



'Intro to doTERRA & Essential Oils'

Online Educational Class..

Starts at 11am UK time – 12noon SA time

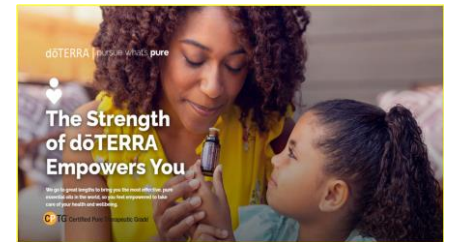


What are Therapeutic Essential Oils?

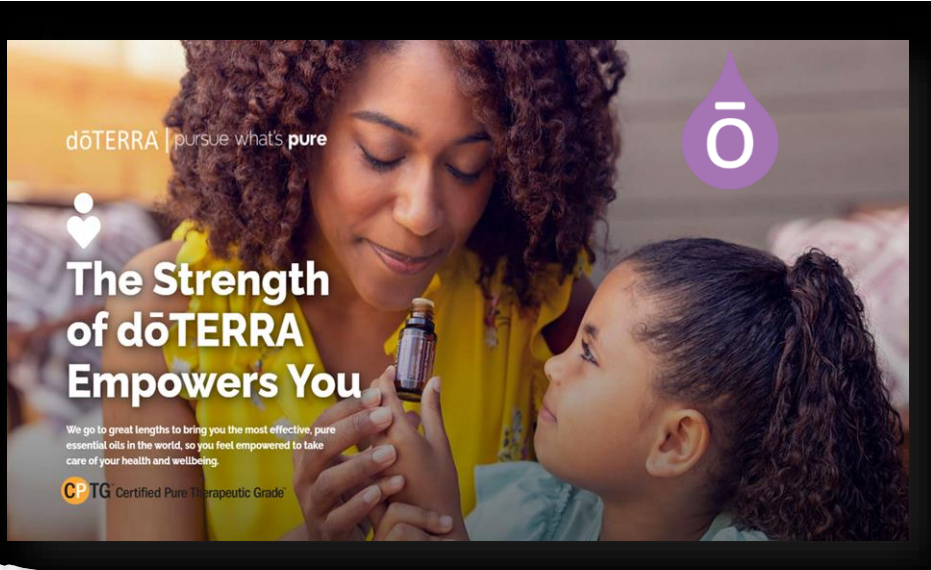


<https://youtu.be/sFKT2VEk6ec>









dōTERRA | pursue what's pure



♥
**The Strength
 of dōTERRA
 Empowers You**

We go to great lengths to bring you the most effective, pure essential oils in the world, so you feel empowered to take care of your health and wellbeing.

CP TG Certified Pure Therapeutic Grade



WINNER
 BEST OF STATE



UTAH 2019

OPENING in India

- Global Leading Essential Oils Company – 100% pure and certified
- Approaching \$3Billion per year in global sales
- Operating in over 120 countries
- Humanitarian organisation



Join our Wellness Team!

Making a Difference...



- ✓ Over \$30 million donated through doTERRA Healing Hands Foundation, plus millions more in doTERRA Healing Hands Initiatives in global markets
- ✓ Projects in 76 countries

The doTERRA Healing Hands Foundation supports global initiatives in seven main areas:

- ✓ Anti-human trafficking
- ✓ Clean water
- ✓ Children
- ✓ Disaster relief
- ✓ Empowerment of women
- ✓ Global health
- ✓ Self-reliance



100% of doTERRA Healing Hands Foundation donations go directly to aid because doTERRA donates all administrative costs and overhead, currently valued at over \$1 million annually, to the foundation

doTERRA Daily Health Habits

Challenge



Supporting the immune system involves a health-promoting lifestyle, stress management, exercise, diet, restful sleep, and the appropriate use of nutritional supplements and natural products

Non Communicable Diseases



DiABETES UK
KNOW DIABETES. FIGHT DIABETES.



Diabetes: The number of people living with Diabetes has doubled in the last 20 years to 4 million and is projected to increase to 5 million.



Dementia: 850,000 people currently have Dementia in UK... and it is growing rapidly. 1 in 14 people aged over 65 have dementia.



CANCER RESEARCH UK

Cancer Research UK revised their estimate from 1 in 3 people being diagnosed with Cancer to **1 in 2**.

NEWS

Home UK World Business Politics Tech Science Health Family & Education

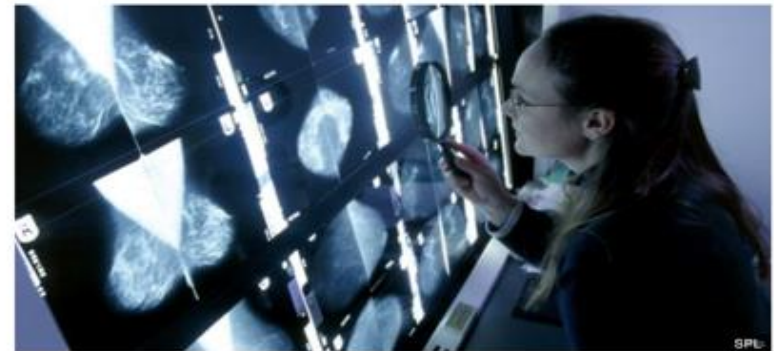
Health

'Half of UK people' will get cancer

By James Gallagher
Health editor, BBC News website

4 February 2015

f t e Share



One in two people in the UK will be diagnosed with cancer at some point in their lives, analysis suggests.



Stress, Anxiety & Depression: 16 million people in the UK experience Mental Illness. 1 in 4 adults will experience a Mental Illness each year.



Coronary Heart Disease: CHD remains the number 1 killer in the UK.

Natures Pharmacy

Essential Oils are found in plant material taken from the root, stems, bark and leaves. **They help to form the plant's own immunity and defence against microbes, bacteria, fungus, insects, and disease, as well as being the fluid that regenerates and heals the plant.**



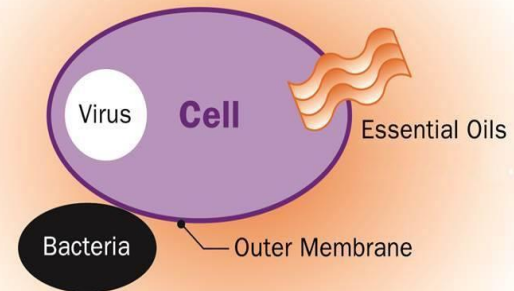
Our bodies are made of similar building blocks as plants, so **when we use the oils they go to work in our bodies in the same way they would for the plant.**



**Natural
Medicine
50-70 times
more powerful
than herbs**

**Essential oils can enter into our blood stream in just 30 seconds
They can start to affect the cells in our body within 20 minutes!**

Why are Essential Oils so Effective? They have the ability to pass through the cell membrane, due to their lipophilic properties. They can therefore penetrate cells in our body to help support our bodies to optimise good health.



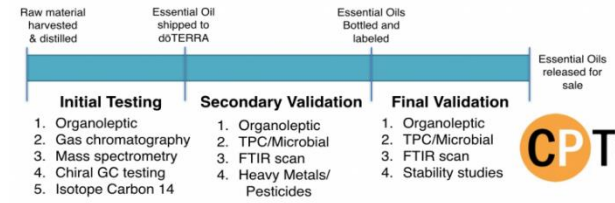
dōTERRA[®] science

The most tested, trusted essential oils in the world

The TOP
1% of oils
In the
world

The dōTERRA Difference

Unlike others in the essential oils industry, dōTERRA is built on firm science. dōTERRA employs more than 30 scientists and boasts 2,200 square feet in cutting-edge laboratory space. dōTERRA's committed scientists continue to push the boundaries of rigor in essential oil testing and they are responsible for breakthroughs in sourcing, evolving models of use, and state-of-the-art testing procedures. dōTERRA has pushed aromatherapy tradition into the 21st century and remains the unmatched industry leader in innovation.



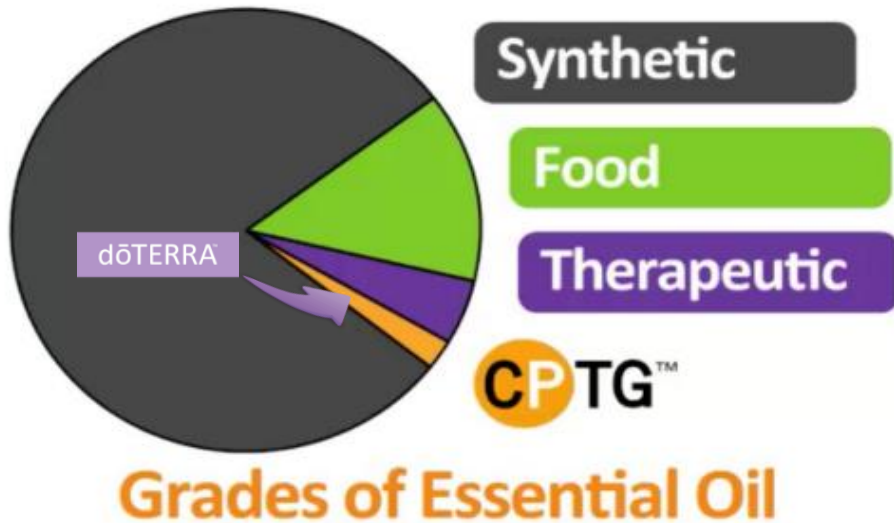
APRC PROVIDE UNCOMPROMISING RESEARCH, ANALYSIS, AND TESTING SERVICES TO THE MEDICAL, UNIVERSITY, AND BROADER ESSENTIAL OIL COMMUNITY AROUND THE WORLD.

APRC recently tested essential oils from 50 companies, 47 of them were found to be adulterated and contain synthetics!

Not all Oils are Created Equal!

World Class Product - CPTG – Certified Pure Therapeutic Grade, a quality standard representing only 1% of all essential oils available in the marketplace today

Guaranteed purity, FREE from artificial ingredients, fillers, pesticides



FACT

According to government standards, **an essential oil can be labelled as “PURE” and still legally contain synthetic fillers.** Many oils found on the market, including Health food stores, are of low quality.

Peace of mind with dōTERRA



Third Party Independent Testing & Validation



Located on the bottom of dōTERRA single essential oil bottles purchased after May 2016.

Each Quality ID includes six or seven numbers and one letter.



Most Tested. Most Trusted.

Each batch of dōTERRA essential oils goes through a battery of rigorous tests to ensure you and your family receive only the most pure, potent, and effective oils on earth. Enter your unique Quality ID to view GC/MS test results from an independent, verified third party lab. We are committed to providing you the highest quality oil, every time.

Proprietary blends are not supported by GC/MS. Please enter single oils to receive your GC/MS test results.

Enter your Quality ID



Submit

[How to find your Quality ID](#)

GC/MS Test Results

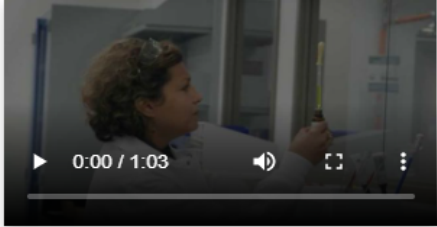
Lemon; doTERRA ID: 181879y



Highlights

The top-selling doTERRA essential oil, Lemon has multiple benefits and uses. Lemon is a powerful cleansing agent that purifies the air and surfaces, and can be used as a non-toxic cleaner throughout the home. When added to water, Lemon provides a refreshing and healthy boost throughout the day. Lemon is frequently added to food to enhance the flavor of desserts and main dishes. Taken internally, Lemon provides cleansing and digestive benefits and supports healthy respiratory function.* When diffused, Lemon is very uplifting and energizing and has been shown to help improve mood.

Understanding your result



Quality assured



 [Download Test Result PDF \(8,6MB\)](#)

**These statements have not been evaluated by the Food and Drug Administration. This product is not intended to diagnose, treat, cure, or prevent any disease.*



Aromatic Plant Research Center

We provide uncompromising
quality control for your products.

Customer: doTERRA International

Lot Number: 181879

Date Filled: 7/6/2018

Column: ZB5 (60 m length × 0.25 mm inner diameter × 0.25 µm film thickness)

Instrument: Shimadzu GCMS-QP2010 Ultra

Carrier gas: Helium 80 psi

Temperature ramp: 2 degrees celsius per minute up to 260-degrees celsius

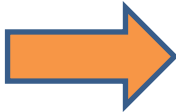
Split ratio: 30:1

Sample preparation: 5%w/v solution with Dichloromethane.

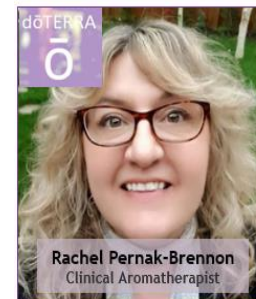
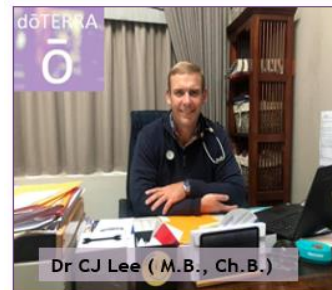
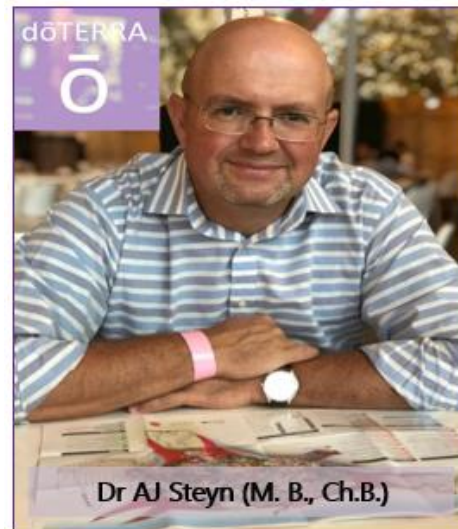
Comments:

The analysis of this Lemon lot revealed no contaminants or adulteration.

The sample meets the expected chemical profile for authentic essential oils of *Citrus Limon*.



doTERRA attracts Health Care professionals...



Dr AJ Steyn (M.B. Ch.B.)



3 Methods of Use

CPTG™ Certified Pure Therapeutic Grade™



Aromatic



Topical

*dilute as advised



Internal



Natural Healthcare

A safe alternative for all the family...

Helping people take control of their health, Naturally!



Improve your health - Lift mood or calm emotions - Help with weight loss
- Aid your digestion - Support joint and cartilage function
- Relieve neck and head tension ...**Plus LOTS more!**



100% Certified Pure Therapeutic Grade Essential Oils

Nature at it's best..



Peppermint



- ✓ Rub on temples after you wake up for a morning energy boost.
- ✓ Apply topically to relieve feelings of head or neck tension
- ✓ Promotes healthy respiratory function and clear breathing
- ✓ Helps freshens breath
- ✓ Take internally to alleviate occasional stomach upset.
- ✓ Relieves occasional or mild heartburn or acid indigestion.



1 x drop of dōTERRA Peppermint oil is the equivalent to x 28 cups of peppermint tea - our oils are very potent!



Lavender



- ✓ Lavender *“Widely used for its calming and relaxing qualities”*
- ✓ Add Lavender to bath water to soak away stress, or apply it to the temples and the back of the neck.
- ✓ Add a few drops of Lavender to pillows, bedding, or the bottoms of feet to prepare for a restful night’s sleep – also can be taken internally
- ✓ It soothes occasional skin irritations
- ✓ It can reduce anxious feelings - even when the ability to smell aromas has been lost



These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease.”

Lemon



- ✓ Add Lemon essential oil to a spray bottle of water to clean tables, counter tops, and other surfaces
- ✓ Remove stubborn, sticky residue off surfaces
- ✓ Lemon oil makes a great wooden furniture polish and will protect your leather furniture and other leather surfaces or garments
- ✓ Promotes a positive mood and cognitive ability
- ✓ Naturally cleanses the body and aids in digestion - It promotes healthy functioning of the GI tract



45 Lemons = 1 x 15 ml bottle

*In a sustainable way

These statements have not been evaluated by the Food and Drug Administration.
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Melaleuca



- ✓ **Melaleuca “aka Tea Tree oil”** Renowned for its cleansing and rejuvenating effect on the skin
- ✓ Apply this essential oil to the fingernails and toenails after showering to purify and keep nails looking healthy
- ✓ Add a few drops of to shampoo and lather it into hair to keep it looking thick, clean, and healthy.
- ✓ Promotes a healthy complexion,
- ✓ Supports skincare routine, including mild acne.
- ✓ Promotes healthy immune function
- ✓ Protects against environmental and seasonal threats



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This product is not intended to diagnose, treat, cure, or prevent disease."

Oregano



- ✓ Known as a popular cooking spice, Oregano also acts as a powerful cleansing agent, and offers powerful antioxidants - *extending its uses far beyond the kitchen!*
- ✓ Dilute Oregano with dōTERRA Fractionated Coconut Oil and apply it to the skin
- ✓ Oregano also supports healthy digestion, respiratory and liver function when taken internally (use a veggie capsule or dilute in water)
- ✓ Put just one drop in place of dried oregano in spaghetti sauce, pizza sauce, or on a roast

70 times more powerful than herbs!



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This product is not intended to diagnose, treat, cure, or prevent disease."

Frankincense



- ✓ Often called the “**King of Oils,**” Frankincense promotes feelings of peace and overall wellness when used aromatically, while topical and internal uses provide many health benefits
- ✓ Helps support and maintain a healthy immune system
- ✓ It’s soothing and beautifying properties are used to rejuvenate skin and help reduce the appearance of imperfections when applied topically
- ✓ Apply to the bottom of your feet to promote feelings of relaxation and to balance mood
- ✓ Frankincense helps **promote cellular health** and can be consumed daily for these internal benefits.



These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease."

On Guard



- ✓ On Guard Protective blend – A powerful blend that helps to protect us against environmental threats
- ✓ Supports healthy immune function
- ✓ Add to water for an effective all-purpose cleaner for surfaces.
- ✓ Great to apply to the bottom of children's feet before going to school to support the immune system.
- ✓ Diffuse in your home or office during autumn and winter months, it has an energising and uplifting aroma.



These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease."

Air



- ✓ Air Respiratory blend
- ✓ Maintains feelings of clear airways and easy breathing
- ✓ Diffuse at bedtime to promote a restful night's sleep
- ✓ All natural products
- ✓ Helps minimise the effects of seasonal threats
- ✓ Apply before a hike, run, or yoga to open the airways and have a better workout



Peppermint



Eucalyptus



Cardamom



Laurel Leaf



Ravensara



Melaleuca



Lemon

These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease."

Deep Blue



- ✓ Deep Blue Soothing blend (not to be taken internally)
- ✓ Soothes and relax muscles – helps ease aching joints
- ✓ Rub on lower back muscles after a day of heavy lifting at work or during a move
- ✓ After long hours on the computer, try rubbing on your fingers, wrists, shoulders, and neck
- ✓ Use it on sore muscles and joints after a workout or beforehand to be proactive
- ✓ Deep Blue products are registered on the *Cologne List*® - these are products approved safe for athletes



These statements have not been evaluated by the Food and Drug Administration.
This product is not intended to diagnose, treat, cure, or prevent disease."

ZenGest



- ✓ ZenGest Digestive blend
- ✓ A wonderful companion to aid in the digestion of food
- ✓ Use when traveling or trying new foods - use to soothe occasional stomach discomfort
- ✓ Settles stomach upset
- ✓ Helps to maintain a healthy gastrointestinal tract
- ✓ Helps reduce bloating, gas, and occasional indigestion when used internally
- ✓ Use topically with fractionated coconut oil for a soothing abdominal massage.



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Very Cost Effective and Versatile!

Our oils can be used for **multiple conditions** making them cost effective and versatile natural alternatives.

- ✓ Reduce Anxious feelings
- ✓ Supports cartilage and joint function
- ✓ Immune System Support
- ✓ Supports bone health

Cost Comparison



✓ ZenGest 2 x drops 20p
✓ Gaviscon per serving 58p

A 15ml bottle 240 drops. Because the oils are pure and potent, we only need to use 1-2 drops at a time. Many don't need to be re-applied



doTERRA essential oils are highly concentrated aromatic compounds, we only need to use tiny amounts!

Life Long Vitality Pack

As one of doTERRA's most popular products, **doTERRA Lifelong Vitality Pack** is full of essential nutrients, metabolism benefits, and powerful antioxidants **designed to help promote energy, health, and lifelong vitality.**



Primary Benefits

- ✓ General wellness and vitality
- ✓ Antioxidant and DNA protection
- ✓ Energy metabolism
- ✓ Bone health
- ✓ Immune function
- ✓ Stress management
- ✓ Cardiovascular health
- ✓ Healthy hair, skin, and nails
- ✓ Eye, brain, nervous system
- ✓ Liver function and digestive health
- ✓ Lung and respiratory health
- ✓ Gentle on stomach
- ✓ Non-GMO, gluten-free, dairy-free

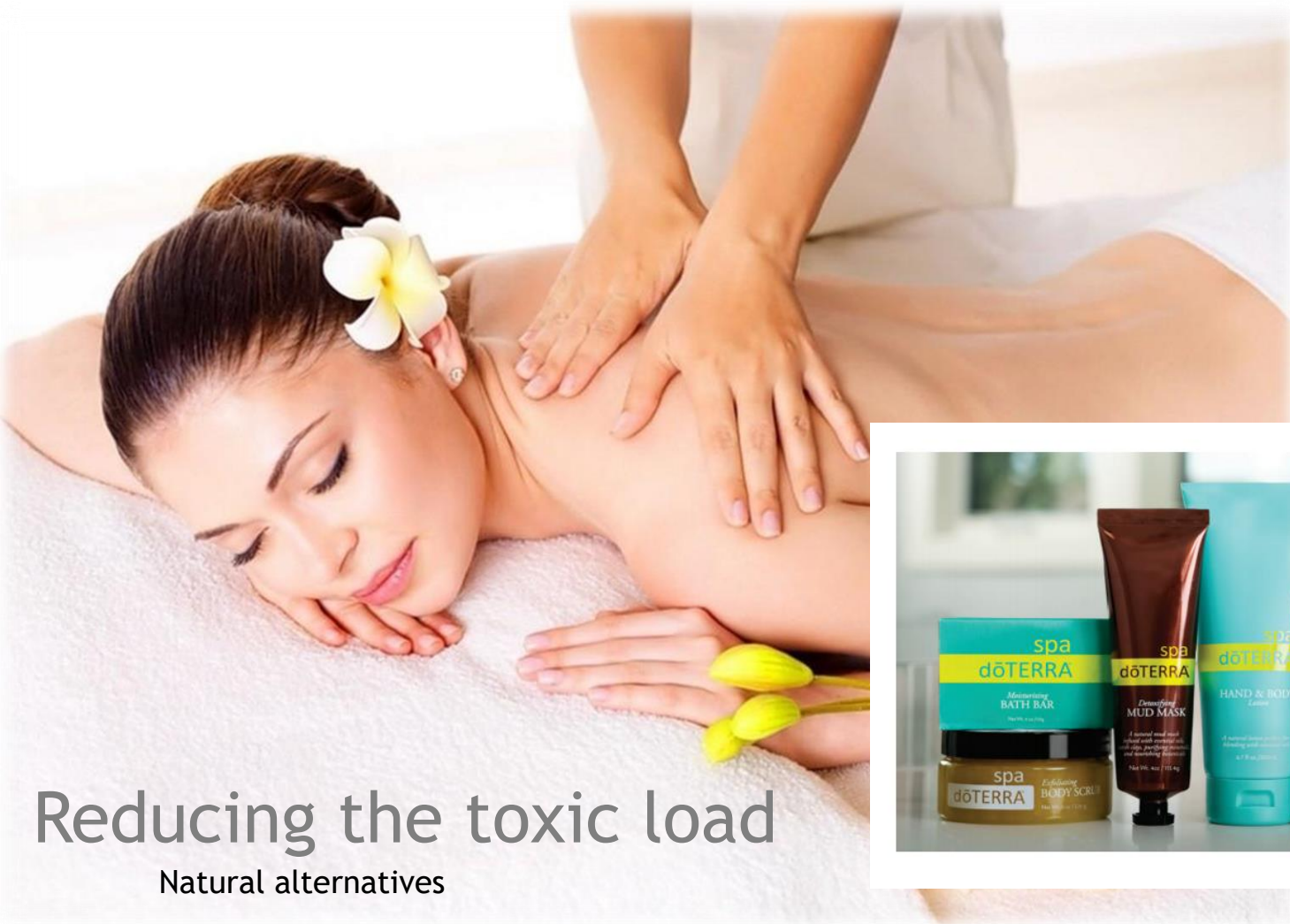
lifelong vitality

Equivalent of 12 servings of fruit & vegetables per day!



The rest of...

Our industry leading products



Reducing the toxic load
Natural alternatives





Zero Parabens





Only the best natural ingredients

Yoga Collection.



Nutritional support



Energy & Stamina



Pain management



Children's supplements



Digestive Support



Healthy Home



Woman's Health



'Kids Essential Oils Collection'

Designed to empower parents to confidently support the health and wellness of little ones.



Customer focus and support..

- ✓ Facebook Support Groups
- ✓ Advanced Oil Classes
- ✓ Coaching & Training
- ✓ Show you how to get your oils for FREE
- ✓ One on One calls



You don't need to be an expert!



MODERN Essentials[®] Plus

The Complete On-the-Go
Guide to Essential Oils

The most comprehensive essential oil resource.
Improved tools, better functionality, and free updates.



Which one are you..?



User..?



User/Sharer..?



User/Builder..?

Silver	<ul style="list-style-type: none">• Average Annual Earnings: \$26,000• Average Monthly: \$2,166
Gold	<ul style="list-style-type: none">• Average Annual Earnings: \$57,000• Average Monthly: \$4,750
Platinum	<ul style="list-style-type: none">• Average Annual Earnings: \$106,000• Average Monthly: \$8,835
Diamond	<ul style="list-style-type: none">• Average Annual Earnings: \$203,000• Average Monthly: \$16,916
Blue Diamond	<ul style="list-style-type: none">• Average Annual Earnings: \$499,000• Average Monthly: \$41,584
Presidential Diamond	<ul style="list-style-type: none">• Average Annual Earnings: \$1,372,000• Average Monthly: \$114,333

doTERRA Changing Lives...One drop at a time!



FREE Coaching & Training...



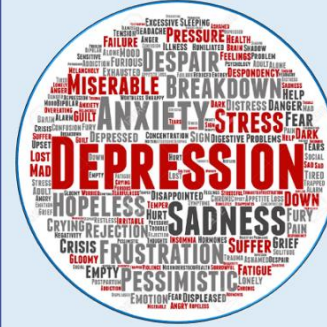
Love Your Pets



Green Cleaning



Body Discomfort
Support



Emotional
Wellbeing



Home Spa



Health Eating &
Cooking



Children & Early Years



Women's Health



Tuesday Evenings – 7pm (UK)



An Amazing Bonus to YOUR Membership!

Your journey begins with the first step...

3

WAYS TO BUY
doTERRA PRODUCTS



- 1 – Retail**
- 2 – Wholesale**
- 3 – Starter Kits**



*Great Value Wholesale Kits

Loyalty Rewards

Do you like free products?

- doTERRA rewards you for ordering regularly
- Loyalty Rewards is similar to a frequent flier program
- Choose different products each month
- Cancel anytime without penalty

This is in addition to your 25% OFF

Months 1 to 3	Months 4 to 6	Months 7 to 9	Months 10 to 12	Months 13+
10%	15%	20%	25%	30%



Swap where you shop!

*Equivalent 55% maximum discount

Order from your own back office, anytime!

mydōTERRA office

Home Order & Package Tracking MESSAGE CENTER Upline Listing My Tools Log Out

Essential Oils Wellness Personal Care Kits Healing Hands Special Offers Sales Tools [Become a Wellness Advocate](#)

Item Search

PRODUCT LIST

Discover Savings with dōTERRA's Loyalty Rewards Program

[LEARN MORE HERE](#)

[WHY LRP?](#) [CREATE NEW LRP TEMPLATE](#) [VIEW PAST ORDERS](#)

[CREATE A NEW LRP TEMPLATE](#) [PLACE STANDARD ONE-TIME ORDER](#)

1x

WHY LOYALTY REWARDS ORDERS

OUR MISSION

We at dōTERRA are committed to share the life-enhancing benefits of therapeutic-grade essential oils with the world.

200 PV PROMOTION 1 2 3 4

Earn a Lavender 15 ml, Wild Orange 15 ml, and Oregano 15 ml FREE by placing any single 200 PV order from 1-30 September 2018. Limit 4 per account.

[DETAILS HERE](#)

[VISIT THE NEW dōTERRA.com](#)

SPECIAL OFFERS

Special Offers

Essential Oils

Essential Oils

Wellness

Wellness

Personal Care

Personal Care

Healing Hands

dōTERRA Healing Hands FOUNDATION

Healing Hands

Kits

Kits



Entry Level 'Customer Kit'

The 3 bestselling doTERRA Essential Oils

Introductory Kit

Size: **5 mL** Each



£50.50

Approx.

Euro: 59.84
ZAR: 1003
Thai 2174
USD: 63.47
Canadian: 81.20
Australian: 89.30
Philippines: 3312
Rupee: 1.958.80

Beginners Trio

Size: **15 mL**
Each



£75.80

Approx.

Euro: 89.82
ZAR: 1506
Thai 3264
USD: 95.28
Canadian: 121.81
Australian: 133.92
Philippines: 4972
Rupee: 5133.00

The 'Best Value Kits for 'Natural Healthcare' Customer & Wellness Advocates!

Family Essentials Kit

size: 5 ml



Home Essentials Kit

BEST VALUE & for providing samples to potential customers!

size: 15 mL



£124.

Approx.
Euro: 152
ZAR: 2940
Thai 6375
USD: 165
Canadian: 220
Australian: 226
Philippines: 7861
Rupee: 11,050.70



£244.5

Approx.
Euro: 300
ZAR: 4570
Thai 10,775
USD: 315
Canadian: 425
Australian: 453
Sterling: 243
Philippines: 15042
Rupee: 22,154.00



Recommended Accessories



The 'Best Value Kits for 'Natural Healthcare' Customer & Wellness Advocates!

Family Essentials Kit

size: 5 ml



£124.25

Approx.
Euro: 152
ZAR: 2940
Thai 6375
USD: 165
Canadian: 220
Australian: 226
Philippines: 7861
Rupee: 11,050.70

Home Essentials Kit

BEST VALUE & for providing samples to potential customers!



size: 15 mL



£244.50

Approx.
Euro: 300
ZAR: 4570
Thai 10,775
USD: 315
Canadian: 425
Australian: 453
Sterling: 243
Philippines: 15042
Rupee: 22,154.00

Recommended Accessories



Introductory Kit

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£50.50

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Beginners Trio

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£75.80

Approx.
Euro: 89.82
ZAR: 1506
Thai 3264
USD: 95.28
Canadian: 121.81
Australian: 133.92
Philippines: 4972
Rupee: 5133.00



All these people have joined us in the last few days!

doTerra Sharers Worldwide

Silke Bergmann
1 d · 📍

Please join me in welcoming Sandra Thiemann to our doTerra family. Sandra lives in northern Germany and joined us Thursday evening after coming on a German Introduction class. Having come across doTERRA essential oils about a year ago when doing a workshop about Yoga and Essential Oils, she was excited to learn more about doTERRA and join as a cust... See more

Your Life
Your Health
Be empowered



View insights

You, Debbie Donno and 34 others

Love

doTerra Sharers Worldwide

Rika Joubert
1 d · 📍

I'd like to welcome Marion Venter (Joyce) into the family, she cannot wait to receive her kit, and start supporting her family's health with the oils. Joyce, may you!

doTerra Sharers Worldwide

Peter Rea
Admin · 5 h · 📍

It gives me a great pleasure to welcome a new addition to our doTERRA family in Thailand Sudsukh Thongthammachat Thavornthanasarn, also known as Kay! Kay is a Prosthodontist and very excited to use doTERRA essential Oils in the practice, for personal use, and to share with others....

Kay Joined on the PREMIUM Kit and gets 19 Oils and ... not

doTerra Sharers Worldwide

Deborah Goodall
3 d · 📍

Please join me in welcoming this lovely lady **Angela Vail** to our oily community. Angela is a therapist in her own salon and is excited about using the oils herself and sharing them with her clients. Look forward to helping you on this amazing journey Angela 💕💕

doTerra Sharers Worldwide

Kerry Kuffler is with **Lezanne Shone** and **Irmelind Van Zyl**
4 d · 📍

It is with great pleasure that I welcome my colleague and friend, Irmelind Van Zyl, to the doTerra family. Irmelind has been in the Professional Health, Beauty try for over 30 years. Her passion is nothing short of inspiring & I'm her every day! Irm, I cannot wait and I... See more

doTerra Sharers Worldwide

Daleen Steyn
Admin · 28 Jun · 📍

Please join me in welcoming a new member to our doTERRA family. **Christel Swanepoel** joined today with the Home Essentials Kit. Christelle has been using natural alternatives for a long time, she loves essential oils and she is looking forward to embrace the wonderful Gift of the Earth... Christel has a fantastic sense of business and I'm looking for... See more

doTerra Sharers Worldwide


Neil Young
Admin · 1 d · 📍

Please welcome **Linda Mills** to the team today starting with the Home Essential



Welcome!

Congratulations on choosing to launch your doTERRA business.



We use oils, we share oils and we teach others to do the same.

Justin Harrison

doTerra Sharers Worldwide

Jodi Flannery
3 d · 📍

Hi everyone! I hope you're having a great day. I am so pleased to introduce **Simon Harrison (Simon Paul)** to you all. It's great to have met you, Simon and as you already appreciate and use essential oils, I'm really looking forward to learning more and building our businesses together. Welcome to this fab community of essential oil enthusiasts 💜



The Colour Monster

View insights

390 post reach

Debbie Donno and 16 others

12 comments

Like

Comment

doTerra Sharers Worldwide

Gemma Elizabeth McLean
4 d · 📍

Please Join me in welcoming **Jozzii Blue** to our wonderful team 🥰🥰

Josephine is a Language Tutor in multiple languages. Josephine has a passion for essential oils and is looking forward to using the oils for her health and well-being 🌱

Looking forward to helping you on your oily journey 🌟



View insights

521 post reach

You, Debbie Donno and 28 others

22 comments

Love

Comment

doTerra Sharers Worldwide

Team

471 post reach

29 comments

Comment

doTerra Sharers Worldwide

Neil Young
Admin · 28 Jun · 📍

Please welcome **Aurelia Janneau** from Belgium **Nelipot Phusis** on facebook who has joined **Stacie Bradford** downline from **Sasha Cox** by starting with the Home Essentials kit to build the business.

Your Life.
Your Health.
Be Empowered.



View insights

517 post reach

You, Debbie Donno and 33 others


30 comments

Love

Comment

doTerra Sharers Worldwide

WELCOME!



View insights

210 post reach

You, Debbie Donno and 14 others

13 comments

Love

Comment

doTerra Sharers Worldwide

WELCOME!



View insights

460 post reach

You, Debbie Donno and 41 others

28 comments

Love

Comment

doTerra Sharers Worldwide

welcome to our team



View insights

278 post reach

You, Debbie Donno and 23 others

22 comments

Love

Comment


doTerra Sharers Worldwide

Alison Thomas
Admin · 5 d · 📍

Please join me in welcoming this lovely soul, **Kamayah Jackson**, to our oily team today.

Kamayah is excited to begin her journey with us and experience the benefits of our incredible oils for herself and her family as well as sharing them to help others.

I'm delighted to be guiding you on this new adventure 🌱



View insights

512 post reach

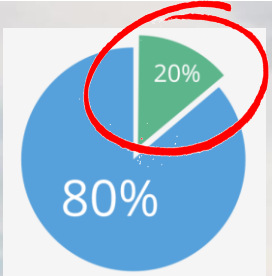
You, Debbie Donno and 46 others

28 comments



doTERRA Changes Lives... Why not YOURS?

JOIN US... 



doTERRA lifestyle it's not work!



- ✓ Be your own boss
- ✓ Decide your own working hours
- ✓ Set your own goals
- ✓ Grow a business that positively impacts the world
- ✓ CREATE TRUE FINANCIAL and TIME FREEDOM IN YOUR LIFE

Are you ready to live the life you love...

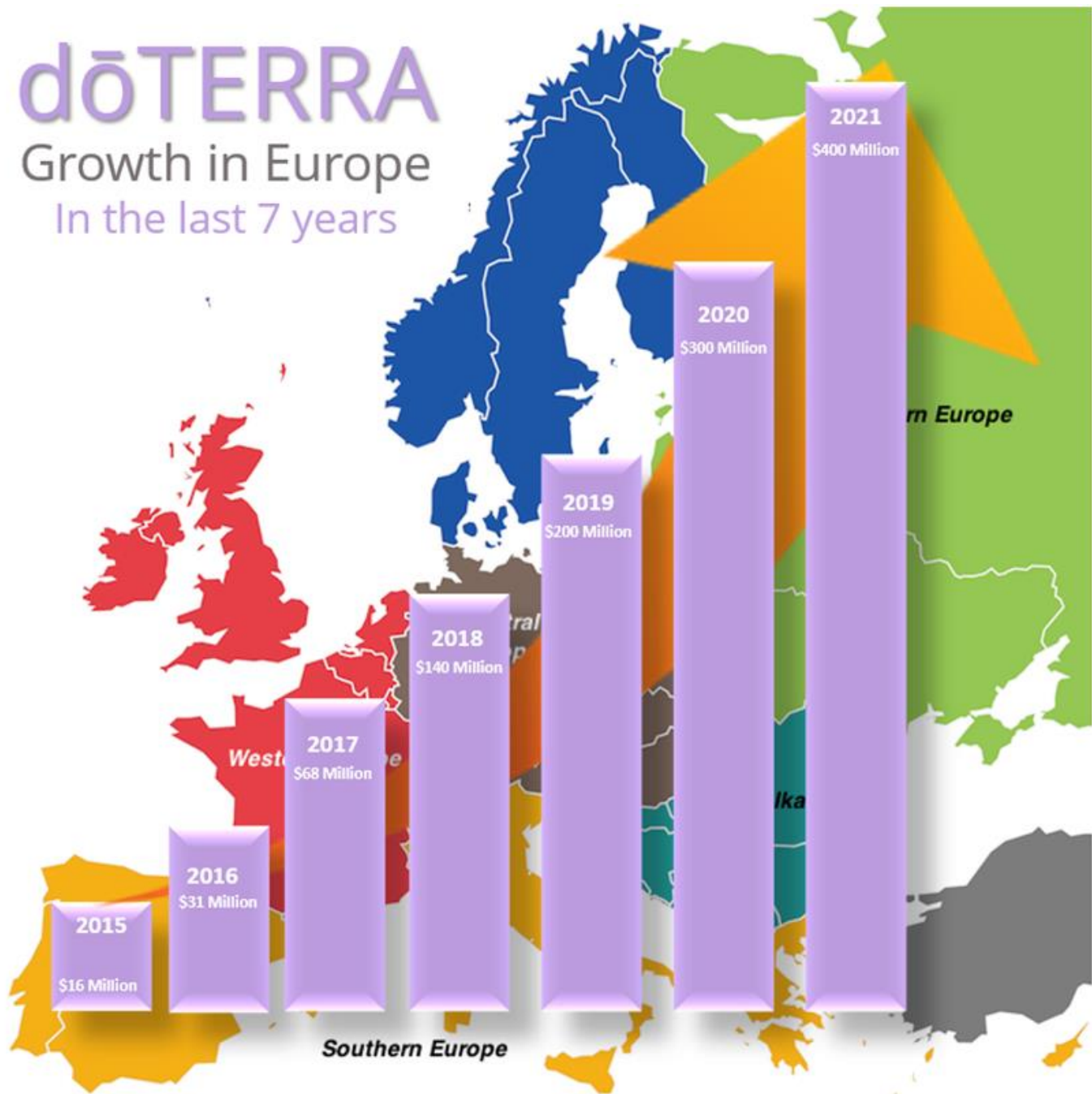
dōTERRA®

As a Business



dōTERRA

Growth in Europe
In the last 7 years



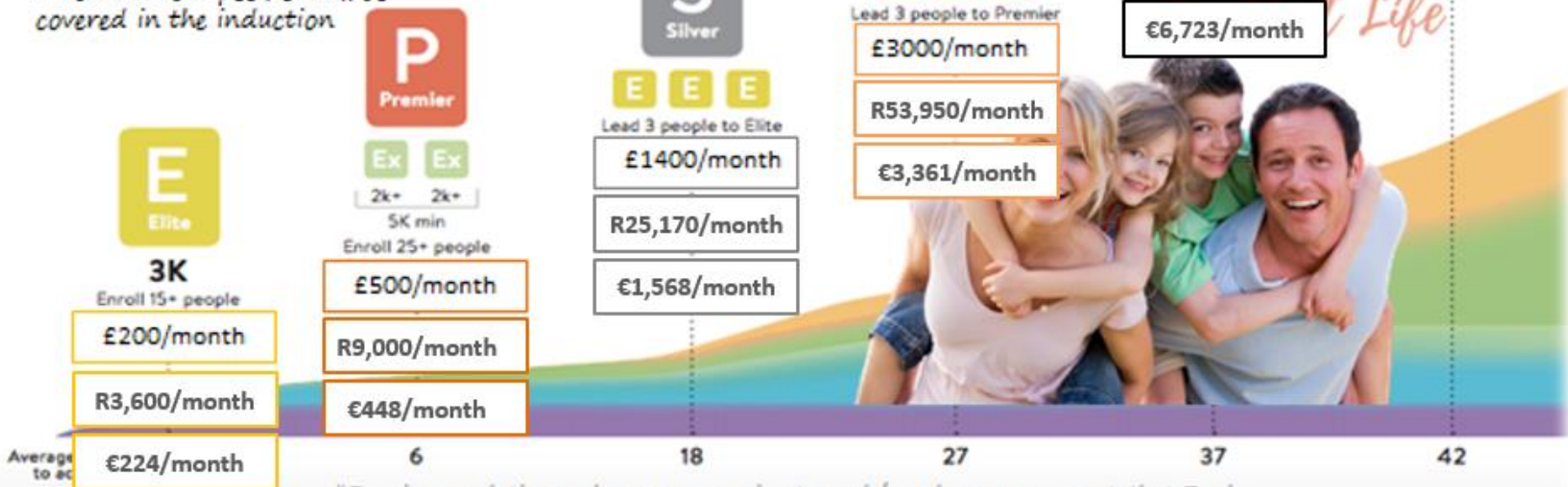
Building a doTERRA Business

By helping others succeed
You can develop a significant
Passive Income

Compensation Plan 68% Global Retention



* Commission specifics will be covered in the induction



*Earnings and timescales are approximate and based on averages at that Rank

doTERRA make it easy for us!



No stock to hold



No payments to collect



No delivery to organise



No CRM



No Invoices to send or
commissions to chase up!





Hey! have you heard of dōTERRA?

Oh WOW! This is amazing!



Free Education

1. Why choose dōTERRA
2. Why our oils are the purest, most potent, and safest in the world!
3. How to help BOOST YOUR IMMUNE SYSTEM
4. How to take control of your health naturally, reduce the risks of illness!
5. What oils can be used to help with certain health conditions!
6. How to use the oils safely and effectively
7. How to purchase the oils at wholesale prices
8. Work with us, develop an income stream *optional
9. Options for joining dōTERRA

We look forward to welcoming you onto our class!

You're Invited
TO ESSENTIAL OILS 101

Using essential oils can be a safe, natural option to protect and maintain your and your family's health. dōTERRA offers a large selection of natural wellness products for a customizable health and beauty routine that's right for you.

dōTERRA

Invite

OUR FAVORITE Tools + resources!

Enjoy all the free tools we've created and recommend to support your and your team's success.



STEP 1
GOING PUBLIC

Put it out there! An social media telling people know you are who you are!

Go to Facebook: [fb.com/yourbusinessname](#)

This sets your intention for what you are going to do! MAKE IT!


You may get some people saying back to you, or someone on your social media saying "I'm interested" to just let your part of content know and they will give you an answer they can do it for you because more confidence!

The important is to repeat to make them know an online here they can do it! This is the most effective way to introduce yourself! Don't give up! You can do it!

Here is a message template you can use to help:

[View Details](#)

[Download](#)



STEP 2
MAKE YOUR LIST!

Building people to take a look at dTERRA is the first step to changing lives!


This next step requires you to sit down with a Memory Jigger and start making a list of people you would like to REACH OUT TO in step 3 we will look at when you can send them but for now it's just focus on creating your list!

- If you could do business with anyone who would it be?
- Who do you know who needs dTERRA?
- Who do you know who is open to natural healthcare?

Here is a Memory Jigger to help you, print it off and start making your list!

[View Details](#)

[Download](#)



STEP 3
REACH OUT TO YOUR LIST!

Now that you have searched on social media, created your DOTS, NOW it's time to reach out to them individually!

Remember you are doing them a favor! dTERRA changes lives, and it makes them aware of this great opportunity!

Whether your contact is a potential customer, or someone they who sees an opportunity to make a difference, build a business, secure their financial future, LET THEM DECIDE! It's gonna be great, you'll see them all!

The worst case scenario, if they are not interested you have lost NOTHING! At least you have offered!

Here is a message template you can use:

[View Details](#)

[Download](#)



Team Resource Site



FB Support Groups



Advanced Education Course



Lead Generation Coaching



Team Ad Pool



Essential Oils Class

**Wholesale Customer
25 -55% off**



**Wellness Advocate
25 -55% off + earn
commissions**



In Summary...

**Work Online Or Offline or do both!
FREE training, ongoing help & support**



**Make an
Investment
in You and
Your Family**



Go Back to the person who has invited you onto the class, they can answer any questions for you, and also help you to get registered if you'd like to go ahead, it only takes 10 minutes!

● Wholesale Customer

- Wholesale pricing (25% discount)
- No monthly order required
- Option to receive 10-30% of your total purchase back in FREE product points
- Eligibility to receive dōTERRA's FREE Product of the Month
- This is the lowest overall product cost & smartest way to buy



○ Wellness Advocate

- Wholesale pricing (25% discount)
- No monthly order required
- Option to receive 10-30% of your total purchase back in FREE product points
- Eligibility to receive dōTERRA's FREE Product of the Month
- Ability to earn compensation and bonuses
- This is the lowest overall product cost & smartest way to buy



ABOUT YOU

Personal Information

*Primary First Name:

*Primary Last Name:

Co-Applicant First Name:

Co-Applicant Last Name:

*Address:

(line 2):

Province:

* *City:

* *Zip or Postal Code:

Region:

*Time Zone:

Shipping Address

My shipping address is the same as my mailing address

*Address:

(line 2):

Province:

* *City:

* *Zip or Postal Code:

Region: