

Approaching Therapist

*****Therapists - Salon Owners etc... *****

These are already enterprising people! This can really help you to fast track growth in your doTERRA business!

Small Business owners are always looking for ways to add more value to their existing clientele!! This is also a challenging economy for small business owners, and we have a great bolt on business for them perfectly aligned with their health/wellness/beauty business that can offer them a very exciting opportunity to join us!!

Plan:

1- Google different therapies!

2 -Check out the results and look at their company website/Facebook page

3- look for the ones with contact mobile numbers!

4- Add them into WhatsApp

5 -Send them the message below

6 -Chase up like any other lead

7 -Invite them onto a class to find out more!

8 -approach new contacts every day!

Remember this is FREE...your sponsor will help you with any positive responses!

*whatever country you are targeting edit accordingly

*if you do enough of the daily and consistently you will find business- people interested!

If you didn't see my live with me explaining more about this, it's well worth watching!!

I intend to get very busy doing this as its FREE .. if you're not fast, you're last!! If you snooze you lose!!

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Here is my live:

<https://youtu.be/mvOP0RwLXdQ>

WhatsApp message: *feel free to edit it to make it your own

Hi, I'm looking to establish connections with health and wellness professionals. We are the global leader of 'certified Pure Therapeutic Grade Essential Oils' they are revolutionising the way families are able to manage their health naturally!

We harness nature's most powerful elements and we share these gifts through our global community of Wellness Advocates and Health Practitioners like yourself. I believe a natural synergy exists for us to add value to your client offering and increase your profits!

Our oils are the most tested and trusted in the world. Here is a 3-minute video explaining why. https://youtu.be/9sF_VPfYIMo

Would you be interested in having a chat to discuss this further?

Look forward to hearing back from you, thanks, Peter doTERRA ipc
www.sourcetoyou.com

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Some other alternatives but the above is my favourite

Hi, we are the global leader in sourcing, testing, manufacturing and distributing Certified Pure Therapeutic Grade Essential Oils. They are the most tested, trusted oils available anywhere in the world and we are looking to establish connections with health and wellness professionals in South Africa.

Our pure essential oils are revolutionising the way families manage their health, we harness nature's most powerful elements and we share these gifts through our global community of Wellness Advocates. We have a huge demand for our oils following our recent launch, would you be interested in having a chat with us?

Here is a 3-minute video validating why our oils are the purest in the world: https://youtu.be/9sF_VPfyIMo

I look forward to hearing back from you at your earliest convenience.

Thank you, Peter Rea,

doTERRA ipc
www.sourcetoyou.com

Or: If you want to offer a couple of samples!

Hi _____ I noticed you are in the _____ area, I got your details online, I hope you don't mind me contacting you by email.

We are looking to work with health and wellness professionals where a natural synergy exists for us to add value to your client offering.

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doTERRA is the world leader in sourcing, testing, manufacturing and distributing Certified Pure Therapeutic Grade Essential Oils.

doTERRA oils are in a class of their own representing the top 1% of oils available anywhere in the world. Very potent & pure – they are free from any artificial ingredients, fillers, and pesticides, many of doTERRA's oils can be taken internally because of the guaranteed purity which provides our clients with a unique offering to maximise therapeutic benefits.

Validation that our oils are the most tested and most trusted in the industry 3 minute video:

https://youtu.be/9sF_VPFYIMo

As a client you would have access to wholesale prices starting from 25% with the opportunity to increase this up to 55% depending on usage. You also have the option to promote and sell the oils for additional profits.

Why you should use doTERRA Oils https://youtu.be/o_M4XsYaOxM

Once people experience the oils for themselves they become life-long customers and embrace essential oils as part of their lives.

We are the largest essential oils company in the world with an annual turnover approaching 3 Billion operating globally. View doTERRA HQ – committed to excellence. <https://youtu.be/-Ym5mro1zu8>

Would you like to receive 2 x FREE samples of our Oils?

If you like our oils, the next step would be to arrange a meeting and discuss what we can offer, explain what help/support and options are available to new clients.

Thank you and I look forward to hearing back from you.

Contact details:

Your ref:

1. I always ring a few days later to check they received the email – Hi my name is, from doTERRA, may I speak with, I sent you an email a couple of days ago introducing our certified pure therapeutic grade essential oils, and offering you a free sample, did you receive the email ok?
2. I do not lead with the Network Marketing side of doTERRA with therapists I lead with the oils for obvious reasons. I do not send them to the normal biz opportunity info, I only point to validation video of why our oils are the best in the world. One step at a time.
3. Therapists are busy people, don't expect to get a reply instantly or even catch them on the phone, so approach a lot, and follow up with a call as most emails go into spam or people ignore!