

We're hiring!

Business Development Manager – Belgium (m/f/x)

Based within 100 km of Brussels | Full-time

Don't just manage a market. Build one.

As our Business Development Manager for Belgium, you'll use your HoReCa industry knowledge and connections to expand VITO's presence in the Belgian market. You'll develop new business opportunities, build strong customer relationships and drive sales of our internationally proven frying oil filtration solutions. With entrepreneurial freedom and the support of an established international company, you'll help unlock VITO's growth potential in Belgium.

Your responsibilities

- Develop VITO's presence in the Belgian HoReCa market
- Identify opportunities through your industry network and drive sales
- Acquire customers and build long-term partnerships
- Conduct product demonstrations and customer visits
- Represent VITO at industry events and trade shows
- Develop relationships with distributors and industry partners

Your profile

- Strong knowledge of the Belgian HoReCa or foodservice market
- B2B sales experience is a plus - HoReCa career changers welcome!
- Entrepreneurial mindset and hands-on attitude
- Strong communication and negotiation skills
- Fluent in Dutch and/or French, with good English skills
- Independent, proactive and results-driven working style

Attractive compensation
Performance-based earning opportunities

Company car
Mobility for customer visits

Training & development
Product trainings and ongoing support

Growth opportunities
Build a market and grow with it

Ready to build Something with us?

Take the next step in your career and help shape VITO's future in Belgium!

Apply now via jobs@vito.ag