Sally Ingram at Gold Key Media on [Sally.Ingram@gkml.co.uk](mailto:Sally.Ingram@gkml.co.uk)**





## Tapestry Collection by Hilton Debuts in Europe

### ATOCHA HOTEL MADRID OPENS DOORS TO GUESTS, MARKING THE BRAND'S DEBUT IN EUROPE

Hilton has welcomed the first Tapestry Collection by Hilton hotel in Europe with the opening of Atocha Hotel Madrid.

Embracing the distinct culture of their local neighbourhoods, the hotel joins a global portfolio of almost 60 unique Tapestry Collection by Hilton properties, providing the perfect base for travellers looking for the authentic experience of an independent hotel. In the coming months, the brand will continue its European expansion with the opening of Hotel Camille Paris Gare de Lyon, Le Belgrand Hotel Paris Champs Elysees, Se Catedral Hotel Porto and The Samuel Ryder Hotel St Albans.

Simon Vincent, executive vice president and president, EMEA, Hilton said: "This summer marks the arrival of Tapestry Collection by Hilton, our newest brand in Europe. With stunning new properties planned in Spain, France, Portugal and the UK, adventurous travellers can enjoy unique

experiences across some of the most iconic cities in Europe. The hotels are among 40 new openings under Hilton brands planned in Europe before the end of the year, and we're looking forward to welcoming guests as international travel resumes."

Jenna Hackett, global brand head, Tapestry Collection by Hilton said: "Bringing Tapestry Collection by Hilton to Europe is a true milestone for the brand and reinforces our commitment to international growth. With hotels each displaying a unique style and personality, Tapestry Collection has proved popular with travellers looking for an authentic experience that reflects the heritage and culture of the local area. We look forward to extending a warm welcome to guests in new locations across Europe this summer."

Steeped in local history, the 46-room Atocha Hotel Madrid, which is now open, takes its inspiration from esparto – or atocha – grass weaving – a technique



traditionally used for basketry in southern Spain. Esparto merchandise formerly made its entry into the city via nearby Madrid Atocha railway station – historically the “Southern Gate” of Madrid. In a nod to its heritage, Atocha Hotel Madrid features nature-inspired décor and rooms decked out with rattan furniture, and upon arrival, guests receive a handmade and personalised esparto plant gift.

The hotel is the perfect home away from home for guests keen to explore Spain’s capital, located just a short walk from some of the most famous landmarks in Spain, including the museums that form Madrid’s Golden Triangle of Art – the Museo del Prado, Museo Thyssen-Bornemisza and Museo Nacional Centro de Arte Reina Sofía. Fans of historical architecture will appreciate nearby Palacio de Cristal, located in the middle of Buen Retiro Park, Plaza Mayor and the Royal Palace of Madrid.

Guests at the hotel can travel with peace of mind from check-in to check-out with Hilton CleanStay. New standards include a Hilton CleanStay Room

Seal to indicate that a room has not been accessed since being thoroughly cleaned and disinfected, increased frequency of cleaning of all public areas and flexible housekeeping options.

The hotel is part of Hilton Honors, the award-winning guest-loyalty programme for Hilton’s 18 distinct hotel brands. Hilton Honors members who book directly through preferred Hilton channels have access to instant benefits including a flexible payment slider that allows members to choose nearly any combination of Points and money to book a stay, exclusive member discounts, free standard WiFi and access to the Hilton Honors mobile app.

Hilton Honors members can redeem Points using the Points Explorer tool. All hotels offer fully flexible booking options with free changes and cancellations, with most giving guests flexibility to change or cancel up to 24 hours before their arrival day\*.

[www.hilton.com/en/tapestry](http://www.hilton.com/en/tapestry)



## The Great Upsell That Offers Your Guests The Key To Romance

### GUEST SUPPLIES & AMENITIES

No world speaks more to the imagination than the world of hotels. Love, excitement, exploration, adventure, desire and romance are brought closer together in the brand 210th.

210th is a very high-end sensual lifestyle hospitality brand available in the most outstanding and progressive hotels around the world. The luxury Love boxes and Love bags enhance your guest experience with their carefully picked and exclusively designed erotic accessories. The various secret assignments will continue to create memories linked to their romantic stay at your hotel long after the guests are back home.

210th is an unique upsell opportunity at a very profitable return. The Love boxes and bags can be offered through your booking systems, in the minibar, directly in the room or in the hotel shop. They can go discretely on the guest's bill as minibar product. To give you an idea of the proceeds of 210th. The profit from the sale of a 210th box is equivalent to the sale of one of the below:

- 38 cups of coffee
- 27 glasses of wine
- A dinner for two
- 28 glasses of beer
- A overnight stay in a room

The cosmetic line of 210th is comparable with the best brands of the world. The highest quality of ingredients and a remarkable scent that will make your guests bath in sensuous luxury.[photo butler with cosmetic range]

**Scan the QR code for our catalogue and prices or contact us at [viviane@lovebusiness.eu](mailto:viviane@lovebusiness.eu) [www.210th.com](http://www.210th.com)**



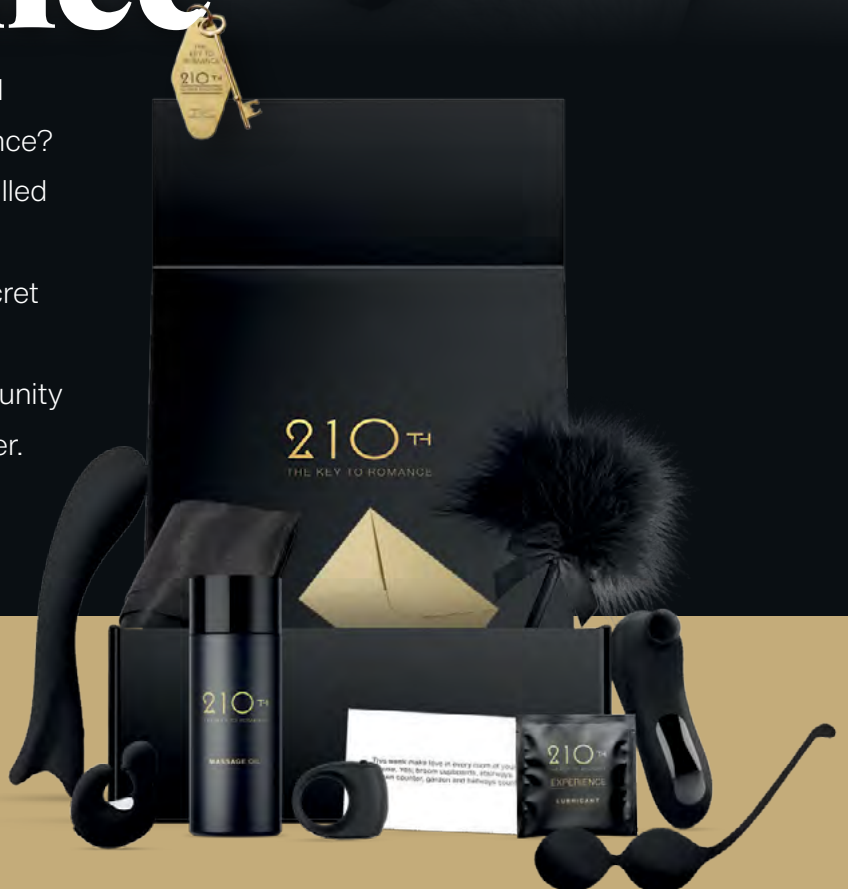
210<sup>TH</sup>  
THE KEY TO ROMANCE

# The Key *To* Romance

Looking for a very profitable upsell while enhancing your guest experience? The luxury love boxes of 210th are filled with carefully picked and exclusively designed erotic accessories and secret assignments. A high-end hospitality product with a unique profit opportunity that bring your guests closer together.



**210<sup>th</sup> by lovebusiness**  
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# Woking Welcomes Four New F&B Brands

## PROJECTS



### Ⓐ Duke's Bar & Deli

Woking Shopping, which comprises the Peacocks Centre and Wolsey Place, has announced the signing of four new F&B operators totalling over 15,500 sq ft. Three independent local operators have taken space – Island House, Black & Irons Bar & Grill and Duke's Bar & Deli – complementing Gordon Ramsay's Street Burger, which has opened its first restaurant outside London in Woking.

Island House is currently fitting out a 3,514 sq ft restaurant and bar in Jubilee Square. Founded by restaurant group Rarebreed Dining, Island House Woking is the sister restaurant to the brand's original site on Reigate High Street. Influenced by fresh, global cuisine and inspired by local producers, Island House will serve a breakfast to evening menu, complemented by a comprehensive cocktail list, beers and wines. The restaurant is set to open in July.

Black & Irons Bar & Grill is situated on Commercial Way and consists of a 1,307 sq ft ground floor and 3,386 sq ft first floor. Owned and run by Carl Whiting-Gorley, Black & Irons specialises in chargrill fine steaks, but also serves a comprehensive all-day menu. In addition, the restaurant has a late licence for Thursday to Saturday and has a dedicated bar area. The restaurant is fully open, serving customers inside and outside. Whiting-Gorley also owns the Black and White Coffee Co on Middle Walk in Woking Shopping which has established a loyal following since it opened in September 2019.

Duke's Bar & Deli occupies a 1,100 sq ft unit on the ground floor of Dukes Court, a 224,000 sq ft office development two minutes' walk from Woking train station. The front of Dukes Court has been extensively remodelled to create a landscaped pedestrianised public plaza with living 'green' wall. The restaurant is at the heart of the space



**Ⓐ Black and Irons**

and includes outside seating. Owned by Roberto Gardetto, it will serve a deli-style menu and is due to open in June.

Complementing the new signings is Gordon Ramsay's Street Burger, the brand making its debut outside London on Woking's Commercial Way in a 3,700 sq ft restaurant. In addition, the Gordon Ramsay Academy is situated above the restaurant, occupying an inspiring 6,000 sq ft environment that welcomes food lovers of all levels and ability to nurture their culinary passions through a range of educational, technical and fun courses and training programmes

Commenting on the signings, Councillor Ayesha Azad, Leader of Woking Borough Council, said: "The signing of these four new operators will no doubt strengthen the restaurant choice for residents and visitors. Three are well-regarded local independent businesses that each add something different to our offer. Combined with Gordon Ramsay Street Burger, we have one of the strongest F&B line-ups in the region, making Woking a great place to socialise with friends, family and colleagues as we come out of lockdown.

"Woking is in a strong position as the recovery and return to normality begins. The town centre is ideally suited to the new hybrid model in which people are working more at home, which means they have more time to make the most of what is on their doorstep. Combined with the growing return



**Island House Ⓐ**

of office workers and the volume of development in the town centre, the future for Woking is very positive."

Carl Whiting-Gorley, founder of Black & Irons Bar & Grill, added: "It is great to be part of the sense of momentum in Woking town centre. We have been consistently busy since we opened and the feedback from customers is very positive. The fact other brands are joining us is great, as it will create a strong run of places to eat and drink, encouraging people to spend more time in the town centre. We are delighted with our new location and look forward to the business going from strength-to-strength."

The signings have been announced as the development of the adjacent Victoria Square moves into its final stages ahead of opening in November. Comprising 125,000 sq ft of new retail floorspace including a 50,000 sq ft Marks and Spencer, Victoria Square also includes a 22-storey 189-bed four-star Hilton Hotel, 429 residential apartments in two towers of 30 and 34 storeys, a new restaurant unit on Commercial Way and space for a medical centre. In addition, the development will bring two new public plazas and an additional 284 parking spaces to Woking town centre.

JLL and Nash Bond acted for Woking Shopping. AG&G represented Island House. Black & Irons and Duke's Bar & Deli dealt direct.

# Groupe GM launches new Omnisens amenities line after 12 years of partnership

## GUEST SUPPLIES & AMENITIES



Groupe GM, one of the leading international amenities providers, is launching a new hotel line with the distinguished Omnisens brand. Celebrating collaboration together since 2009, this specially tailored amenity range will be made available worldwide thanks to Groupe GM's extensive distribution network.

The new line is inspired by the Fraicheur Tonique range and enriched with white tea extracts. The formulas, with their subtle notes of Green Tea and Bergamot, contain up to 98% of natural origin ingredients.

The sensorial Spa experience reinvented by Omnisens promises sensations never experienced before and a deep sense of wellness within. Taking inspiration from abundant nature, where fragrances, natural ingredients and exceptional textures mingle, Omnisens stimulates the senses and encourages total vitality. Since its creation in 2008, Omnisens has been extending Spa-inspired wellness through its "Spa at Home" experience, inviting each of us to explore our own "Sensory garden".

Featuring generous sugarcane-based 300ml Ecopump dispensers and 400ml Ecofill dispensers 100% made from recycled plastic for liquid soap and shower gel, the Omnisens amenity range is fully in line with Groupe GM's Care About Earth program. With this launch, Groupe GM continues its commitment to developing products in a way that reduces their impact on the environment and thus contributing to environmental sustainability for generations to come.

Laurent Marchand, President of Groupe GM, commented "We are thrilled about this new collaboration with Omnisens. Inspired by a deep sense of wellness and the richness of nature, we think this next amenity collection is an excellent fit to meet the needs of hotel guests, while in line with the values of our Care About Earth program. After 12 years of partnership with Omnisens, we look forward to bringing this new line to hotels worldwide."



The new collection boasts a wide range of amenities, including Bath & Shower Gel, Hair & Body Gel, Shampoo, Conditioner and Body Lotion available in 30ml tubes, which are 90% plant-based and made from sugarcane. These amenities are also available in 50 ml bottles, which are 100% plant-based from sugarcane. The products are complemented with a 20g soap, a 30g massage soap and a 40g exfoliating soap, as well as 30g bath salts, a 30ml Hand Cream and a 20ml Thé Tonique dry oil.

The range also offers the 300ml Ecopump dispenser made from sugarcane, for liquid soap and hair & body gel.

For a safe-refillable and traceable system liquid soap and hair & body gel are available in 400ml Ecofill dispenser, 100% made from recycled plastic and recyclable with an 8g recyclable pouch. Ecofill is a permanent system, the bottle stays, only the pouch needs to be replaced.

Lastly, hair & body gel, liquid soap and conditioner are all also available in the 375ml Ecosource with exclusive airless technology, guaranteeing formulations without preservatives. The airless sterile refill bags are made from only 11,7 g of plastic, offering a unique combination of quality, ecology, innovation and security.

**Discover all the brands offered by Groupe GM at: <http://www.groupegm.com/> - or alternatively contact your local distributor. For the UK Distributor, please contact ASLOTTEL on +44 1372 362 533 or visit their website: [www.aslotel.co.uk](http://www.aslotel.co.uk)**



# omnisens

PARIS



- Hotel line -



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BILLESLEY MANOR HOTEL & SPA

# Billesley Manor Hotel & Spa Provides a Staycation Steeped in History Following £5.6 Million Refurbishment

PROJECTS



BILLESLEY MANOR HOTEL & SPA

*Discover a rich history and elegant new design at this  
Magnificent Elizabethan Manor House Hotel*





As UK summer staycations continue to soar, luxurious hotel Billesley Manor Hotel & Spa is delighted to open its doors and welcome guests to the heart of rural Warwickshire, following an extensive £5.6 million refurbishment. Guests can expect newly refurbished bedrooms complete with rich, warm designs, upgraded guest spaces with a contemporary twist, a stunning restaurant and bar featuring original 16th century oak panelling, and a newly renovated spa and wedding venue.

This unique 125-year-old property boasts charming grounds, complete with an 11th century church and a listed, ornate topiary garden, steeped in history. A variety of conference spaces have also been refreshed, and an ambient library adorned with a ceiling of floating books provides a light filled area for relaxation or inspiration, said to be where William Shakespeare wrote his famous comedy 'As You Like It'.

### Rooms & Design

Many of the bedrooms have been expertly upgraded with sumptuous new furnishings. Four poster beds, period fireplaces and contemporary fabrics ensure

a charming blend of traditional and modern, with elegant and refined design.

Communal spaces have also been enhanced with a new look, still in keeping with the former 16th century Elizabethan home's historic charm. The incredible transformation includes the grand welcoming reception area, Great Hall, bar, lounge and gallery, and the Stuart Restaurant for guests to indulge in everything from themed afternoon teas to exclusive gastronomic delights with locally sourced produce. Drawing inspiration from the romantic English landscape, historic origins and the notable voices past and present that have retreated to Billesley, the hotel is the perfect sanctuary for guests looking to feel re-energised and inspired.

The hotel's new makeover has kept its glorious floor-to-ceiling oak wood panelling complemented and elevated with a new rich colour palette of blues and golds. Plush, velvet furniture has been added throughout the property, whilst artwork by Pratiksha Tayal brings a contemporary twist to the traditional paintings that previously adorned the walls, creating a timeless luxury haven for all guests to enjoy.



### Woven through History

Listed in the 1086 Domesday book commissioned by William the Conqueror, the Billesley Estate has an expansive history dating back to 705 AD. One of its most famous visitors includes none other than William Shakespeare himself, who allegedly married Anne Hathaway in the All Saints church next to the hotel, and who's granddaughter followed suit by getting wed in the very same church. William Shakespeare famously wrote lines from his play 'As you Like It' from the library and as such many nods to Shakespeare can be found around the hotel from hand crafted feather pieces to more traditional artwork, allowing guests to become immersed in the rich tapestry of Billesley's history.

### Wellness Retreat

Those looking to wind down can experience a number of indulgent beauty therapies within the newly refurbished Decleor spa. Guests can take a

dip in the pool followed by a steam and a sauna, or make use of the secluded yoga hut and fantastic gym facilities. The romantic and historic topiary garden offers an idea backdrop for sunrise yoga and meditation which guests can enjoy on their own accord after picking up a yoga mat from reception.

### Bucolic Surroundings

Located in 11 acres of beautiful countryside just outside the medieval town of Stratford-Upon-Avon and close to many engaging locations, this 16th Century country hotel provides a sanctuary from which to feel relaxed and inspired. Enveloped in rolling countryside, Billesley Manor Hotel & Spa draws inspirations from nature, creating spaces to reconnect. The exquisite, listed topiary garden planted over 125 years ago, has been curated and shaped to form giant chess pieces, inspired by Lewis Carroll's Alice in Wonderland. The exquisite setting provides another unique opportunity for guests to spend time unearthing the true spirit of Billesley Manor Hotel & Spa.

Billesley Manor Hotel & Spa rates start from £160 per night B&B based on two people sharing, subject to availability. For more information about Billesley Manor Hotel and to book a stay, please visit [www.bespokehotels.com](http://www.bespokehotels.com), [www.billesleymanor.com](http://www.billesleymanor.com) or call 01789 279955.



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**VOTED  
PRODUCT  
OF  
THE YEAR**

Consumer Survey of  
Product Innovation  
**2021**

**Oliver Hemming** is the English designer making a beautiful collection of luxury alarm clocks and Bluetooth speaker alarms for hospitality. He recently won 2 of the prestigious GOOD DESIGN® Awards for his work. The GOOD DESIGN® Awards are the world's most prestigious and oldest Design Awards program. Founded in Chicago in 1950 by architects Eero Saarinen, Charles and Ray Eames and Edgar Kaufman.

This will be of keen interest to interior designers and operators who are looking for the best new accessories to complement their hotel rooms and Songbird is now the Bluetooth speaker alarm clock of choice for many of the world's finest Hotels. The Uptown model is best suited to smaller bedside spaces while the Downtown fits better in more open areas, but both have the same performance, impeccable good looks and simply intuitive controls, making them perfect for a hotel room. Available in black, white and ebony veneer, there are six models to choose from.

The Robin is an Award-Winning Bluetooth speaker alarm clock for premium hotels. Specifically designed for hospitality, it has series of features that make it the outstanding product in its class. With good looks and world class engineering the Robin has simple intuitive controls, a refined audio tone and a very competitive price point. 100% designed for hospitality the Robin has a patented one-time alarm function, so when the alarm is set and then rings, the alarm will automatically put itself into the off mode, meaning that it will not ring again until it is reset. This feature as well as its easy Bluetooth connection and twin USB charging points will surely make it a winner with many hoteliers. With a power cable that doubles up as a security tether it will not go walking either and a secret volume limiter enables the hotel to limit its output in noise sensitive rooms. The Robin's features show that Oliver has carefully included the features that the industry needs when designing this new product.



ROBIN



Also new to the collection is the stunning Obsession alarm clock. It has a new body, domed glass lens and a patented light function that helps extend battery life. As luxury hotels need the best without breaking the bank, these finely detailed designs are ideal as they are both luxurious and affordable. The hand polished stainless-steel cases and the beveled mineral glass lenses give them a jewel like quality that comes from the exquisite attention to detail. The simple graphics are illuminated at night by a light that comes on when the clock is picked up or tilted slightly backwards, so there are no lights to disturb the guest at night. They also have a silent sweep action movement so there is no ticking sound. The Obsession & Desire series are now approved by the some of the world's best hoteliers and come in polished stainless steel, rose gold, black, yellow gold and brushed gold.

For more information about how Oliver's beautiful products can help your project, please see [www.oliverhemming.com](http://www.oliverhemming.com) or email him at [oliver@oliverhemming.com](mailto:oliver@oliverhemming.com)



# SONGBIRD

THE NEW BRAND STANDARD



## Oliver Hemming

*Made in 2 formats, Uptown and Downtown, the Songbird is an active Bluetooth speaker with an analogue alarm clock. It delivers a beautifully refined tone with impeccable good looks and is very easy to use.*

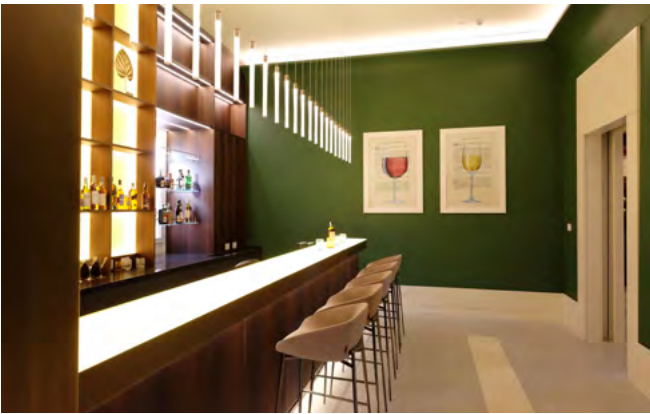
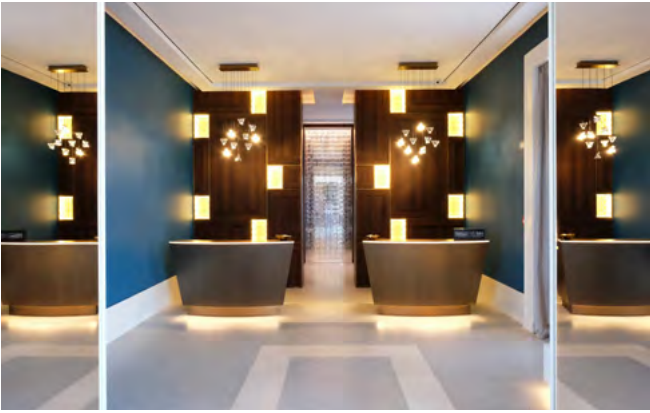


### **Songbird wins a GOOD DESIGN® Award.**

*The world's most prestigious and oldest Design Award is presented annually by The Chicago Athenaeum Museum of Architecture and Design. It was founded in Chicago in 1950 by architects Eero Saarinen, Charles and Ray Eames and Edgar Kaufmann, Jr.*



[www.oliverhemming.com](http://www.oliverhemming.com)



## Naples and the Art of Elegance

IN THE RENOVATED HOTEL THE BRITANNIQUE, FABBIAN'S LIGHTING IS A KEY ELEMENT OF THE PROJECT, WITH CATALOGUE PRODUCTS AND CUSTOM DESIGNS.

**Gnosis Progetti chooses Fabbian for its transversal and complete offer, drawing from the Decorative Tech and Custom catalogue.**

Light and its functional, technical and aesthetic values are Fabbian's field of action for the recent renovation of The Britannique hotel, by Gnosis Progetti soc. coop.

We are in Naples, where the gulf and Vesuvius can be admired from the slopes of the Chiaia hill, just like in the most memorable postcards: through the large windows of the façade that follow each floor up to the top of the building, where the glass and steel structure, which houses the bar and gourmet restaurant, flows lightly and with visual continuity into the panoramic rooftop garden.

A flood of light; as much natural light as that cast into the architecture by the designers, who have drawn

both on what Fabbian makes, in terms of standard, decorative and tech catalogue products, and what Fabbian can make upon request, developing technologically advanced custom solutions that meet creative flair combined with specific needs.

Our mission: to transfer the most fascinating and evocative aspects of the city of Naples into a long-abandoned container, accepting the challenge of moving from the urban scale of the work to that of detail, right up to the decorative fittings of the interiors", states Rossella Traversari of the Gnosis team.

This is the inspiration for the project, which is enhanced by Fabbian lighting fixtures: the late nineteenth-century buildings in the historic centre of Naples, with their vitality and warmth, are recalled by the colour choices for the common areas of rich, vibrant colours.

The lobby greets guests as in the most majestic of courtyards, where vegetation takes its natural course along the walls, stylised in an interweaving of bright linear stems: these are the elements of the Freeline System, whose bronze-coloured aluminum bars of various lengths contain the light source, directed to create a decorative effect. The “ribbing” of the bars contributes to the materiality of the slender stem.

The two reception desks are accentuated by the custom-made Tripla multi-spot compositions, with glass prisms mounted at different heights to generate original light refraction effects. Behind them, the space is completed by the irregular wainscoting backdrop, in which the glass panels of Studio Pamio’s Tile System, with LED strip light source, are embedded. As if to visually divide the two reception desks and emphasise the search for symmetry, the composition in the background becomes a cascade of glass, forming a backdrop to the entire axis of the lobby rooms, located one after the other.

From the lobby, the rooms open up in a rhythmic sequence, where the discreet tones and volumes of the furnishings let space and light speak for themselves. The architects wanted to ideally take up the original architectural elements of the ceilings, hinting along the perimeters to the vaults that distinguished the areas of the old building; here the coves conceal a source for the diffused lighting of all the rooms. The vaulted ceiling theme becomes the protagonist, the traces of which remain in just one

of the rooms whose memory is revived through a beautiful custom solution from the Freeline System: the curved stems are collected in groups of three and are detached from the walls to fall towards the centre of the room, culminating in a punctiform source of light.

The perfect shape of the Olympic circle of light becomes a wall light and multiple pendant, thanks to the creative play on using the different diameters available, while the structure of the lamp is almost dematerialised. The appliances are distributed between the lobby rooms and near the central flight of stairs.

The bar in the lobby is cadenced by a rhythm: that of the seating which corresponds, when you look up, to one of the infinite compositions that can be made to measure with the Multispot Tooby system, designed by Marc Sadler.

In the overall restoration of this elegant Boutique Hotel, the transversal shapes that Fabbian is able to give to light, have found an exemplary expression, bringing together the contemporary language of technology and design of the designers with the evocative beauty of the past.

**Fabbian S.R.L.**  
**50 Via Santa Brigida**  
**31023 Castelminio di Resana - Treviso, Italy**  
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**info@fabbian.com - www.fabbian.com**





## Providing an Omnichannel Payment Solution to Strengthen the Post-Pandemic Hospitality Industry

The hospitality and travel industry suffered considerably from the COVID-19 pandemic and with only 55% occupancy rates for UK hotels, PwC reported the 'bleakest outlook since benchmarking began'. Of course, as the vaccination roll-out continues, the demand for travel will pick up, however it is still likely that many vacations will remain 'staycations' because of many popular travel destinations being behind the UK in vaccination roll-out.

With the hospitality, travel and tourism economy being the fourth largest employer in the UK, it is unlikely that the sector will see a full economic recovery for up to four years. Some of the changes brought on by the pandemic may be permanent, with the long-term adoption of home working resulting in business travel being cut by as much as 20%.

Furthermore, much of the industry have found that systems put in place as a necessity during the height of the pandemic, such as app-based ordering and self-service kiosks in the restaurant industry, are being embraced by customers and saving businesses money. Therefore, the hospitality sector needs to be doing everything it can to streamline and drive efficiencies, and payments play a significant role in this. The very best systems do not just save travel and tourism companies processing fees for transactions, they enable more customers to pay securely and in the way that suits them.

### Enhancing customer experiences

Now that tourism is returning, the sector is facing new challenges. It is already widely digitalised, with most bookings now completed online and digital check-ins via kiosks or mobile apps are available at many hotels. However, while technology to use these digital methods now widely exists, they are still not a standard operation within many hospitality outlets.

These digitalised payment methods will not only free up staff time but offer a much more hygienic service – being able to present hotels as safe from infection will be key in helping customers get over their reticence to travel. Similarly, the pandemic has driven the adoption of alternative payment methods (APMs) as contactless payments became more common. Being able to accept payments from eWallets is crucial in allowing tourists to pay for services in the way that they want.

The travel and hospitality industry could also become revolutionised by data. For example, an individual leaves hundreds of data points during their time in a hotel, and these can be utilised to make changes, large or small, that drive profits. Having a modern payments system in place will allow data to be linked from other sections of the business directly to the company's bottom line.

### An omnichannel solution to enhance customer experiences

Following the emerging consumer trends within the hospitality and travel industry that has emerged because of the pandemic, there is a clear need for merchants to create a new, omnichannel experience for their consumers.

Although it is impossible to know what the pandemic will change in the long run, one thing for certain is that everyday life is being more digitised and connected. Travel and hospitality have already taken great strides in this, and when faced with a difficult economic terrain for the next few years they should be building upon the structures that are already there, particularly around payments, to ensure that they keep up with the wave of digitisation sweeping other industries.

To learn more, visit:  
[www.worldline.com/hospitality-suite](http://www.worldline.com/hospitality-suite)



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# Hampton by Hilton Canterbury Opens its Doors

THE NEW HOTEL OFFERS 129 GUEST ROOMS/SUITES  
AND CONVENIENT ACCESS TO CANTERBURY'S HISTORIC  
LANDMARKS AND TOURIST ATTRACTIONS



The Hampton by Hilton Canterbury opens its doors to guests.

The 129-room hotel, located on St Margaret's Street is the latest addition to the growing Hampton by Hilton portfolio, the global value hotel brand known for its commitment to providing thoughtful service, one of Hilton's (NYSE: HLT) 18 market-leading brands.

The hotel, managed by Interstate Hotels and Resorts – Aimbridge Hospitality's international

division - is located in the heart of Canterbury city centre on St Margaret's Street, inside the famous Canterbury City walls, and is just a five-minute walk from the iconic Canterbury Cathedral, as well as Canterbury's High Street with its many restaurants, bars and historic sites.

It houses an onsite bar and restaurant area, a meeting room for up to 12 people, and a 24-hour fitness centre. Guests staying at the hotel can also enjoy Hampton by Hilton's trademark complimentary breakfast and free WiFi.

## THE HAMPTON BY HILTON

Nicholas Northam, executive vice president – international at Interstate Hotels & Resorts, said: “We’re proud to officially open the Hampton by Hilton Canterbury, bringing the renowned brand to one of the UK’s most historically significant cities and creating new accommodation options for visitors, while paying homage to Canterbury’s rich cultural past throughout the property.”

The hotel, which sits at the heart of an extensive redevelopment project led by Slatters Development, incorporates two listed buildings and retains the property’s historic façade, with features including a glass panel in the reception area showcasing the remains of a Roman theatre beneath the hotel.

Scott Jakins, general manager of the Hampton by Hilton Canterbury, said: “We are so excited to be opening such an amazing hotel in the centre of Canterbury. We have been inundated with support

from all over Kent and will no doubt be the hotel of choice for visitors to Canterbury once we open”

Zaw Htut and Michael Wood of Slatters Development, said: “It’s fantastic to see the new Hampton by Hilton Canterbury open and ready to welcome guests.

“A lot of work has gone into developing the property in a sensitive way that really showcases the historical significance of the site. We are incredibly proud to have worked with Hilton and Interstate Hotels & Resorts to create such a unique accommodation offering in the heart of Canterbury.”

Hampton by Hilton Canterbury highlights:

- Modern yet characterful hotel within easy reach of Canterbury’s historic landmarks and attractions



## THE HAMPTON BY HILTON

- Within close proximity to High Street, lined with restaurant, bars and historic sites
- Walking distance from The Marlowe Theatre and next to Whitefriars shopping mall
- 129 guest rooms
- Fully equipped 24-hour fitness centre
- State-of-the-art business centre
- Complimentary WiFi throughout the hotel
- Complimentary 4G mobile phone boosters at ground floor level of the hotel
- Dedicated secure off-site parking within five minutes' walk of the hotel
- Free hot breakfast, with healthy options
- On site bar and restaurant area offering a selection of snacks, hot meals and alcoholic beverages
- 42 sq m. of event space

In addition to the hotel highlights, guests visiting Hampton by Hilton Canterbury can travel with peace of mind from check-in to check-out with Hilton's CleanStay programme. New standards include a Hilton CleanStay Room Seal to indicate

that a room has not been accessed since being thoroughly cleaned and disinfected, increased frequency of cleaning of all public areas, and flexible housekeeping options.

Hampton by Hilton Canterbury is part of Hilton Honors, the award-winning guest-loyalty program for Hilton's 18 distinct hotel brands. Members who book directly have access to instant benefits, including a flexible payment slider that allows members to choose nearly any combination of Points and money to book a stay, an exclusive member discount, free standard Wi-Fi and the Hilton Honors mobile app. Book direct at Hilton.com, through the Hilton Honors app or through other official Hilton channels for more perks and a price match guarantee.

Nightly room rates start from £76, or Hilton Honors members can redeem Points using the Points Explorer tool. All hotels offer fully flexible booking options with free changes and cancellations, with most giving guests flexibility to change or cancel up to 24 hours before their arrival day\*.

<https://www.hilton.com/en/hotels/rcshxhx-hampton-canterbury/>





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UVC is a band of ultra violet light in the 200-280 nanometre wavelength known for its extremely efficient pathogen-killing qualities. Our technologies reproduce UVC in a number of safe and practical formats designed for everyday business settings.

As our company name suggests, our solutions focus on techniques for sterilising surfaces and purifying air. They work quickly and cleanly without producing harmful bi-products, reducing the need

for excessive chemical use. Therefore, not only are our state-of-the-art solutions incredibly effective at killing pathogens, they will save your business time, reduce your chemical sanitiser costs and significantly lighten your plastic packaging waste, making it super-efficient AND more planet-friendly!

We have partnered with three internationally recognised and award winning UVC engineering specialist, each with unique solutions for the hospitality industry;

British UVC design engineer VIOA, provide two world class solutions; VIOA COMPACT, a desk-top UVC sanitiser for guest welcome





areas and back-office use and their VIOA B1 TOWER for after-hours disinfection of function and banqueting rooms, restaurants, lounges and bar areas. Used in hospitals for decades, this solution has been updated and adapted for use in a wide range of public spaces.

EFSEN are a leading European engineering company specialising in industrial and design-led UVC cleansing solutions for surfaces and object disinfection. EFSEN UVC BAR is perfect for killing viruses and bacteria on hard to clean surfaces such as soft furnishings, desk and counter-tops, gym equipment and kitchen areas. EFSEN BENCH & WALL BOX are perfect for sanitising small and large objects from tablets and laptops to phones, keys, glasses and stationery.

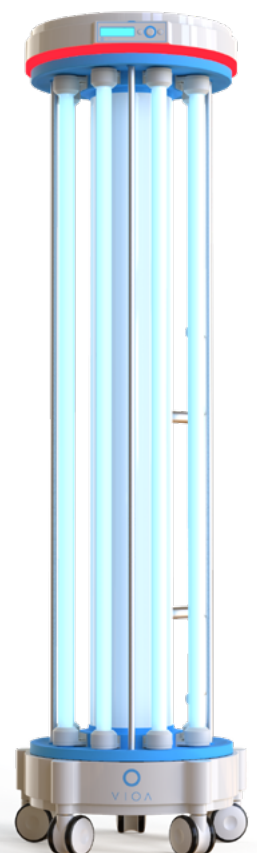
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# Designs for a Cleaner, Safer & More Sustainable Environment

## EDITORS CHOICE

At Glasdon, we have over 60 years' experience in designing, manufacturing and supplying essential products which can improve spaces, enhance site safety and help to support waste management systems and recycling.

Glasdon UK serves over 50,000 customers throughout the whole of the UK. As a company, we are committed to constantly evolving, to meet the specialised demands of our customers.

Glasdon are passionate about the environment and committed to improving our environmental impact. Dedicated to integrating sustainable and ethical practice into our day-to-day activities, Glasdon aim to be an economically, environmentally, and socially responsible member of the local and global community.

New product development has been a defining element throughout our history. We are continually enhancing our product range and pave the way in the market by introducing unique products. Working together with our innovative design team, we want to provide real world solutions, tailored to meeting our customers' needs.

We design our products to have a long service life and wherever possible they are made using recycled and recyclable materials. Researching

and implementing new sustainable technologies and manufacturing processes allows us to achieve this. The vast majority of our products are proudly manufactured and assembled in the United Kingdom which helps ensure our carbon footprint is kept to a minimum.

Assisting with implementing and adopting practices to help keep areas tidy and litter free, Glasdon have a large selection of indoor and outdoor waste and recycling containers, available in a selection of styles, sizes and colours to suit all requirements.

Create inviting and sustainable outdoor spaces where you need to with seats, benches and picnic tables manufactured from recycled materials. Glasdon Enviropol® material is predominantly produced from post-consumer polyethylene and polypropylene. This means the Enviropol slats on one of our seating products could contain as many as 102,420 recycled bottle caps!

For more information, visit our website [www.glasdon.com](http://www.glasdon.com) to view our full product range, or contact our sales team [sales@glasdon-uk.co.uk](mailto:sales@glasdon-uk.co.uk)

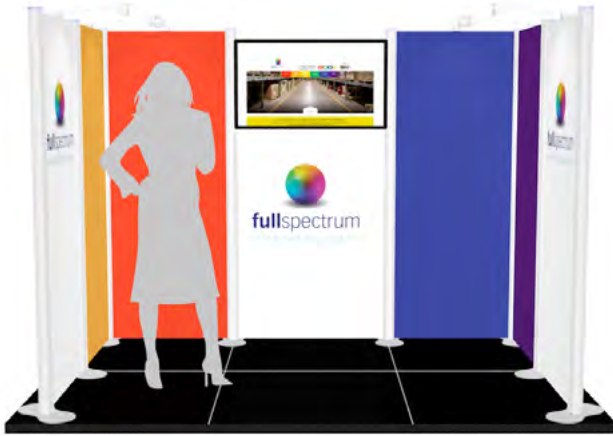
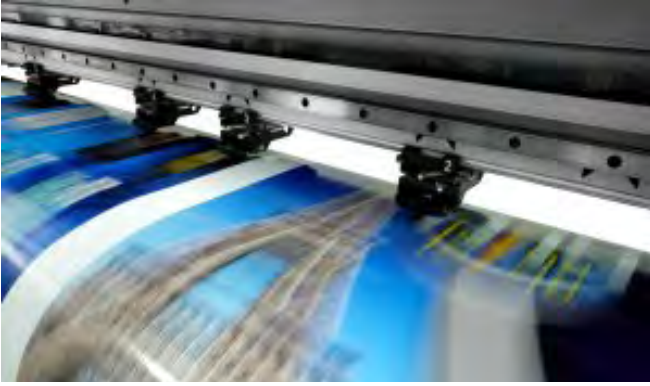
Website: [www.glasdon.com](http://www.glasdon.com)

Email: [sales@glasdon-uk.co.uk](mailto:sales@glasdon-uk.co.uk)





To view the full range of high quality, durable and sustainable products, visit:  
[www.glasdon.com](http://www.glasdon.com)



## Print & Marketing Solutions

### EDITORS CHOICE

We pride ourselves on being more than just a producer of print. We are here to advise, support, offer ideas and solutions to help and assist at any stage of the production process, from concept to storage, mailing or delivery of the final product. Colourbond's Service User Guide covers items such as paper sizes, proofing technology, binding options, and glossary.

At Colourbond, we combine design, artwork, litho and digital printing, finishing, mailing, and secure storage (20,000 sq. feet)

Working around the clock, resulting in faster turnaround times, lower delivery and transport costs and lower carbon emissions.

We offer a service that is simply more cost effective, efficient and environmentally more sustainable.

Colourbond can supply various paper samples in different weights and sizes, depending on suitability, purpose or budget for your consideration. Mock ups for items can also be produced.

Colourbond has assembled a team of talented, professional designers, copywriters, typographers, and illustrators with expert creative and technical skills.

Colourbond's Green Credentials are ISO9001, ISO14001, ISO 12467 and UKAS Systems Management in place.

Binding styles are, Saddle ~Stitching, Loop Stitching, Stab stitching, Perfect Binding, Tape Binding, Hard Cover or Case Bound, Comb binding, and Spiral binding

#### MAILING SERVICE

At Colourbond, mailing straight from our premises are not a problem, in fact it makes very good sense. Colourbond uses the latest Konica Minolta 6000 digital technology for our mailings.

[www.fullspectrumpm.co.uk](http://www.fullspectrumpm.co.uk)



**fullspectrum**

print & marketing solutions

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- ◆ SOPHISTICATED ◆ ARTISTIC ◆ SUSTAINABLE

- ◆ SHIPPING WORLDWIDE SINCE 1996



# Diamond Spas

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WATER FEATURE  
& CATCH BASIN  
90" x 107" x 37"