



TRAINING MODULES OVERVIEW

Mod 01: Evolution of Dentistry

An overview of the evolution of dentistry, that provides insight into restorative materials, anesthetics, digital dentistry, practice management, laser usage, the CAD CAM systems, and more.

Mod 02: Dental Anatomy Terminology

Dental professionals use a unique vocabulary. Your ability to understand nomenclature and speak confidently will enable your sales team to communicate effectively with each member of the dental office staff.

Mod 03: The Dental Team and Office Environment

Learn the ins and outs of the dental team and the office experience, including the difference between front and back office staff and procedures.

Mod 04: Dental Equipment

An overview of various dental office equipment, including their purpose and use. A great overview for teams selling radiography, files, scalers, surgical instruments, bone grafting tools, sterilizers, and more.

Mod 05: Preventive Dentistry

Insight into preventive dentistry that's great for manufacturers and sellers with a range of products from diagnostics and composites to tooth brushes and fluoride related products.

Mod 06: Operative Dentistry

Get a look at the various instruments, materials and techniques commonly used in operative dentistry to restore the functional and aesthetic viability of teeth. Perfect for manufacturers of small hand tools, resins, bonding materials, curing lights, crown restorations, and more.

Mod 07: Oral and Maxillofacial Surgery

An overview of oral and maxillofacial surgery, which involves the diagnosis and management of diseases, injuries, and defects in the head and neck region. The perfect chance to get a look at teeth extractors, surgical instruments, local anesthesia, nitrous oxide, and forceps.

Mod 08: An Overview of Cosmetic Dentistry

Take a look at cosmetic dentistry, which deals with improving the appearance of non-carious teeth using a variety of methods. Important information for sales and marketing teams that deal with veneers, bonding, bleaching, shade matching, restoration, and more.

Mod 09: Periodontics

An overview of periodontics, which includes the diagnosis and treatment of diseases involving the supporting tissues of the teeth. Get a look at the best practices for radiography, scaling, burs, ultrasonic devices, pharmaceuticals and infection control.



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Mod 10: Endodontics

Insight into the growing field of endodontics, which deals with the diagnosis and treatment of inflammation and infection associated with the pulp of the tooth, including root canals.

Mod 11: Orthodontics

A look into orthodontics, including the diagnosis, prevention, and treatment of tooth alignment problems as they relate to the mouth and face. Manufacturers and distributors of panoramic film, bite plates, arch wires, and brackets will want to pay close attention to this module!

Mod 12: Prosthodontics

Prosthodontics deals with the rehabilitation of oral function and esthetics by restoring or replacing missing teeth and other structures with synthetic replacements. This module prominently features impression materials, artificial teeth, crowns, and dentures.

Mod 13: The Dental Laboratory

Get a look into a dental laboratory and the primary services they provide including creating fixed and removable prosthodontics, cosmetic restorations, and orthodontic and other appliances. A great module for manufacturers, distributors, and laboratories that want a look into lab materials and products.

Mod 14: Infection Control

This module addresses the important topic of infection control within the dental setting as all patients are potentially infectious and universal precautions should be taken to prevent transmission of disease. See the products and practices that make this possible, from disposables and masks to disinfecting soaps and cleaners.

Mod 15: The Digital Dental Practice

Technology used in the dental office has changed dramatically and has empowered dentists to deliver the highest possible quality of care. This module gives you the chance to look at the software and hardware that allows for effortless consultations and the ability to provide better outcomes for patients, safely.

Mod 16: Pharmaceuticals in Dentistry

Pharmaceuticals in dentistry is one of the fastest growing segments of dental manufacturing and enables dentists to deliver significantly higher levels of patient care through pain control, treatment of oral diseases and overall patient management.

Mod 17: Dental Implants

The world of dental implants is quickly changing. This module covers all aspects of implantology, including the products and instruments that support the growth of implants, in modern dentistry.